Discussion with the Newburyport Energy Advisory Committee

Ed Young, National Grid April 27, 2023

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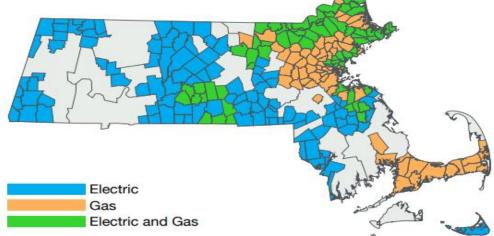
Introduction

- Strategy consulting for energy companies @ S&P Global (formerly IHS Markit / CERA)
- MBA @ MIT (2011), MPA @ Harvard (2012)
- Corporate strategy @ InterGen an international IPP (CCGT, coal, wind)
- National Grid, a US & UK "pipes and wires" utility
 - Director of Corporate Strategy
 - Chief of Staff @ National Grid Ventures, then @ National Grid US
 - Head of Strategic Planning and Business
 Performance, New England
 - Head of Future of Electric, New England



About National Grid

2.3 million customers in 219 towns and cities served....



... via our networks...



... by our teams.... ~3,300 ~6,200 **Union Employees** Employees represented by 15 unions ... making connections... **2GW** 18**k**+ ~1,800 **Total Distributed** Heat pumps installed EV Chargers enabled to **Energy Resources** via Mass Save connected date programs in 2022 --~30% above goal 45k+ 11k+ ~32,000 Additional heat pumps Applications proceed in EV Charges enabled targeted to installed via via Phase 3 programs Mass Save by 2024

... and supporting our communities.

11,000+ Hours of employee volunteerism

\$4+ Million in charitable contributions

MA Growth Drivers



Reduction in GHG Emissions

- 50% reduction in GHG emissions by 2030
- 85% reduction in GHG emission by 2050

Installation of onshore renewables

- 27 GW of solar by 2050
- 1 GW onshore wind by 2050
- 1,000 MWh of energy storage by 2025
- 5.8 GW of energy storage by 2050



New offshore wind capacity

- 5.6 GW by 2030
- 23 GW of offshore wind by 2050

Significant uptick in EV adoption

- 900K electric vehicles (EV) by 2030
- 5 million light-duty EVs by 2050 (97% of all LDVs)
- 353K medium/heavy duty ZEVs by 2050 (93% of MHDVs)

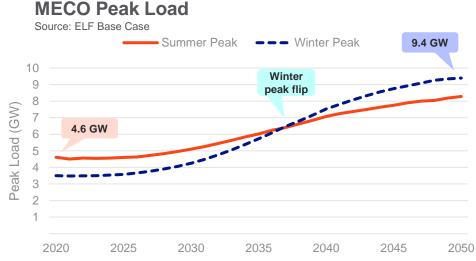
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- Heat Pumps
- Over 2 million homes with whole-home ASHPs by 2050

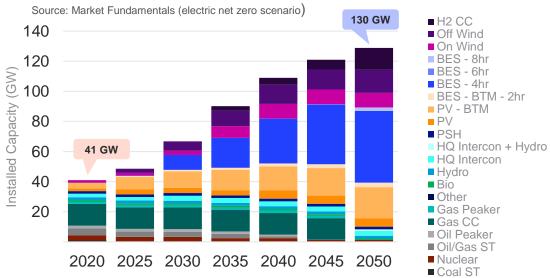


Advanced Metering

Installing 1.4m advanced meters at customer homes by 2028



ISO-NE Installed Capacity, GW



• New renewable supply and changing consumer demands are growth drivers which are shifting our customers' needs

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National Grid

1) Install and connect lots of renewables

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National Grid

2) Shift transportation fuel use to the electric network

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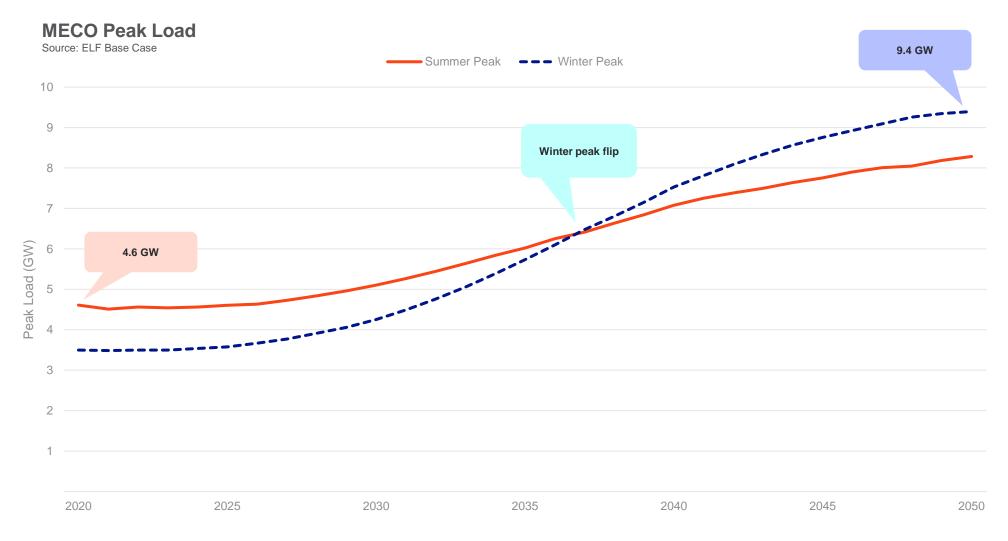
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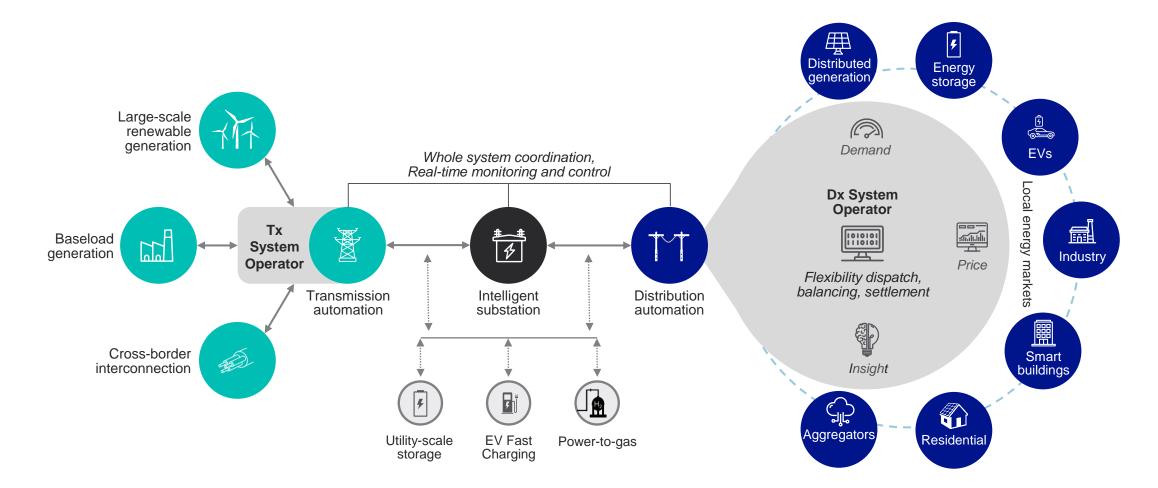
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3) Shift building heating load to the electric network

Increasing supply, demand, and evolving customer needs requires rapid network growth >> An electric system built to its current size over 100+ years will need to double in size in 25 years.



We will transform our networks into an integrated, intelligent, customercentric utility platform that is at the heart of the energy transition



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