



CITY OF NEWBURYPORT

OFFICE OF THE MAYOR

SEAN R. REARDON, MAYOR

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CITY CLERK'S OFFICE  
NEWBURYPORT, MA

2024 FEB -7 A 10:00

60 PLEASANT STREET - P.O. Box 550

NEWBURYPORT, MA 01950

978-465-4413 PHONE

MAYOR@CITYOFNEWBURYPORT.COM

To: President and Members  
of the City Council

From: Sean R. Reardon, Mayor

Date: February 12, 2024

Subject: Appointment

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I hereby appoint, subject to your confirmation, the following named individual as a member of the Zoning Board of Appeals. This term will expire on July 31, 2027.

Larry G. Giunta, Jr.  
139 Crow Lane  
Newburyport, MA 01950

**Larry G. Giunta, Jr.**  
**139 Crow Lane**  
**Newburyport, MA 01950**  
**978-462-5046**  
**LARRYGIUNTA12@GMAIL.COM**

**Experience**

**2014- Present**

**HVAC Sales Manager**

The Granite Group- Concord, NH

- Responsible for growth of HVAC products within New England.
- Support territory managers with the sales of HVAC products.
- Provide staff and contractor training on HVAC products and promotions.
- Management of HVAC inventory throughout company.

**2008- 2014**

**Territory Manager**

Homans Associates, Inc. - Wilmington, MA

- Responsible for maintenance and growth of HVAC and mechanical insulation business within Eastern Massachusetts.
- Duties include management of existing customers, cultivating new business opportunities and providing product support and training seminars for contractors.

**2006- 2008**

**Sales Representative**

Simmons Plumbing & HVAC- Seabrook, NH

- Responsible for management of all sales and marketing components of a HVAC and plumbing company.
- Duties included management of sales personnel as well as obtaining sales within a defined territory.

**2001- 2006**

**Sales Representative**

Central Cooling and Heating, Inc. - Woburn, MA

- Responsible for sales of residential heating, ventilation and air conditioning within a defined territory.
- Duties included selection and ordering of equipment, scheduling installations and hiring of subcontractors.
- Honored three times as the company's top salesperson.

**2000-2001**

**Service Coordinator**

American Refrigeration, Inc. - Woburn, MA

- Supervised a service department of twenty technicians. Responsibilities included scheduling, estimating, ordering of parts and maintaining stock room inventories.
- Review of weekly billing, timecards and issuing purchase orders.

**1999-2000**

**Service Coordinator**

Max Sontz Company, Inc. - Lynn, MA

- Supervised a service department of ten technicians.
- Responsibilities included scheduling, estimating, ordering of parts and maintaining stock room and truck inventories.
- Processed service department billing, service contracts and purchase orders.

**1995-2000**

**Service Technician**

Max Sontz Company, Inc. - Lynn, MA

- Duties included the service, installation and replacement of residential and commercial air conditioning and heating systems.

**Education**

**1995**

**Northeast Institute of Industrial Technology- Boston, MA**

Certificate of Achievement: Heating, Ventilation, Air Conditioning and Refrigeration Cumulative G.P.A. 3.67

**1992**

**Salem State College- Salem, MA**

Bachelor of Science

**Accreditations**

Massachusetts Licensed Refrigeration Technician #20494

E.P.A. Refrigeration Recovery License #014646682

Massachusetts Licensed Oil Burner Technician #31227

Massachusetts Sheet Metal License #2172

**Community Activity**

**1996-2011**

**Newburyport Youth Lacrosse Coach**

**2011- 2014**

**Member of the Newburyport School Building Board**

-Bresnahan Elementary School

-Nock / Molin Middle School

**2014- 2020**

**Newburyport City Council- Ward 5 City Councilor**

- Chairman of Joint Education subcommittee

- Member of Public Safety subcommittee

- Member of Rules subcommittee

**2021-Present**

**Newburyport Retirement Board**

- Board Appointee, 5<sup>th</sup> Member

- Voted in by the members of the Retirement Board