

From: Paul Hogg
Sent: Monday, March 18, 2024 10:57 AM
To: Ethan Manning
Subject: FW: Yamaha Repower Quotes -Valid 30 Days

From: Craig Hudson <hudsonsoutboard@aol.com>
Sent: Thursday, March 14, 2024 12:19 PM
To: Paul Hogg <PHogg@CityofNewburyport.com>
Cc: hudsonsoutboard@aol.com
Subject: Fwd: Yamaha Repower Quotes -Valid 30 Days

From: hudsonsoutboard@aol.com
To: paulhogg@cityofnewburyport.com
Cc: hudsonsoutboard@aol.com
Sent: 3/14/2024 12:16:48 PM Eastern Daylight Time
Subject: Yamaha Repower Quotes -Valid 30 Days

Hi Paul,

Thank You for The opportunity.

Both models are available today. Sale is based on availability.

New Yamaha F225XB,V6,Mech. shift and 25" shaft	Retail	\$ 26,470.00
Hudson's Gov't discount		<u>- 4,470.00</u>
		\$ 22,000.00

New Yamaha controls,Key switch,Harness, T&S cables, Multi function tachometer,Teleflex steering Cly and SS Prop		\$ 3,222.00
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Removal of old engine and installation of New		<u>\$,1978.50</u>
		\$ 27,200.05

Does not include,batteries,f/w filters or other work if needed.

New Yamaha F200XC, 4cly.,Mech shift,and 25" shaft.	Retail	\$ 22,115.00
Hudson's Gov't discount		<u>- 3,215.00</u>
		\$18,400.00

New Yamaha controls,Keyswitch,Harness,T&S cables, Multi function tachometer, and SS Prop		\$ 2,379.00
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Removal of old engine and installation of new		<u>\$1,978.00</u>
		\$ 22,757.00

Does not include batteries,f/w filters or other work if needed.

New Honda BF200DXRA WT V6, Mech shift and 25" shaft, would cost the same as Yamaha F200XC.FYI.

Thanks



Cape Ann Marine
Sales & Service

estimate

75 Essex Ave
Gloucester, MA 01930
978-283-0806
marinesales@capeannmarina.com

DATE: March 11, 2024
INVOICE #:
FOR:

PREPARED BY:
Jack Bishop
Repower Manager
marinesales@capeannmarina.com

BILL TO: [NEWBURYPORT](#)
HARBORMASTER

DESCRIPTION	QTY OR HOURS	RATE	AMOUNT
F 200 XC GOVERNMENT PROGRAM			\$16,000
25 INCH MECHANICAL ENGINE, 200 HP			
All rigging, control box, harness, shift throttle cables, prop, tach, key switch.			\$ 3,500.00
			\$ -
			\$ -
			\$ -
			\$ -
labor	10.00	\$180.00	\$ 1,800.00
3 YEAR GOVERNMENT WARRANTY		SUBTOTAL	\$ 21,300.00
BUILT IN HYDRAULIC STEERING RAM		TAX RATE	6.25%
CELL PHONE 617 922 8018		SALES TAX	\$ 1,218.75
		TRADE IN	\$ -
		DEPOSIT	\$ -
		MOUNT DUE	\$ 22,518.75

Please make checks payable to Cape Ann Marine Sales and Service

THANK YOU FOR YOUR BUSINESS!

DESCRIPTION	QTY OR HOURS	RATE	AMOUNT
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Repower Manager
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BILL TO: [NEWBURYPORT](#)
HARBORMASTER

DESCRIPTION	QTY OR HOURS	RATE	AMOUNT
F 225 XB GOVERNMENT PROGRAM			\$19,500
25 INCH MECHANICAL ENGINE, 225 HP			
All rigging, control box, harness, shift throttle cables, prop, tach, key switch.			\$ 3,500.00
			\$ -
			\$ -
			\$ -
			\$ -
labor	10.00	\$180.00	\$ 1,800.00
3 YEAR GOVERNMENT WARRANTY		SUBTOTAL	\$ 24,800.00
		TAX RATE	6.25%
CELL PHONE 617 922 8018		SALES TAX	\$ 1,437.50
		TRADE IN	\$ -
		DEPOSIT	\$ -
		MOUNT DUE	\$ 16,237.50

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marinesales@capeannmarina.com

DATE: March 11, 2024
INVOICE #:
FOR:

PREPARED BY:
Jack Bishop
Repower Manager
marinesales@capeannmarina.com

BILL TO: [NEWBURYPORT](#)
HARBORMASTER

DESCRIPTION	QTY OR HOURS	RATE	AMOUNT
DF 200 APX GOVERNMENT PROGRAM			\$16,500
25 INCH fly by wire suzuki 200			
All rigging, control box, harness, prop, tach, key switch.			\$ 4,500.00
			\$ -
			\$ -
			\$ -
			\$ -
labor	10.00	\$180.00	\$ 1,800.00
5 YEAR GOVERNMENT WARRANTY		SUBTOTAL	\$ 22,800.00
LEAP YEAR REBATE GOOD UNTIL THE END OF MARCH		TAX RATE	6.25%
CELL PHONE 617 922 8018		SALES TAX	\$ 1,312.50
		TRADE IN	\$ -
		DEPOSIT	
		LEAP YEAR REBATE	\$ (800.00)
		MOUNT DUE	\$ 23,312.50

Please make checks payable to Cape Ann Marine Sales and Service

THANK YOU FOR YOUR BUSINESS!

DESCRIPTION	QTY OR HOURS	RATE	AMOUNT
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From: Paul Hogg
Sent: Monday, March 18, 2024 10:59 AM
To: Ethan Manning
Subject: FW: Fwd: Re: Mercury repower

The batteries are at the stern near engine's. It has fuel filters but if you recommend new we'll do it.

On Mar 12, 2024 2:19 PM, Joe Grande <jgrande@cityofnewburyport.com> wrote:

----- Forwarded message -----

From: John Moulton <john@riverfrontmarine.com>
Date: Mar 12, 2024 1:19 PM
Subject: Re: Mercury repower
To: Joe Grande <JGrande@CityofNewburyport.com>
Cc:

where are the battery(s) on this boat, under the floor by the engine or under the console?
does the boat have a good water/fuel filter in place?

On Tue, Mar 12, 2024 at 12:45 PM Joe Grande <JGrande@cityofnewburyport.com> wrote:

Hello John,
The steering is good. Dash has plenty of room. I attached some pictures.

On Mar 12, 2024 12:24 PM, John Moulton <john@riverfrontmarine.com> wrote:
Hi Joe,

My salesman Nick told me you stopped by looking to get pricing for a Mercury 200 or 225.
Is the transom height 25?
What does the dash look like, can we get away with installing a single 4" digital gauge on the dash?
Is the steering in good shape and will it match up to a Mercury?
Do you need a fuel/water separator?
What size and capacity/rating batteries does the boat have now?
Maybe we should get a look at the boat.

I can give you some ideas on government pricing to get started.

Mercury 200XL DTS (black) \$14,950
Mercury 200XL DTS (white) \$15,745
Mercury 225XL DTS (black) \$16,450
Mercury 225XL DTS (white) \$17,240

Rigging components with 4" digital display and stainless prop is approximately \$3700.00
Labor approximately \$1620 to \$2160.

Let me know how you want to proceed.

John
Riverfront Marine

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