

CITY COUNCIL MEETING AGENDA - VERSION 1

CITY COUNCIL CHAMBERS

SEPTEMBER 9, 2019

7:30PM

(Sound Check)

- 1. MOMENT OF SILENCE**
- 2. PLEDGE OF ALLEGIANCE**
- 3. CALL TO ORDER**
- 4. LATE FILE ITEMS**
- 5. PUBLIC COMMENT**
- 6. CANDIDATES FOR CITY COUNCIL**
 1. COMM179_09_09_19 Edward C. Cameron, Jr.
 2. COMM180_09_09_19 Robert J. Cronin
 3. COMM181_09_09_19 Robert A. Germinara
 4. COMM182_09_09_19 Hazem H. Mahmoud
 5. COMM183_09_09_19 James J. McCauley
 6. COMM184_09_09_19 Thomas L. Salemi
- 7. ELECTION OF COUNCILLOR-AT-LARGE** to fill the open Council seat
- 8. MAYOR'S COMMENT**

CONSENT AGENDA

NOTE: ALL ITEMS LISTED UNDER CONSENT AGENDA WILL BE ENACTED BY ONE MOTION. THERE WILL BE NO SEPARATE DISCUSSION OF THESE ITEMS. IF DISCUSSION IS DESIRED, THAT ITEM WILL BE REMOVED FROM THE CONSENT AGENDA AND CONSIDERED SEPARATELY.

9. APPROVAL OF MINUTES

- August 19, 2019 (Approve)

10. TRANSFERS

- NONE

11. COMMUNICATIONS

- COMM185_09_09_19 Memo re: Waterfront West Sustainability (P&D)
- COMM186_09_09_19 FY2019 Year-End Financial Report (B&F)
- COMM187_09_09_19 Whittier Vo-Tech Annual Operational Report (R&F)
- COMM188_09_09_19 Newburyport Half Marathon - 10/20/2019 (PS)
- COMM189_09_09_19 CPC Revised Recommendation for FY2020 Appropriations (B&F)

12. APPOINTMENTS

- | | | First Reading | | |
|---|--------------------------------------|-------------------------------|---|-----------|
| • | APPT117_09_09_19 Susan Shefte | 36 Woodland St | Library Board of Directors | 10/1/2026 |
| • | APPT118_09_09_19 Gregory A. Downs | 40 Riverview Dr,
Newbury | Asst Harbormaster/Shellfish
Constable/Special Police | 10/1/2022 |
| • | APPT119_09_09_19 Andrew C. Malatesta | 37 Federal St,
Newburyport | Asst Harbormaster/Shellfish
Constable/Special Police | 10/1/2022 |
| • | APPT120_09_09_19 Mike Merriman | 6 Little Pond Rd, | Asst Harbormaster/Shellfish | 10/1/2022 |

- APPT121_09_09_19 Tim Wareham Merrimac 10 20th St, Newbury Constable/Special Police Asst Harbormaster/Shellfish Constable/Special Police 10/1/2022

To be Referred to Planning & Development

- APPT122_09_09_19 Rachel D. Webb PO Box 742 Zoning Board of Appeals 10/1/2020

Re-Appointments

- APPT123_09_09_19 Donna Conway 27 Marlboro St Emma Andrews Lib Comm 10/30/2020
- APPT124_09_09_19 Aine G. Ellrott 43 Purchase St Emma Andrews Lib Comm 10/30/2020
- APPT125_09_09_19 Elizabeth Valeriani 29 Oak St Emma Andrews Lib Comm 10/30/2020
- APPT126_09_09_19 Elizabeth L. Watson 53 Warren St Emma Andrews Lib Comm 10/30/2020

ALL ITEMS NOTED BELOW ARE REMOVED FROM THEIR RESPECTIVE COMMITTEES WITH THE MOTION TO APPROVE THE CONSENT AGENDA:

Planning & Development

- APPT115_07_15_19 Mark Moore 67 Curzon Mill Rd ZBA 8/1/2024

Public Safety

- COMM174_08_19_19 Block Party - Otis Place - 9/21/2019
- COMM175_08_19_19 Walk for the Poor - 9/28/2019

Public Utilities

- COMM177_08_19_19 Memo and Nexamp Contracts re: Solar Alternative On-Bill Credits

**END OF CONSENT AGENDA
REGULAR AGENDA**

13. MAYOR'S UPDATE

14. COMMUNICATIONS

- COMM178EP_09_09_19 Emergency Preamble for Block Party - Bricher St - 9/14/19
- COMM178_09_09_19 Block Party - Bricher St - 9/14/19

15. APPOINTMENTS

Second Reading

Re-Appointments

- APPT116_08_19_19 Barry J. McBride 5 Pine St, Salisbury Asst. Wiring Inspector 5/1/2020

16. ORDERS

- ORDR139_09_09_19 Two-Hour Resident Parking Zones
- ORDR140_09_09_19 FY2020 Supplemental Budget Request #1
- ORDR141_09_09_19 Approval to Pay Prior Year Bills (Human Resources, Parks)
- ORDR142_09_09_19 Acceptance of NRA Deed
- ORDR143_09_09_19 Handicapped Parking Space – St. Paul's Church

17. ORDINANCES

- ODNC039_08_19_19 Amendment to Salary of Elected Officials (**TABLED**)
- ODNC041_09_09_19 Zoning Map - Colby Farm Residential Overlay District

18. COMMITTEE ITEMS

NOTE: UNDERLINED COMMITTEE ITEMS WILL BE CONSIDERED AT THIS MEETING

Budget & Finance

In Committee:

- COMM112_02_11_19 Memo re: Fire-Based EMS Cost/Benefit Analysis
- COMM120_03_11_19 Central Congregational Grant Award Letter
- ORDR119_06_10_19 Bond Order - Streets and Sidewalks \$10M
- ORDR132_07_15_19 CPC FY2020 Recommended Appropriations (COTW)
Projects No. 1, 4, 6, 7, and 9 held in committee.
- ORDR136_08_19_19 Fuller Track Phase II Loan Order

Education

In Committee:

-

General Government

In Committee:

- ORDR130_06_24_19 City Clerk Contract 2019-2022 (COTW)
- ODNC037_06_24_19 Ordinance regarding City Solicitor Appointment and Duties
- ORDR135_08_19_19 Election Equipment

License & Permits

In Committee:

- COMM029_04_30_18 Outdoor Seating – West Row Café
- COMM104_01_14_19 Seacoast Taxi - Application by Richard Hewlett for 2019

Neighborhoods and City Services

In Committee:

- ORDR048_06_13_16 Sidewalk Order
- COMM111_10_10_17 Petition for Road Repairs and Repaving – Squires Glen

Planning & Development

In Committee:

- ODNC008_02_12_18 Disposition of G. W. Brown School
- ORDR086_01_28_19 CPC FY2019 Amended Recommendation for Affordable Housing Trust Funds
- ODNC029_01_28_19 Zoning Map Amendment – Storey Ave South
- ODNC032_05_13_19 Zoning – Amend Ag-Con District
- ODNC033_05_13_19 Zoning – Amendment to Former George W. Brown School Parcels
- COMM164_06_24_19 LATE FILE Ltr to Ward 2 Councillor from Eric Goodness
- ODNC038_07_15_19 Zoning Amendment - Waterfront West Overlay District (COTW)
- APPT115_07_15_19 Mark Moore 67 Curzon Mill Rd ZBA 8/1/2024
 - COMM176_08_19_19 Memo re: Brown School Zoning
 - ODNC040_08_19_19 Zoning Ordinance re: Kennel/Animal Boarding Use

Public Safety

In Committee:

- ODNC009_03_12_18 Floating Homes, Houseboats, and Related Marinas
- COMM087_09_24_18 Ltr re: Coffin Street

- COMM116_02_25_19 Toward Zero Waste Newburyport Initiative *(full text available)* (COTW)
- ORDR094_04_08_19 Traffic Changes - Green, Pleasant, and Titcomb Streets
- ODNC035_05_28_19 Amendment to Health and Sanitation (COTW)
- COMM160_06_10_19 Defibrillators on Plum Island
- **COMM174_08_19_19 Block Party - Otis Place - 9/21/2019**
- **COMM175_08_19_19 Walk for the Poor - 9/28/2019**
- **ORDR134_08_19_19 Employee Parking - Garage**
- **ORDR137_08_19_19 Parking Fees**

Public Utilities

In Committee:

- COMM122_11_27_17 Mobilite Application/Small Cell Utility Petition (re-file)
- ODNC022_05_29_18 Addition to Chapter 5, Article 6 - Small Cell Sites
- **COMM177_08_19_19 Memo and Nexamp Contracts re: Solar Alternative On-Bill Credits**

Rules Committee

In Committee:

- ORDR057_08_27_18 Amendment to Council Rule 12A

19. **EXECUTIVE SESSION** to discuss litigation with respect to the 193 High Street Zoning Appeal

20. **GOOD OF THE ORDER**

21. **ADJOURNMENT**

Candidates for Councillor-At-Large

Richard Jones

From: Ed Cameron <edcameronnbpt@gmail.com>
Sent: Tuesday, August 20, 2019 10:43 PM
To: Richard Jones
Cc: Cameron, Ed home; Connell, Barry
Subject: [Ext]Cameron Letter of Interest re Council Vacancy
Attachments: Cameron Letter of Interest to Council.pdf; Cameron, Ed resume 2019 for Council.pdf

external e-mail use caution opening

Dear City Clerk Jones:

I am submitting this letter of interest (see attached along with attached resume) to the Council for consideration for the At-Large Councillor vacancy created by Councillor Earl's resignation.

I know that the Council is facing a variety of important issues in the remaining months of this current term.

In the past, I've demonstrated an ability to work collaboratively with my Council colleagues and I've put the work in on difficult issues to find solutions to the problems facing Newburyport. The decisions are not always easy and 100% consensus is not always achieved but I've operated out of respect and collegiality.

I am aware that Article 2, Section 2-3 of the Charter prohibits any member of the City Council from holding another City position; if you selected me, I would step down from the Zoning Board of Appeals. I would possibly return to the ZBA (pending of course Mayoral appointment and Council approval) at the end of the term as "[t]his provision shall not prevent a city officer or other city employee who has vacated a position in order to serve as a member of the city council from returning to the same office or other position of city employment held at the time the position was vacated."

I believe that I have the experience to step in for these last four month and make a contribution.

I would welcome the opportunity to discuss the vacancy with each of you. I can be contacted by cell 978-518-0786 or email to edcameronNBPT@gmail.com.

Sincerely,

Ed Cameron

EDWARD C. CAMERON, JR.

5 Milk St., Newburyport, MA

978-518-0786

edcameronNBPT@gmail.com

August 20, 2019

President Barry N. Connell
Councillor Joseph H. Devlin
Councillor Jared J. Eigerman
Councillor Larry G. Giunta, Jr.
Councillor Afroz Khan
Councillor Thomas F. O'Brien
Councillor Heather L. Shand
Councillor Charles F. Tontar
Councillor Bruce L. Vogel
Councillor Sharif I. Zeid
Newburyport City Hall
60 Pleasant Street
Newburyport, MA 01950

VIA EMAIL to the City Clerk

Dear City Clerk Jones:

I am submitting this letter of interest to the Council for consideration for the At-Large Councillor vacancy created by Councillor Earl's resignation.

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I believe that I have the experience to step in for these last four month and make a contribution.

I would welcome the opportunity to discuss the vacancy with each of you. I can be contacted by cell 978-518-0786 or email to edcameronNBPT@gmail.com.

Sincerely,


Ed Cameron

EXPERTISE

Senior leader with extensive experience managing nonprofit/government programs and services and in policy and advocacy roles for nonprofit/government sectors.

- Experience managing staff with responsibility for diverse services in multiple locations.
- Understanding of the essential interaction of all departments and functions (Board, program, finance, development, and HR) within an organization.
- Broad knowledge of and contacts with local, state and federal agencies, served on many task forces and planning and coordinating groups.

EXPERIENCE

PINE STREET INN, Boston, MA

2019 – Present

Senior Director of Outreach, Prevention, and Housing Placement

Advance PSI's outreach, prevention and specialized housing placement programs by ensuring guests are moved from the streets or shelter into alternative or permanent housing. Maintains direct oversight of programs with a budget of \$7.5M with 65 employees and reporting directly to the Chief Operating Officer.

- Implement Bringing Boston Home strategy, which includes aggressive goals to reduce street homelessness, extended shelter stays, and unnecessary shelter placements.
- Develop and implement approved annual program goals and plans towards transitioning long term homeless individuals into permanent housing and reducing lengths of shelter stays for other homeless individuals through diversion, rapid rehousing and other evidence-based strategies.
- Lead management and staff in consistently delivering services that emphasize dignity, respect and fairness in all interactions with the Inn's guests.
- Working closely with Operations, Program Planning, Fund Development and Government Relations management, insure that the Inn's shelters and outreach programs are in compliance with all regulatory and funding expectations and requirements; contribute to the preparation of grant proposals and contract renewals as needed.

HOUSING FAMILIES INC., Malden, MA

2017 – 2019

Chief Executive Officer

Held overall responsibility for \$6.6M agency providing safe temporary shelter for 100 families each night, quality permanent housing for 68 families, individualized supportive services to enrich children's lives through a therapeutic afterschool program for homeless children, and homelessness prevention services to mediate and prevent eviction.

- Oversight of finance, development, and human resources functions as well as programs.
- Recruited new members to the Board and strengthened Board committees.
- Implemented new 403b retirement plan to support staff.
- Solidified and diversified government funding. Actively engaged with donors, volunteers, Board members, local elected officials, partnering organizations, and funders.

COMMUNITY TEAMWORK INC., Lowell, MA

2005 – 2017

Division Director of Housing and Homeless Services

Administered division with 70 staff and \$41M annual budget including all specific programs and projects assigned to division including Section 8 program with over 2,000 tenants in Rental Assistance, HomeBASE program, family homeless shelters for over 100 families, and a domestic violence program.

- Oversaw technical operations, coordination, monitoring and control of all budgets and final divisional approval of all requisitions, cash disbursement requests, leases, contracts, invoices and program reports; conducted regular staff meetings for evaluating program and staff effectiveness and recommending.
- Negotiated with funding sources regarding contracts, grants, budgets, work programs and amendments.
- Participated in meetings related to divisional activities including Statewide advocacy; liaison with groups or individuals within Agency, Board of Directors and community; support and promotion of Agency events.

HORIZONS FOR HOMELESS CHILDREN, Boston, MA

2002 – 2005

Director of Policy and Advocacy

Developed and implemented focused advocacy campaign to direct more State and Federal resources to homeless children and their families. Researched and published findings on issue of child homelessness. Wrote grant proposals. Engaged senior management, Board, staff, clients, and volunteers in advocacy efforts. Planned and promoted advocacy events.

- Coordinated with strategic partners in the homeless, early education, and housing fields to improve supports for low-income and homeless families.
- Implemented a community education strategy with Federal, State, and local elected and appointed officials and the media in order to raise awareness of the issue of homeless children.

EMERGENCY SHELTER COMMISSION, Mayor's Office, Boston, MA

1995 – 2002

Deputy and Acting Director

Provided direction, coordination, and support to homeless, housing, and hunger service providers within Boston. Provided constituent and advocacy services to homeless families and individuals in department receiving 700 requests for shelter annually. Planned and coordinated City's Annual Homeless Census, training workshops on addiction and transgender, and the City's anti-hunger activities including Can Share Food Drive. Chaired Mayor Menino's Homeless Planning Committee and the Mayor's Advisory Committee on Hunger.

- Participated in writing City of Boston's grant application for Federal HUD McKinney homeless funding and evaluating McKinney funded programs.
- Chaired public/nonprofit partnerships including the Suffolk County FEMA Emergency Food and Shelter Board, the Boston Police Department's Area A Homeless Task Force, and the Consumer Involvement Group, a subcommittee of the City's Strategic Homeless Planning Group.
- Represented City with other municipalities through MMA's Local Officials Human Services Council (LOHSC), with State agencies including DTA, DPH, DMH, DOE, DHCD, EOHHS, and Federal agencies including HUD.

PINE STREET INN, Boston, MA

1987- 1995

Supervisor, Paul Sullivan Housing Trust, August 1993 - August 1995

- Supervised 7 full-time staff and 54 units of housing at three South End lodging houses for formerly homeless men and women. Responsibilities included tenant selection and community relations.

Administrator, Men's Unit, September 1990 - August 1993

- Managed 4 supervisors and staff of 45 full-time counselors providing shelter, street outreach, and referral services to over 300 homeless men and women. Developed \$2.3M budget.

Supervisor, Men's Unit Day Shift, April 1989 - September 1990

- Supervised 11 full-time counselors. Responsibilities included hiring, training, and performance appraisal.

Counselor, Men's Unit, May 1987 - April 1989

- Provided counseling and referral for substance abuse, mental health, benefits, housing, and employment services.

EDUCATION

M.B.A., PUBLIC AND NONPROFIT MANAGEMENT, Boston University School of Management, Boston, MA, 2003

Included: Organizational Management, Financial Management, Fundraising, Leadership, and Change Management.

B.A., GOVERNMENT, minor in American History, Clark University, Worcester, MA, 1984

CERTIFICATION, Housing Choice Voucher Executive Management, Nan McKay, 2011

CURRENT AND PAST COMMUNITY ACTIVITIES

Newburyport City Councillor NEWBURYPORT CITY COUNCIL, Newburyport, MA

January 2008 – January 2018

At-Large Councillor on 11 member legislative body, approved annual budget of over \$50 million. Chaired Planning and Development Committee and Budget and Finance Committee. Elected five times.

Newburyport Zoning Board of Appeals Member(June 2017-present)

CAPTAIN ROBERT. J. CRONIN, (Master Mariner retired)

126 MERRIMAC STREET SUITE 46
NEWBURYPORT MA 01950
978.857.9249
NEWATERCRAFT@GMAIL.COM

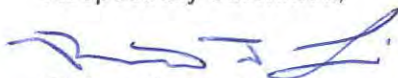
Mr. Richard Jones, Esquire
City Clerk, City of Newburyport
60 Pleasant Street
Newburyport MA 01950

RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA
2019 AUG 23 AM 11:07

Dear Mr. Jones,

Please accept this letter and attached CV as my submission of interest in fulfilling the unexpired term of Councillor Earls. As I submit this application, I respectfully remind that through my experience in Newburyport City government I am able to seamlessly resume the duties of a City Councillor.

Respectfully submitted,


Robert J. Cronin

Robert J. Cronin
8.23.19

CAPTAIN ROBERT. J. CRONIN (Master Mariner retired)

126 MERRIMAC STREET SUITE 46
NEWBURYPORT MA 01950
978.857.9249
NEWATERCRAFTT@GMAIL.COM

Education

- o Salem State College, major: Junior High Social Studies, minor: Criminal Justice; 1973 – 1977

Current Positions

- o Founder, Lead Investigator; Northeast Watercraft Accident Reconstruction Specialists; December 2001 to present

Completed Assignments

- o City of Newburyport (MA), Newburyport City Councillor; January 2010 – January 2018 (did not seek reelection)
 - o Public Safety chair (Police/Fire/Harbormaster/Department Public Services), January 2010-January 2018
 - o Member Budget and Finance Committee, January 2010-January 2018
 - o Member City Council Ad-Hoc Waterfront Committee
 - o Kelly School redevelopment search committee
- o Director of Security, The CAS Foundation medical marijuana company January 2014 –October 2017
- o Deputy Superintendent, Middlesex (MA) Sheriff's Office, Sheriff's Investigative Unit, October 2009 to January 2014 (retired)
- o Deputy Superintendent, Middlesex (MA) Sheriff's Office, Marine Unit Commander; November 2007 (formation) to October 2009
 - o Middlesex Sheriff's Office Training Academy, Department of Homeland Security, Incident Command Systems (ICS) instructor, (NIMS, ICS-700, 100, 200, 300)
- o Police Officer, Town of Andover, Massachusetts; July 20, 1981 to November 2007

CAPTAIN ROBERT. J. CRONIN (Master Mariner retired)

- o Safety Officer, Town of Andover, Massachusetts; June 1990 to November 2007
- o Motorcycle Unit, Town of Andover, Massachusetts; May 1991 to November 2007
- o Collision Analysis and Reconstruction, Town of Andover, Massachusetts; September 2000 to November 2007
- o Collision Analysis and Reconstruction, Northeastern Massachusetts Law Enforcement Council (NEMLEC); January 2001 to November 2007
- o Motorcycle Unit, Northeastern Massachusetts Law Enforcement Council (NEMLEC) September 2003 to November 2007
- o Reading MA Police Academy Instructor, Massachusetts Municipal Police Training Committee, Department of Homeland Security, Incident Command Systems (ICS) instructor, (NIMS, ICS-700, 100, 200, 300); July 2005 – November 2007
- o Detective Division; November 1986 to January 1990
 - o Essex County Drug Task Force, 1986-1989
- o Northshore (MA) Harbormaster Training Academy, Certified Harbormaster, Lead Instructor, Department of Homeland Security, Incident Command Systems (ICS) instructor, (NIMS, ICS-700, 100, 200, 300), Navigation, ColRegs, boat handling and seamanship. September 2003- April 2011

Specialized Training

- o Massachusetts Criminal Justice Training Council, Basic Recruit Academy; July 1981
- o Drug Enforcement Administration (DEA) narcotic enforcement and identification; January 1987
- o Massachusetts Criminal Justice Training Council, Crime Scene Management; April 1987

- Massachusetts Criminal Justice Training Council, Clandestine Laboratories, September 1988
- Boston & Maine Railroad Police, Grade Crossing Collision Investigation; June 1998
- Institute of Police Technology and Management (IPTM), University of North Florida, At Scene Traffic Crash/ Traffic Homicide Investigation, May 2000
- Institute of Police Technology and Management (IPTM), University of North Florida, Advance Traffic Investigation; July 2000
- Institute of Police Technology and Management (IPTM), University of North Florida, Traffic Crash Reconstruction; September 2000
- Institute of Police Technology and Management (IPTM Public Safety Institute), University of North Florida, Watercraft Investigation and Incident Reconstruction; October 2001
- Andover Police Department, Massachusetts Dram Shop law investigation. February 2002
- United States Coast Guard (USCG), Master of Steam or Motor Vessels of not more than 100 gross tons, August 2002 -August 2018
- National Association of State Boating Law Administrators NASBLA/USCG/Underwriter's Labs, National Boating Accident and Analysis, comprehensive; May 2003
- National Association of State Boating Law Administrators NASBLA/USCG/Underwriter's Labs, Boating Accident and Analysis, advanced; September 2003
- Department of Homeland Security, Incident Command Systems (ICS) instructor, (NIMS, ICS-700, 100, 200, 300); July 2005
- Massachusetts Municipal Police Training Committee, instructor development; November 2005

CAPTAIN ROBERT. J. CRONIN (Master Mariner retired)

- o SRR Traffic Safety, Pedestrian and Bicycle Crash Reconstruction; December 2006
- o Department of Homeland Security, Incident Command Systems (ICS) 400; October 2008
- o Massachusetts Harbormaster certification, May 2008
- o Massachusetts Municipal Police Training Council, sexual assault investigator; December 2009
- o United States Coast Guard/National Association of State Boating Law Administrators (NASBLA), Boat Operator and Tactics course (BOAT), High Value Asset protection and tactical boat operation; November 2010
- o Boston University/NEMLEC, Internal Affairs Investigations, March 2012
- o Boston University/NEMLEC, Crime Scene supervision and Management, October 2013

Special Assignments

- o Presidential Protection Detail, President George H.W. Bush, liaison with counter sniper team, Phillips Academy, October 1889
- o Presidential Protection Detail, President George H.W. Bush, helicopter security, Raytheon Corporation, April 1991
- o Motorcade Security, Secretary of State Madeline Albright, motorcade lead, Hewlett Packard Corporation, November 1998
- o NEMLEC motorcycle unit Officer in Charge, Democratic National Convention, Boston, Massachusetts; July 2004
- o NEMLEC motorcycle unit, American League Championship Series and World Series 2004 and 2007
- o NEMLEC motorcycle unit, New England Patriots Super Bowl parade escort, February 2004

Honors

CAPTAIN ROBERT. J. CRONIN (Master Mariner retired)

- o Commonwealth of Massachusetts, Medal of Honor (Trooper George L. Hanna Award)
- o Andover Police Department, Medal of Honor
- o Andover Police Department, Lifesaving Medal
- o Andover Fire Department, Medal of Valor
- o Andover Police Department, Lifesaving Medal (second award)
- o Officer of the Year Award, 1996 & 2005
- o United States Congressional and Massachusetts Great and General Court; (various) Proclamation Awards
- o Andover Police Department; (various) Unit Citations
- o North Andover (MA) Police Department; letter of commendation
- o Townsend (MA) Police Department; letter of commendation
- o Middlesex Sheriff's Office; letter of commendation

Associations and Affiliations

- o Andover Police Relief Association (retired)
- o Massachusetts Police Association (retired)
- o Massachusetts Safety Officer's League (retired)
- o Boston Propeller Club (retired)
- o Ancient Order of Hibernians
- o Benevolent Order of Elks, Newburyport Lodge 909

RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA

September 3, 2019

2019 SEP -3 PM 12: 12

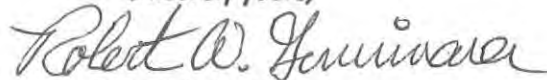
Dear City Councilors and City Clerk Richard Jones,

Please consider me for your appointment to the vacated position of City Councilor at Large recently vacated by Councilor Gregory Earls, for the period of September 2019 through December 2019.

As a Resident/Taxpayer of Newburyport and dedicated concerned citizen, I have been involved in many Public and Neighborhood issues in my hometown. I have spoken publicly in countless Public and neighborhood issues in the City as well as many times at City Council meetings for the last 35+ years. The last 5.5 years specifically, from July 2013 through December 2018, I attended every single City Council meeting, Waterfront Trust meeting and NRA meeting in that period of time, always speaking with common sense on many issues. I have also attended several other City meetings including: ZBA meetings, Conservation Commission, Planning Board, Historical Commission, Tree Commission, Energy Advisory Committee, Board of Health, Newburyport Retirement Board, Parks Commission as well as countless other City meetings and Sub-Committee meetings ALL relative to helping to improve the City of Newburyport.

My involvement in positive things for our great City of Newburyport has prepared me for STRONG consideration of this interim appointment. I have also run for City Councilor at Large twice before and am currently running in my third attempt which I believe will be successful. Thank you for your consideration of this appointment to serve the City and Citizens of Newburyport.

Sincerely yours,



Robert A. Germinara

Email: parker77street@aol.com

Cell phone: 978-804-7290

Resume

Graduated from Newburyport High School-Football, Basketball, Student Leader,
Boys State-Class of 1984

Bridgton Academy (Football Captain)-September 1984-December 1984

Midway Excavators (Truck Driver)-January 1985-August 1985

Checkoway Oil Company (Truck Driver)-September 1985-August 1987

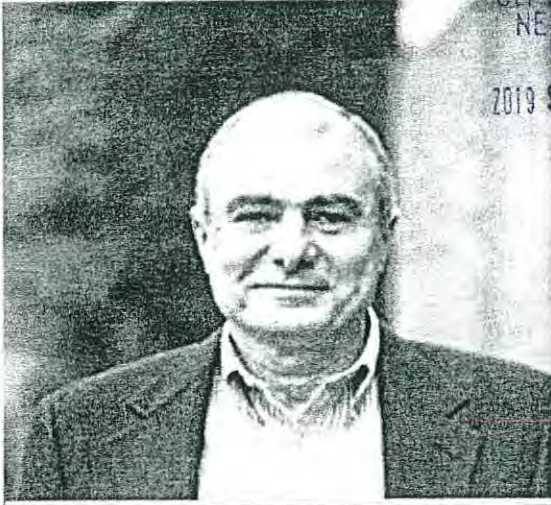
N.A. Nichols Company, Inc. (Tractor Trailer Driver)-August 1987-August 1988

Self-Employed (Owner/Operator Truck Driver)-August 1988-PRESENT

77 Parker Street (Propane Filling Station Operator)-October 1990-February 2014

Caldwell's Corner, Llc (Gas Station Owner/Operator)-June 2010-February 2014

Self-Employed (Owner/Operator Truck Driver)-February 2014-PRESENT



Dr. Mahmoud's Bio-Sketch

A Pediatric Hematologist Oncologist for 35 years with M.D., Masters and Ph.D. degrees in Pediatrics. I have lived and worked in 5 Countries (USA, France, Great Britain, Saudi Arabia, and Egypt); in 4 Continents (North America, Europe, Africa, and Asia). My life and work experience in the USA spanned 7 states (NYC, NY; Boston, MA; Minneapolis, MN; Memphis, TN; Milwaukee, WI; Columbia, MO; and Morristown, NJ). This vast unprecedented diverse Professional and Cultural Experience will certainly enable me to deliver on my promises, and provide unmatched Qualities, Forward thinking and evidence based decisions beyond any other candidate's abilities.

Leadership: Chair of Pediatric Oncology Department, and Children Cancer Centers for over 20 years with great abilities to communicate effectively with colleagues, patients, relatives, General Practitioners, staff nurses, and State and Federal Agencies. Proven track record as an Endowed University Professor to plan strategically, and to exercise sound judgements when faced with conflicting pressures. Always passed rigorous National Cancer Institute audits and quality improvement projects for Patients care, outcomes,

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NEWBURYPORT, MA

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and safety done every three years. Named **Best Doctor** in New Jersey (Pediatric Hematology Oncology) for two consecutive years; 2009, and 2010. Appointed Professor at the University of Paris IV by the President of France; 1997. Gold Medal recipient from the President of Egypt; 19981.

Government Affairs Experience: Extensive experience in several Government and State Agencies Regulatory Affairs, and auditing Policies and Procedures. This includes; Federal Drug Administration (FDA), Human Health Services (HHS), Department of Agriculture, Centers for Medicare & Medicaid Services (CMS), National Cancer Institute, and State Health Departments. In addition, proficiency in dealing with Bureaucracy and red tapes of private Health Insurance Companies to ensure availability and continuity of best therapy for children with cancer and blood diseases.

Fiscal and Financial Acumen: I have a stellar practical experience in managing budgets over tens of millions of dollars with direct involvement in management and compilation of score cards analysis of our utilization, financial performance, Capital project forecasting, revenues and expense planning that led to positive balance sheets for 15 years. This required excellent analytical and thinking skills, the ability to communicate with the Finance and Billing Departments, the ability to operate effectively in a fast-paced competitive environment of four major Children Cancer Centers in NYC, Philadelphia, Boston and Hackensack. Cost/benefit analysis and Business plans of hiring Physicians, Nurse Practitioners, Nurses, Social workers, Data managers, and Administrators, extensive work with cost and overhead allocation as well as revenue recognition.

Patients' Safety and Client Services: The Valerie Children Cancer Centers in Morristown, NJ; received Six **Gold Medals** by Press Ganey (the most Prestigious

National Award for Patients' satisfaction and Quality of care) in 2008, 2009, and 2010. Awarded the **National HOPE Award (Hematology Oncology Practice Excellence Award)** for customer services for Medium size practice Nation-wide in 2008. Pediatric Residents **Teaching Award**, Goryeb Children's Hospital, NJ; 2003, 2004, and 2006. Clinical **Attending Award**, University of Missouri, MO; 1999, and 2001.

Transparency and Team work: Leading Teams for over 20 years of several dozens of colleagues and employees including Professional hiring, performance evaluations, and mentoring. Open door policies, 24/7 availability, and bi-directional candid communications are among several hallmarks of my Leadership. Transparency always stems from honesty in dealing with everyone equally and openly.

Philanthropy and Community Services: One Million dollars raised from **Morristown Women's Association** for the Valerie Children's Cancer Center. **Children's Miracle Network Telethon** \$312,862 Support for Children's Cancer Program. **Missouri Department of Health**, Bureau of Genetics and Disabilities Prevention, Sickle Cell Resource Center total annual amount, \$137,500. **Missouri KPLA Radiothon** raising over \$200,000 yearly for Children's Cancer Center. Monthly **Outreach Clinics** to impoverished rural areas in Missouri. Pediatric Oncology Educational and Health care in Developing Countries. **Outreach Educational Programs** and Treatment support to Community Pediatricians in Missouri and New Jersey.

RESUME

2019 SEP -3 PH 3: 25

NAME: HAZEM H. MAHMOUD
CITIZENSHIP: USA
ADDRESS: 52A Ferry Road, Newburyport, MA 01950

ACADEMIC DEGREES:

MB., BCh. (MD with Honors), **M.Sc.** (Master of Science, Pediatrics), **Ph.D.** (Pediatrics)

PROFESSIONAL CERTIFICATION:

- **American Board** of Pediatric Hematology and Oncology
- **American Board** of Pediatrics
- **ECFMG** No. 297-486-3
- **FLEX** No. 530701042
- **Tennessee** License No. 20052
- **Wisconsin** License No. 36072
- **Missouri** License No. 117574
- **New Jersey** License No. 25MA07520400
- **Saudi Commission for Health Specialists** No. 10-R-M-1226592

PROFESSIONAL SOCIETY MEMBERSHIPS:

- American Society of Hematology (**ASH**)
- American Society of Clinical Oncology (**ASCO**)
- American Association for Cancer Research (**AACR**)
- American Society of Pediatric Hematology and Oncology (**ASPHO**)
- International Society of Pediatric Oncology (**SIOP**)
- French Society of Pediatric Oncology (**SFOP**)
- Children Oncology Group (**COG**)

PROFESSIONAL APPOINTMENTS:

- 1981-84 Assistant Lecturer, Ain Shams University Medical School, Cairo, Egypt
- 1981-83 Fellow, Department of Hematology, Institut Gustave Roussy, Villejuif, France
- 1983 Registrar, Hematology Oncology, Hospital for Sick Children, Great Ormond Street, London, UK
- 1984-85 Assistant Clinical Instructor of Pediatrics, Department of Pediatrics, State University of New York at Stony Brook, New York
- 1985-86 Medical Fellow Specialist in Pediatrics, Department of Pediatrics, University of Minnesota, Minnesota

St. Jude Children's Research Hospital, Memphis, Tennessee (1986-1994):

Associate Professor, Department of Pediatrics, University of Tennessee College of Medicine,
and Associate Member, Department of Hematology-Oncology

Medical College of Wisconsin, Milwaukee, Wisconsin (1994-1997):

Associate Professor, Division of Hematology-Oncology, Department of Pediatrics
Director of Clinical Oncology, Midwest Children's Cancer Center

Université of Paris VI (Pierre et Marie Curie), Paris, France (1997- 1998):

Professor of Pediatric Oncology, Saint Antoine Faculty of Medicine, and Division of
Hematology Oncology, Hôpital D'Enfants Malades Armand Trousseau

University of Missouri, Columbia, Missouri (1998- 2002):

Endowed Professor, Chief of the Division of Pediatric Hematology Oncology

Goryeb Children's Hospital, Atlantic Health System, New Jersey (2002- 2010):

Chief of Division of Pediatric Hematology Oncology and Valerie Centers

King Faisal Specialist Hospital & Research Center, Riyadh, KSA (2010- 2012):

King Fahad National Children's Cancer Center, Riyadh, KSA (2010- 2012):

Chairman, Department of Pediatric Hematology Oncology and Bone Marrow Transplant

TEACHING ACTIVITIES:

St. Jude Children's Research Hospital (1986-1994)

1. Hematology and Cancer Biology Module for medical students, University of Tennessee, Memphis, TN
2. Leukemia and Hematology weekly Conference for Pediatric Hematology Oncology fellows and residents
3. Solid Tumor weekly Conference for Pediatric Hematology Oncology fellows and residents
4. Faculty Seminars and Grand Rounds of Pediatric Hematology and Oncology
5. Supervising Pediatric Hematology/Oncology fellows and residents during Hematology and oncology rotations at LeBonheur Children's Hospital and St Jude Children's Research Hospital

Medical College of Wisconsin and Children's Hospital of Wisconsin (1994-1997)

1. Supervising Pediatric Hematology Oncology fellows and residents during the inpatient oncology rotations
2. Supervising medical students and fellows during outpatient oncology rotations at the Cancer Clinics

3. Tumor Board weekly Conference for Pediatric Hematology Oncology fellows and residents

Université Pierre et Marie Curie (Université of Paris IV), Paris, France (1997- 1998)

1. European School of Oncology (ESO) Pediatric Oncology course for Pediatric and Medical Oncologists in French Speaking Africa, Rabat, Moraco 1998
2. Hematology and Oncology course for medical students, Pediatric Interns and Residents at Hopital D'Enafants Malades Armand Trousseau

University of Missouri Health Sciences Center (1998-2002)

1. Supervising Pediatric residents and medical students during the inpatient and outpatient hematology-oncology rotations
2. Teaching Pediatric residents and medical students Hematology – Oncology lectures
3. Hematology – Oncology grand rounds for the Department of Child Health

Goryeb Children's Hospital, Atlantic Health System, New Jersey (2002- 2010)

1. Supervising Pediatric residents and medical students during the inpatient and outpatient hematology-oncology rotations
2. Teaching Pediatric residents and medical students Hematology – Oncology lectures
3. Hematology – Oncology grand rounds for the Department of Pediatrics

DISTINCTION HONORS AND AWARDS

1. Named **Best Doctor** Award in New Jersey (Pediatric Hematology Oncology) for two consecutive years; 2009 and 2010
2. The Valerie Center has received Six **Gold Medals** by Press Ganey in 2008, 2009, and 2010.
3. The Valerie Center awarded the National **HOPE Award** (Hematology Oncology Practice Excellence Award) for customer services for Medium size practice Nation-wide in 2008.
4. Pediatric Residents **Teaching Award**, Goryeb Children's Hospital, Atlantic Health System, 2006-2007.
5. Pediatric Residents **Teaching Award**, Goryeb Children's Hospital, Atlantic Health System, 2004-2005.
6. Pediatric Residents **Teaching Award**, Goryeb Children's Hospital, Atlantic Health System, 2003-2004.
7. Clinical **Attending Award**, Child Health Department, University of Missouri, 2001-2002.
8. Clinical **Attending Award**, Child Health Department, University of Missouri, 1999-2000.
9. Egyptian President's **Gold Medal** for Pediatric resident of the year, Egypt 1979.

SERVICE / ADMINISTRATION

Children's Oncology Group Principal Investigator

1. Atlantic Health System and Valerie Centers (2002 – 2010)

2. University of Missouri Health Science Center (1998 – 2002)

University of Missouri Health Sciences Center (1998-2002)

1. Chief, Division of Hematology/Oncology, Department of Child Health
2. Health Science Institutional Review Board (HS IRB)
3. Ellis Fishell Comprehensive Cancer Center Provost Planning Committee
4. Child Health Department Chair Search Committee
5. Child Health Department Clinical Care Strategic Planning Subcommittee

National Cancer Institute PDQ External Advisory Board

International Histiocyte Society (1989-1994)

New Agents Committee

Pediatric Oncology Group (1995-2000)

1. Non-Hodgkin's Lymphoma Core Committee
2. T-cell Disease Core Committee

Children's Hospital of Wisconsin and Medical College of Wisconsin (1995-1997)

1. Director of Cell Marker Laboratory
2. Director of Children's Cancer Clinics
3. Nutritional Support Committee

St. Jude Children's Research Hospital (1986-1994)

Disease Committees

1. Lymphoid Disease (ALL/NHL) Committee
2. Myeloid Disease Committee
3. Bone Marrow Transplantation Committee
4. Bone Sarcomas Committee
5. Phase I-II Study Committee

Administrative Committees

1. Professional Review Committee, Chairman
2. Critical Care Committee
3. Infection Control Committee
4. Pharmacy and Therapeutics Committee
5. Transfusion and Clinical Laboratories Committee

GOVERNMENT AFFAIRS EXPERIENCE:

Extensive experience in several Government and State Agencies Regulatory Affairs, Policies and Procedures, and Auditing; as well as proficiency in dealing with Bureaucracy and red tapes of private Health Insurance Companies.. This includes;

1. Federal Drug Administration (FDA)
2. Human Health Services (HHS)
3. Department of Agriculture
4. Centers for Medicare & Medicaid Services (CMS)
5. National Cancer Institute
6. State Health Departments.

GRANTS AND FINANCIAL SUPPORT:

National Childhood Cancer Foundation, Children's Oncology Group Case and Specimen Reimbursement Agreement No. 3089, Grant No. U10 CA30969:
January 1, 2001 – December 31, 2001, total annual amount, \$26,277.

Missouri Department of Health, Bureau of Genetics and Disabilities Prevention, Hemoglobinopathy (Sickle Cell) Resource Center: July 1, 2001 – June 30, 2002, total annual amount, \$137,500.

Lavenia Edwards Memorial Research Fund. Gift funds designated for Children's Cancer Program. Accumulative balance, \$60,715. Annual interest earnings are estimated at \$30,000.

Children's Miracle Network Telethon Support. Gift funds designated for Children's Cancer Program. Accumulative balance, \$312,862. Annual gifts are estimated at \$20,000.

Raised One Million dollars from Morristown Women's for Valerie Children's Cancer Center

Diverse Professional and Cultural Experience having worked and lived in four Continents (North America, Europe, Asia, and Africa), and four countries (USA, France, England, and Egypt). In USA, we have lived and practiced Pediatric Hematology Oncology in seven states (MA, NY, MN, TN, WI, MO, and NJ).

This may shed light on my Administrative acumen financial talent? Management and leadership Professional Distinction as a chair of department work with all levels of health care professionals form environmental, security and health providers

Oversees the daily activity of the Division of Pediatric Hematology Oncology.
-Maintains the Budget, Revenues, and Professional Billing of the Division and Valerie Center.

-Annual evaluations and Management of the Division staff including Consultants, Advanced Nurse Practitioners, Social Workers, Clinical Research Administrator

(CRA), and Administrative Secretaries.

-Maintains all Atlantic Health Policies and Regulations, and State of New Jersey Health Department Rules and Regulations.

-Principal Investigator of the Children Oncology Group (COG).

Audits and quality improvement projects

Ability to plan strategically and to exercise sound judgements when faced with conflicting pressures.

Ability to communicate effectively with colleagues, patients, relatives, GPs, nurses and other staff and agencies.

Forward thinking evidence based decisions

Always placing cart in front of the horse

Richard Jones

From: Jim McCauley <mccauley33@comcast.net>
Sent: Tuesday, August 27, 2019 5:52 PM
To: Richard Jones
Subject: [Ext]Submit my name for consideration of open council seat
Attachments: James McCauley 2019.doc

external e-mail use caution opening

Dear Mr Jones:

I would respectfully like to submit my name, James McCauley of 27 Storeybrooke Dr, Newburyport, for considerations by the City Council to fill the seat vacated by Councilor Earls. I understand this appointment is temporary. I would like to also acknowledge that I am a Candidate for Ward 5 City Council in the upcoming election. I am running unopposed and therefore would not put the Council in an awkward position. I have been a resident of the City for 27 years, married and have 2 adult children, who attended Newburyport schools.

In preparation of my run for elected office, I have spent that last 5 years attending a variety of subcommittee meetings, and have

Always conducted my own background homework getting myself updated on the varying challenges and opportunities that face the city. I have a preceding reputation as being open minded and reasonable on most issues. I am anxious to give-back to my community and would welcome the honor of consideration of sitting on the council, even temporarily,

As well as to represent the rights of the citizens of Newburyport.

I have attached my professional resume for review.

My work background will show that I have a history of creating sensible solutions to very complex problems.

In addition, I have always volunteered locally in support of local youth sports programs helping these programs become stable and set for consistent growth. (IE, Lacrosse, Baseball/Softball, NBBL, NGBL, Soccer, NHS Boosters).

Sincerely
James McCauley
781-248-3374 cell.

JAMES J. MCCAULEY

27 Storeybrook Drive
Newburyport, MA 01950

mccauley33@comcast.net

Home: (978) 465-1197
Cell: (781) 248-3374

SENIOR SALES PROFESSIONAL

A results-driven professional with more than two decades of progressive sales leadership across diverse industries and verticals. Expert at assessing complex customer requirements to consistently deliver value-added, growth-enabling solutions that out-pace the competition and ensure profitable, long-term business success. Track record of top-tier sales performance throughout career as both a manager and individual contributor. Respected and decisive leader, with a history of building and managing high-performance sales and partner teams in addition to leading strategic initiatives for fueling multi-million dollar sales increases, improving competitive market position, and driving attainment of robust corporate objectives. *Additional core leadership qualifications include:*

- New Business Development
- Channel / Alliance Management
- Strategic Planning & Execution
- P&L Responsibility
- Key Account Management
- Organizational Change
- Competitive Wins / Win-backs
- Management of Cross functional teams
- Solution Sales
- C-Level Presentations
- Turnaround Leadership
- Sales Cycle Management

PROFESSIONAL EXPERIENCE

NOKIA / ALCATEL-LUCENT / LUCENT, Boston, MA based Virtual Office (30% travel in US 5% int'l) 2004 to Present
A global company that provides technology solutions to service providers, enterprises, and governments around the world enabling the delivery of voice, data, and video services.

SERVICES SALES DIRECTOR – AMERICA'S REGION FOR FIXED NETWORKS DIVISION (2016 TO PRESENT)

Created a new, multi-functional organization focused on the development and execution of strategies for driving value added, service-based sales covering the America's Region (NAR and LAT).

SALES DIRECTOR -- COMPLEX SOLUTIONS - AMERICAS TECHNOLOGY & SERVICES TEAM (2013 TO 2016)

Sales Lead of a cross-functional team in the development and execution of strategies for driving sales and maximizing potential revenue for the portfolio of complex solutions (hardware, software, applications, services and support) into a Tier 1 Service Provider. Consistently above plans of \$200m, \$500m, \$700m

SALES DIRECTOR – MANAGED SERVICES DIVISION (2011-2012)

North American Sales Lead within the Service Provider and Strategic Industries markets to create transformative roadmaps to meet the future needs of their customers. Matrix managed sales, operations and delivery organizations in the delivery of managed, outsourced and hosted solutions. C-Level interactions. Delivered over \$50m in net-new sales.

SALES DIRECTOR – SERVICES SALES (2004 – 2010)

Direct Sales lead for portfolio of service based solutions (managed /hosted solutions, professional services, SAAS, PAAS, IAAS, customer experience, outsourcing, maintenance, OSS/BSS, and security consulting) with Tier 2, MSO service providers in US. Work proactively with executive client decision makers to assess business needs and propose custom solutions for attaining business goals.

- Named to Sales Leader Council in 2005,2008
- Consistently deliver over- quota performance in new growth.

PRIVATE VENTURE GROUP, Boston, MA (Travel 50%)

2001 to 2004

Served in interim leadership roles on two major turnaround engagements for this small private equity / venture group in addition to simultaneously managing several smaller assignments.

SALES & OPERATIONS MANAGER – SECURE RECORD SERVICES (2002-2004)

Created and managed the sales and service strategy, including direct and channel sales, for this venture that provided medical record storage, retrieval, and analysis services for the legal and medical communities. Enhanced sales and servicing capabilities by leading the implementation of a call center operation and CRM system.

- Brought company sales to cash positive within the first year and grew month-over-month sales by 40% over plan during second year. P&L responsibility.
- Decreased customer churn to less than 1% by driving a 200% improvement in service delivery.

VP SALES NEARBUY MERCHANDISING – SWITCHBOARD.COM INC. (2001-2002)

Created and managed the national sales organization, including direct sales, reseller, and distribution channels for this start-up venture (within a public Internet company), which sold mobile ecommerce solutions to national and local retailers. Customers included well-recognized national retailers.

Continued on Page 2

- Negotiated carriage/reseller agreements with major media partners, wireless carriers, and enhanced voice providers who collectively directed more than 10 million transactions per month.
- Achieved positive cash flow in 6 months, ahead of target and under budget, while meet annual revenue goals of \$5 million in 2001 and \$10 million in 2002. P&L accountability

COMDISCO, Waltham, MA (sold to Hewlett-Packard in 2001)

1999 to 2001

REGIONAL DIRECTOR, NETWORK SERVICES

Established strategies, plans, and tactics for driving sales of IT solutions and network integration with Fortune 100 enterprises in the financial, healthcare, technology, and utilities sectors. Analyzed unique customer business requirements to recommend products and service solutions, which included consulting, network design, engineering, hardware, VPN technologies, data storage, disaster recovery, and hosting.

- Exceeded sales quota by 200% in 1999 and by 350% in 2000.

BELL ATLANTIC NETWORK INTEGRATION, Boston, MA (now Verizon Business)

1998 to 1999

SALES MANAGER

Initiated and closed sales of strategic IT and data services with enterprise accounts within the Healthcare, Financial Services, Utility verticals. In addition, served as overlay in leveraging existing Bell Atlantic sales channels. Portfolio of products and services provided included network integration, network management, LAN/WAN equipment, outsourcing, and consulting. Managed channel partners including Cisco, Bay/Nortel, 3Com, Sun, EMC

MCI SYSTEMHOUSE, Boston, MA (60% travel in eastern US)

1996 to 1998

A subsidiary of MCI Communications Corp. formed by the merger of SHL Consulting with MCI's technical services branch.

REGIONAL SALES MANAGER (1996-1998)

Leverage strengths and resources of both MCI and SHL to create a new suite of IT+SI based services focused on management of customer enterprise networks from desktop applications via network availability (ie Cloud-like). Services included design, application support, helpdesk, 24/7 monitoring/management, and high-availability hardware and software upgrades. Sold services directly to C-level decision makers of enterprise customers in the Northeast region, in addition to managing VAR relationships, contributing to 60% of the group's growth.

- Drove direct and indirect sales revenues from zero to \$25 million in 1997 and to \$40 million in 1998.
- Designed and implemented national sales and marketing plan.

MCI TELECOMMUNICATIONS, Boston, MA

1986 to 1996

SALES MANAGER (1994-1996)

Recruited, hired, developed, and led team of 8 to 10 sales professionals tasked with driving sales to large accounts in the Boston area. Managed all aspects of the sales cycle including presentations, deal structuring, and contract negotiations.

- Achieved \$6 million in new annual growth, more than 120% over plan.

STRATEGIC ACCOUNT SALES REPRESENTATIVE (1992-1994)

Sold all levels of services to large national and international accounts with annual telecom expenditures of +\$1 million. Focused on sales of data networks (design and implementation) and applications. Consistently demonstrated ability to utilize cutting edge technology to solve business problems.

- Consistently exceeded \$1.5 million quota for net-new annual sales by an average of 145%.

EARLY CAREER SUMMARY:

Prior engagements included a steady progression to roles of increased responsibility and scope

1990-1992 MCI: Senior Account Executive (consistently exceeded \$1m quota for new annual sales by an avg. 150%.

1988-1990 MCI: Communications Services Consultant (I, II, III),

1986-1988 MCI Financial Analyst II for the Northeast Region.

1984-1986 IBM: Associate Marketing Representative

EDUCATION

Bachelor of Science, Marketing – BOSTON COLLEGE CARROLL SCHOOL OF MANAGEMENT

Patricia Barker

From: Tom Salemi <tomsalemi@gmail.com>
Sent: Tuesday, September 03, 2019 1:12 PM
To: Patricia Barker
Subject: [Ext]Fwd:
Attachments: Salemi.Resume.docx

external e-mail use caution opening

Hi Rich,
I hope you're well. I'd like to be considered for the open council seat.
Please share this with the councilors.
Thanks very much,
Tom

Thomas L. Salemi

16 Tyng St.

978-269-7597

Professional Experience

- Conference Director, Cambridge Healthtech Institute (2019 – Present)
- Content Director, Healthegy (2014-2019)
- Bureau Chief, Venture Capital, Elsevier (2008 – 2014)
- Senior Writer, Windhover, (2006 – 2014)
- News Editor, Dow Jones, (2004 – 2006)
- Editor, Asset Alternatives, (1998-2006)
- Reporter, Boston Business Journal, Daily News of Newburyport, Haverhill Gazette, Cape Cod Newspapers (1991-1998)

Community Experience

- Chairman/Member, Newburyport Redevelopment Authority, (2012-2017)
- Co-Chair/Member, RVCS Dads Group (2010 -2013)
- Chairman/Member, Sutton Planning Board (2003-2006)
- Coach, local youth sports teams

Education

- BA, Journalism, Boston University, 1991

Family

- Wife (Nicole) and two sons – (Attending Whitter Regional Vocational Technical High School, Molin Upper Elementary School)

September 2, 2019

Richard Jones
City Clerk, Newburyport
60 Pleasant St.
Newburyport, MA 01950

Dear Mr. Jones,

I'd like to submit my name for consideration as a candidate to fulfill the term of departing Councilor-at-Large Gregory Earls.

I'd be grateful if you could share my resume and cover letter with members of the Newburyport City Council.

Please contact me if you have any questions.

Best,

Tom Salemi
16 Tyng St.
Newburyport, MA 01950

CONSENT AGENDA

CITY COUNCIL MEETING MINUTES
CITY COUNCIL CHAMBERS
AUGUST 19, 2019

7:30PM

The City Council President, Barry Connell, called the meeting to order at 7:30pm, followed by the Pledge of Allegiance. A moment of silence was held for Jack OBrien, brother of Councillor OBrien. The City Council President then instructed the City Clerk to call the roll. The following Councillors answered present: Tontar, Vogel, Zeid, Devlin, Earls, Eigerman, Giunta, Khan, OBrien, Shand, Connell. 11 present.

(Sound Check)

- 1. MOMENT OF SILENCE**
- 2. PLEDGE OF ALLEGIANCE**
- 3. CALL TO ORDER**
- 4. LATE FILE ITEMS**
- 5. PUBLIC COMMENT**

1. John Spellman	200 Water St	Walk for the Poor
2. Bill Harris	56 Lime St	NMS Preservation
3. Caroleann McPherson	1 Savory St	NMS Preservation
4. Megan St. John	14 Basin St	Plum Island AEDs
5. Doug Muir	10 Hancock St	NMS Preservation

6. MAYOR'S COMMENT

The Mayor gave an update pursuant to her written communication.

CONSENT AGENDA

NOTE: ALL ITEMS LISTED UNDER CONSENT AGENDA WILL BE ENACTED BY ONE MOTION. THERE WILL BE NO SEPARATE DISCUSSION OF THESE ITEMS. IF DISCUSSION IS DESIRED, THAT ITEM WILL BE REMOVED FROM THE CONSENT AGENDA AND CONSIDERED SEPARATELY.

7. APPROVAL OF MINUTES

- July 15, 2019 (Approve)

8. TRANSFERS

- NONE

9. COMMUNICATIONS

- COMM174_08_19_19 Block Party - Otis Place - 9/21/2019 (PS)
- COMM175_08_19_19 Walk for the Poor - 9/28/2019 (PS)

10. APPOINTMENTS

- APPT116_08_19_19 Barry J. McBride **Re-Appointment** 5 Pine St, Salisbury Asst. Wiring Inspector 5/1/2020

Councillor OBrien noted this is a re-appointment.

ALL ITEMS NOTED BELOW ARE REMOVED FROM THEIR RESPECTIVE COMMITTEES WITH THE MOTION TO APPROVE THE CONSENT AGENDA:

Budget & Finance

- ORDR128_06_24_19 CPC Amendment to FY18 Projects
- ORDR132_07_15_19 CPC FY2020 Recommended Appropriations (COTW)
- APPT114_07_15_19 Julie Languirand 13 Cushing St, Salisbury Treasurer/Collector 8/1/2022

Public Safety

- COMM144_04_29_19 Newburyport Fall Harvest Festival - 10/13-14 2019
- COMM145_04_29_19 Witches' Night Out - 10/18/19
- COMM146_04_29_19 Downtown Trick or Treat - 10/25/19
- COMM147_04_29_19 Invitation Nights - 12/6, 12/13, 12/20 2019
- COMM150_04_29_19 5th Annual Harborside Half Marathon & 5K - 11/10/19
- COMM162_06_24_19 Jeanne Geiger Walk Against Domestic Violence - 10/6/2019
- COMM164a_07_15_19 Coast to the Cure Bike Ride - 9/14/2019
- ORDR133_07_15_19 Restricted Parking - M Street

END OF CONSENT AGENDA REGULAR AGENDA

Motion to approve the Consent Agenda as amended by Councillor Zeid, seconded by Councillor Tontar. So voted.

11. MAYOR'S UPDATE

Motion to receive and file by Councillor Zeid, seconded by Councillor Tontar. So voted.

12. COMMUNICATIONS

- COMM176_08_19_19 Memo re: Brown School Zoning
Motion to refer to Planning & Development by Councillor Zeid, seconded by Councillor Tontar. So voted.
- COMM177_08_19_19 Memo and Nexamp Contracts re: Solar Alternative On-Bill Credits
Motion to refer to Public Utilities by Councillor Zeid, seconded by Councillor Tontar. So voted.

13. APPOINTMENTS

Second Reading - NONE

14. ORDERS

- ORDR134_08_19_19 Employee Parking – Garage
Motion to refer to Public Safety by Councillor Zeid, seconded by Councillor Eigerman. So voted.
- ORDR135_08_19_19 Election Equipment
Motion to refer to General Government by Councillor Zeid, seconded by Councillor Giunta. So voted.
- ORDR136_08_19_19 Fuller Track Phase II Loan Order
Motion to refer to Budget & Finance by Councillor Tontar, seconded by Councillor Zeid. So voted.
- ORDR137_08_19_19 Parking Fees
Motion to refer to Public Safety by Councillor Eigerman, seconded by Councillor Zeid. So voted.

15. ORDINANCES

- ODNC030_03_25_19 Zoning - Amend Article XXVII Downtown Overlay District (**2nd Reading**) (**TABLED**)
Motion to remove from table by Councillor Zeid, seconded by Councillor Tontar. So voted. Motion to approve second reading by Councillor Eigerman, seconded by Councillor Giunta. Roll call vote, 10 yes, 1 no (Zeid). Motion passed.

- ODNC028_11_26_18 Parks & Recreation Fees (**2nd Reading**)
Motion to approve second reading by Councillor Zeid, seconded by Councillor Giunta. Roll call vote, 11 yes. Motion passed.
- ODNC036_06_10_19 Recording of Planning Board and ZBA Meetings (**2nd Reading**)
Motion to approve second reading by Councillor Zeid, seconded by Councillor Tontar. Roll call vote, 11 yes. Motion passed.
- ODNC039_08_19_19 Amendment to Salary of Elected Officials
Motion to table by Councillor Zeid, seconded by Councillor Devlin. Roll call vote, 6 yes, 4 no (Tontar, Vogel, Khan, Connell), 1 present (Eigerman). Motion passed.
- ODNC040_08_19_19 Zoning Ordinance re: Kennel/Animal Boarding Use
Motion to refer to Planning & Development by Councillor Eigerman, seconded by Councillor Devlin. So voted.

16. COMMITTEE ITEMS

NOTE: UNDERLINED COMMITTEE ITEMS WILL BE CONSIDERED AT THIS MEETING

Budget & Finance

In Committee:

- COMM112_02_11_19 Memo re: Fire-Based EMS Cost/Benefit Analysis
- COMM120_03_11_19 Central Congregational Grant Award Letter
- ORDR119_06_10_19 Bond Order - Streets and Sidewalks \$10M
- **ORDR132_07_15_19 CPC FY2020 Recommended Appropriations (COTW)**
Motion to divide by Councillor Tontar, seconded by Councillor Zeid. Roll call vote, 11 yes. Motion passed. Motion to approve Project No. 2/Kelleher Gardens Siding Project by Councillor Tontar, seconded by Councillor Zeid. So voted (1 present – OBrien). Motion to approve Project No. 3/Gateway Trees 2 by Councillor Tontar, seconded by Councillor Zeid. So voted. Motion to approve Project No. 5/Bartlet Mall Historic Restoration – Walkway Improvements by Councillor Tontar, seconded by Councillor OBrien. So voted (1 no – Zeid). Motion to approve Project No. 8/Open Space Reserve Fund by Councillor Tontar, seconded by Councillor Zeid. So voted. Motion to approve Project No. 10/Riverfront Trail Gap Project – Clipper City Rail Trail Phase 2 by Councillor Tontar, seconded by Councillor Zeid. So voted. Motion to approve Project No. 11/NHS Stadium Bond Payment, Project No. 12/Cherry Hill Soccer Field Bond Payment, and Project No. 13/Administrative Costs, collectively in the amount of \$147,620, by Councillor Tontar, seconded by Councillor Zeid. So voted. Projects No. 1, 4, 6, 7, and 9 held in committee.
- **ORDR128_06_24_19 CPC Amendment to FY18 Projects**
Motion to approve by Councillor Tontar, seconded by Councillor Khan (comm vote 2-1, Zeid). Roll call vote, 4 yes (Tontar, Vogel, Khan, Connell), 6 no, 1 present (Earls). Motion failed.
- **APPT114_07_15_19 Julie Languirand 13 Cushing St. Salisbury Treasurer/Collector 8/1/2022**
Motion to approve by Councillor Tontar, seconded by Councillor Zeid. Roll call vote, 11 yes. Motion passed.

Education

In Committee:

-

General Government

In Committee:

- ORDR130_06_24_19 City Clerk Contract 2019-2022 (COTW)
- ODNC037_06_24_19 Ordinance regarding City Solicitor Appointment and Duties

License & Permits

In Committee:

- COMM029_04_30_18 Outdoor Seating – West Row Café
- COMM104_01_14_19 Seacoast Taxi - Application by Richard Hewlett for 2019

Neighborhoods and City Services

In Committee:

- ORDR048_06_13_16 Sidewalk Order
- COMM111_10_10_17 Petition for Road Repairs and Repaving – Squires Glen

Planning & Development

In Committee:

- ODNC008_02_12_18 Disposition of G. W. Brown School
- ORDR086_01_28_19 CPC FY2019 Amended Recommendation for Affordable Housing Trust Funds
- ODNC029_01_28_19 Zoning Map Amendment – Storey Ave South
- ODNC032_05_13_19 Zoning – Amend Ag-Con District
- ODNC033_05_13_19 Zoning – Amendment to Former George W. Brown School Parcels
- **APPT111_06_24_19 David B. Vine 47 Marlboro St Conservation Comm 5/31/2022**
Motion to remove from Planning & Development by Councillor Eigerman, seconded by Councillor OBrien. Motion to approve by Councillor Eigerman, seconded by Councillor OBrien. Roll call vote, 11 yes. Motion passed.
- COMM164_06_24_19 LATE FILE Ltr to Ward 2 Councillor from Eric Goodness
- ODNC038_07_15_19 Zoning Amendment - Waterfront West Overlay District (COTW)
- APPT115_07_15_19 Mark Moore 67 Curzon Mill Rd ZBA 8/1/2024

Public Safety

In Committee:

- ODNC009_03_12_18 Floating Homes, Houseboats, and Related Marinas
- COMM087_09_24_18 Ltr re: Coffin Street
- COMM116_02_25_19 Toward Zero Waste Newburyport Initiative (*full text available*) (COTW)
- ORDR094_04_08_19 Traffic Changes - Green, Pleasant, and Titcomb Streets
- **COMM144_04_29_19 Newburyport Fall Harvest Festival - 10/13-14 2019**
Motion to approve COMM144_04_29_19, COMM145_04_29_19, COMM146_04_29_19, and COMM147_04_29_19 collectively, contingent on insurance, by Councillor Devlin, seconded by Councillor OBrien. So voted.
- **COMM145_04_29_19 Witches' Night Out - 10/18/19**
- **COMM146_04_29_19 Downtown Trick or Treat - 10/25/19**
- **COMM147_04_29_19 Invitation Nights - 12/6, 12/13, 12/20 2019**
- **COMM150_04_29_19 5th Annual Harborside Half Marathon & 5K - 11/10/19**
Motion to approve by Councillor Devlin, seconded by Councillor Zeid. So voted.
- ODNC035_05_28_19 Amendment to Health and Sanitation (COTW)
- COMM160_06_10_19 Defibrillators on Plum Island
- **COMM162_06_24_19 Jeanne Geiger Walk Against Domestic Violence - 10/6/2019**
Motion to approve (comm vote 3-0) by Councillor Devlin, seconded by Councillor OBrien. So voted.
- **COMM164a_07_15_19 Coast to the Cure Bike Ride - 9/14/2019**
Motion to approve (comm vote 3-0) by Councillor Devlin, seconded by Councillor Zeid. So voted.
- **ORDR133_07_15_19 Restricted Parking - M Street**
Motion to approve by Councillor Devlin, seconded by Councillor OBrien. So voted.

Public Utilities

In Committee:

- COMM122_11_27_17 Mobilitie Application/Small Cell Utility Petition (re-file)
- ODNC022_05_29_18 Addition to Chapter 5, Article 6 - Small Cell Sites

Rules Committee

In Committee:

- ORDR057_08_27_18 Amendment to Council Rule 12A

17. GOOD OF THE ORDER

Councillor Earls announced his resignation effective August 31, 2019.

Placed in the record

Dear President Connell and Mr. Jones, Esq.,

I regret to inform you that I will be resigning as Newburyport City Councillor-At-Large on August 31st. The August 19th City Council Meeting will be my last unless there is a Special Meeting of the City Council between then and the end of the month.

I thank you for your leadership, assistance, and continuing friendship.

Sincerely,
Greg

Motion for emergency preamble... Motion to waive the rules and approve by Councillor Zeid, seconded by Councillor Vogel. So voted

RESOLUTION as Read by Councillor Connell

August 19, 2019

Whereas, Councillor Gregory D. Earls commenced his public service in 2000 by working on the Skate Park Committee, and

Whereas, Councillor Earls was elected in November 2001 and served on the Council from January 1, 2002 and has continued this unselfish commitment to the City of Newburyport until this day, and

Whereas, Councillor Earls has served on the License and Permits and the Joint Education Committees for most of those years and serving as Chair for each committee as various times, and

Whereas, Councillor Earls has served on the Public Safety Committee for a number of years, and

Whereas, Councillor Earls served on the Ad Hoc on the Waterfront, and

Whereas, Councillor Earls established a strong working relationship with his fellow Councillors and the Clerk's office, establishing and maintaining this relationship resulting in mutual success of the Council and Community, and

Now, Therefore, The Newburyport City Council hereby formally resolves to congratulate and recognize the considerable achievements resulting from the years of hard work and dedication by Councillor Earls and wishes him well in all future achievements. Thank you Councillor Gregory D. Earls.

18. EXECUTIVE SESSION to discuss contract negotiations with personnel - ORDR130_06_24_19 City Clerk Contract 2019-2022

Motion to go in to Executive Session, for the purpose of discussing contract negotiations with personnel, by Councillor Zeid, seconded by Councillor Devlin. Roll call vote, 10 yes, 1 absent (Earls). Motion passed.

Motion to come out of Executive Session by Councillor Eigerman, seconded by Councillor Tontar. Roll call vote, 10 yes, 1 absent (Earls). Motion passed.

President Connell stated that the Council would entertain resumes and letters of interest for Councillor Earls' position, to be submitted no later than 4pm on Tuesday, September 3, 2019. President Connell stated the Council would not return to Open Session.

19. EXECUTIVE SESSION to discuss litigation with respect to the 193 High Street Zoning Appeal
Councillor Devlin recused. Motion to go in to Executive Session, for the purpose of discussing litigation with respect to the 193 High Street Zoning Appeal, by Councillor Eigerman, seconded by Councillor Tontar. Roll call vote, 8 yes, 2 absent (Earls, OBrien), 1 recused (Devlin). Motion passed. President Connell stated the Council would not return to Open Session. Motion to come out of Executive Session by Councillor Tontar, seconded by Councillor Vogel. Roll call vote, 8 yes, 2 absent (Earls, OBrien), 1 recused (Devlin). Motion passed.

20. ADJOURNMENT

Motion to adjourn by Councillor Tontar, seconded by Councillor Vogel. So voted. 10:33pm.

COMMUNICATIONS

Memorandum

To: Andy Port

From: Newburyport Resiliency Committee

Date: August 26, 2019

RE: Waterfront West Sustainability

The city has carried out studies aimed at adapting to the impacts of climate change, is certified by the state as a Municipality Vulnerability Preparedness (MVP) community and is in the process of issuing a specific Newburyport Climate Resiliency Plan.

Waterfront West (WW) is a significant new development being planned for a location within an existing flood risk area – an area whose future flood risk is predicted to increase due to the impacts of climate change and sea level rise. The Newburyport Resiliency Committee (NRC) sent a recommendation to the Ad Hoc WW planning committee recommending a WW design flood elevation (DFE). The recommendation included a design flood elevation (DFE) of FEMA base flood elevation (BFE) plus an estimated year 2100 sea level rise of six foot above year 2000 sea levels. This translates to elevations of 18 and 19 feet above NAV88 at the WW site.

New England Development's (NED) "Flood Mitigation Study and Action Plan recommendations dated July 26 2019, appear to fall well short of the NRC DFE. Moreover, other concerns are raised:

- NED's plan states that the commercial areas will be at BFE plus 1 foot and that the parking level is sacrificial".
- The same plan also states that additional flood control measures will be used to maintain emergency access but does not stipulate what these measures are.
- The NED action plan calls for all "building, electrical, and mechanical systems to be located above BFE but does not state any additional margin of safety (height).
- The NED plan also does not indicate what public areas are going to be sacrificial.
- The NED action plan states that the design will accommodate "typical" flood events but does not reference the projected increases in extreme weather or sea level rise and the complexities that the river brings.
- NED does not intend to develop a relocation plan for cars or residents until an extreme weather event is forecast.
- The NED utilities plan includes overhead power lines. Note: the overhead lines do not appear in any of the photo simulations.
- The photo simulations do not show the shade mitigations that are referred to in the design documents.
- There is no reference to emergency power generation for the project

The NRC believes that it would be helpful to understand NED's assumptions regarding sea level rise and climate enhanced storm activity and how the project's design accommodates their effects.

Many of Newburyport's historical buildings are well over 200 years old. It is therefore reasonable to assume that any new construction today might also still exist some one hundred or more years from now. The NRC therefore believes that if it is necessary to develop buildings in a flood plain, that the design needs to have a 100 year view and propose resilient buildings and infrastructure that can withstand projected sea level rise and increases in extreme weather events for that period. It would be helpful to have a photo simulation showing the project with year 2100 sea levels at high tide and BFE + 6 foot.

Recommendations

Ask NED to provide

- Design assumptions for climate change impacts over the next 100years.
- Justification for their design levels including how the designs adapt to increasing SLR and storm surge
- Develop photo simulations for the site at mean higher high water in the year 2100 with a sea level 6 foot higher than 2000 sea levels.
- Detail the planned additional flood control measures to be used to maintain emergency access.
- Detail how the design has storage of chemicals and hazardous supplies trash and recyclables above SLR and storm surge levels
- Details of the seawall heights and plans to raise them when required
- Design for eliminating overhead power lines
- Details of the shade mitigations
- Emergency Plans for the buildings in the event of fires, flooding, hurricanes other extreme weather events and power interruptions.
- Details of any planned emergency power being provided

□

Memorandum

To: City Council
Planning Board
From: Energy Advisory Committee (EAC)
Date: September 3, 2019
RE: Waterfront West Sustainability

The City has made a declaration to be a net zero energy community by 2050. Buildings are the largest contributor to Newburyport's greenhouse gas emissions. Decreasing energy use in buildings not only reduces greenhouse gases but also improves comfort and safety, lowers energy costs and contributes to better air quality. While no ordinances or zoning requirements currently reflect the net zero declaration, the EAC will be proposing changes to these requirements in the near future.

Waterfront West (WW) is a significant development with major impacts on the City's infrastructure, resources and energy use. The EAC is again making recommendations after a review of WW's Sustainability and Low Impact Development Measures Memorandum (section XXIV-F) (SLID Memorandum).

The SLID Memorandum lacks commitments and specificity. While it refers to best management practices and LEED principles, there is no commitment to meeting specific criteria or a certain LEED certification, for instance. In September 2018, the EAC made a set of recommendations on WW. We provide an updated version of those recommendations below.

Recommendations

Building energy performance recommendations

We recommend that LEED rating system (v4 updated July 25, 2019) be used to assess the energy performance of WW. LEED has four levels of certification, with a maximum of 110 points awarded based on various building characteristics. Silver certification can be obtained with 50 points.

To ensure that WW buildings have energy performance consistent with the City's long-term goals, we recommend that the LEED certification of the WW buildings is achieved solely through points in the 'Energy and Atmosphere' (EA) category and that most of the EA points are earned from the 'Optimize Energy Performance' (OEP) sub-category of EA. OEP criteria are most closely related to overall energy use in buildings. Our specific recommendations are as follows.

For each WW building, we recommend that:

- The building shall have a minimum LEED certification of Silver
- The building shall achieve a minimum of 30 credits in EA category and within this category a minimum of 18 credits shall be obtained in OEP sub-category

- If the applicant is unable to obtain at least 12 credits in other areas of EA, the applicant shall increase the number of credits in OEP as follows:
 - One additional credit for each 4% energy improvement over the baseline of 50% in accordance with LEED v4 for Building Design and Construction updated July 25, 2019
 - For EA credit under OEP, Option 1 with Table 1 shall be used

We recommend that any LEED certifications be verified by a qualified third-party organization and that the City requires the submission of such verifications prior to issuing final approvals and occupancy permits.

General recommendations

- Site the buildings for proper exposure for solar energy at this latitude.
- Use renewables or electrification for all utilities to meet net zero goals in the future, or demonstrate why it is not feasible today.
- Use the most energy efficient heating, cooling and hot water systems equipment available or demonstrate why it is not feasible today.
- Avoid investing in significant infrastructure to support fossil fuels, such as new piped in natural gas lines, or demonstrate why that is not feasible today, and plan to phase out existing gas lines that may be incorporated.
- Make every effort to focus on use of alternative modes of transportation (walking, trains, biking, buses, local vans, etc.). Over a third of the City's greenhouse gas emissions come from on-road transport.

Additional approaches mentioned in SLID Memorandum

The SLID Memorandum included references to building features such as solar arrays, green roofs, low-flow plumbing, high 'R' value windows, measures to reduce the 'urban heat island' effect, installation of living shorelines where appropriate, water conservation or grey water systems, and other efficiency techniques. While we encourage the applicant to pursue such approaches, their details would need to be spelled out in greater detail prior to project approval.

The EAC is happy to help the Planning Office, Planning Board and City Council to determine best practices for this development.



CITY OF NEWBURYPORT
 FINANCE DEPARTMENT
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DONNA D. HOLADAY
 MAYOR

ETHAN R. MANNING
 FINANCE DIRECTOR/CITY AUDITOR

To: Mayor Donna D. Holaday
 President and Members of the Newburyport City Council

From: Ethan R. Manning, Finance Director/City Auditor

Date: September 3, 2019

Subject: FY2019 Year-End Financial Report

The fiscal year 2019 year-end financial report is presented to the Mayor and City Council as a preliminary look at the City of Newburyport's financial performance over the past year prior to the release of the audited financial statements. This report compares original and revised appropriations/estimates to actual expenditures and collections for the General Fund, as well as, Water, Sewer and Harbormaster Enterprise Funds for the year-ending June 30, 2019.

FY2019 Expenditures

Expenditures within the General Fund and Enterprise Funds were made within the budgetary appropriations approved by the City Council. Remaining and unrestricted appropriations from fiscal year 2019, totaling \$1,544,984, will be a positive factor in the Free Cash and Retained Earnings calculations as of July 1, 2019. Below is a summary of the year-end expenditures by fund, which is broken out in greater detail in the reports that follow:

	REVISED BUDGET	FY2019 EXPENDED	FY2019 ENCUMB.	REMAINING BUDGET	% USED
001 GENERAL FUND	\$68,036,902	\$65,213,044	\$2,158,257	\$665,602	99.0%
060 WATER ENTERPRISE FUND	\$5,460,014	\$4,930,088	\$86,310	\$443,615	91.9%
061 SEWER ENTERPRISE FUND	\$7,393,893	\$6,887,878	\$97,816	\$408,198	94.5%
6520 HARBORMASTER ENTERPRISE FUND	\$482,829	\$455,260	\$0	\$27,569	94.3%
TOTAL BUDGETARY FUNDS	\$81,373,638	\$77,486,271	\$2,342,383	\$1,544,984	98.1%

FY2019 Revenue

Total revenue for the budgetary funds exceeded estimates for FY2019 with collections at 100.3% of estimated revenue. The General Fund and Water Enterprise Funds exceeded their estimates, while the Sewer and Harbormaster Enterprise Funds fell short. Below is a summary of the year-end revenue by fund, which is broken out in greater detail in the reports that follow:

	ESTIMATE	ACTUAL	OVER/(BELOW)	% OF ESTIMATE
001 GENERAL FUND	\$66,711,206	\$67,057,057	\$345,851	100.5%
060 WATER ENTERPRISE FUND	\$5,360,014	\$5,372,664	\$12,650	100.2%
061 SEWER ENTERPRISE FUND	\$7,018,893	\$6,943,961	(\$74,932)	98.9%
6520 HARBORMASTER ENTERPRISE FUND	\$482,829	\$428,347	(\$54,482)	88.7%
TOTAL BUDGETARY FUNDS	\$79,572,941	\$79,802,029	\$229,088	100.3%

At the start of FY2019, the Water and Sewer Enterprise Funds used a portion of retained earnings (reserves) to build their budget; \$100,000 and \$375,000 respectively. As such, it was expected that both of those funds would miss their estimate as a result of the projected drawdown on fund balance. The fact that the Water Enterprise Fund did not draw down on fund balance and the Sewer Enterprise Fund drew down only \$74,932 of the \$375,000 budgeted is a positive outcome.

The shortfall experienced by the Harbormaster Enterprise Fund is largely driven by poor operating results at the end of the fiscal year caused by higher than average rainfall during the month of June 2019; 1.47" above average, according to the National Weather Service, raining 14 of the 30 days in the month. Fluctuations are expected in this fund due to changes from season to season. The fund currently has a strong fund balance to cover any years where revenues do not cover annual expenditures. The preliminary closing fund balance as of June 30, 2019 was \$501,817.

Once the Massachusetts Department of Revenue verifies and certifies the City's year-end financial results later this fall, funds will be available for any legal expenditure at the recommendation of the Mayor and approval of a majority vote of the City Council. All financial information contained in this report is presented on an unaudited basis and, as such, is subject to further adjustment until finalized. The audited financial statements will be filed with the City Clerk no later than March 1, 2020 in accordance with the City Charter.

Please feel free to contact me if you have any questions.

Attachments:

- Year-End Financial Overview (page 1)
- Expenditure Summary (page 2)
- Expenditures by Budget Category (page 3)
- Revenue Summary (page 8)
- Revenue by Category (page 9)



City of Newburyport
FY2019 Year-End Financial Overview

Expenditures

	FY2017		FY2018		FY2019	
	Remaining Budget	% Used	Remaining Budget	% Used	Remaining Budget	% Used
001 GENERAL FUND	\$571,356	99.1%	\$495,167	99.2%	\$665,602	99.0%
060 WATER ENTERPRISE FUND	\$206,358	96.1%	\$239,665	95.3%	\$443,615	91.9%
061 SEWER ENTERPRISE FUND	\$289,058	95.6%	\$344,177	95.1%	\$408,198	94.5%
6520 HARBORMASTER ENTERPRISE FUND	\$13,902	96.8%	\$18,996	96.0%	\$27,569	94.3%
TOTAL BUDGETARY FUNDS	\$1,080,674	98.5%	\$1,098,004	98.6%	\$1,544,984	98.1%

Remaining Budget

(Top Ten Drivers: General Fund)

	Remaining Budget	Driver
421 PUBLIC SERVICES DEPARTMENT	\$178,337	Vacancies/overtime/electrical costs
914 INSURANCE GROUP	\$156,251	Variability of enrollment
210 POLICE DEPARTMENT	\$103,344	Staff vacancies
543 VETERANS' DEPARTMENT	\$53,715	Fewer veterans qualifying for benefits
152 HUMAN RESOURCES	\$19,478	Staff vacancies/fewer unemployment claims
398 ESSEX NORTH SHORE TECH SCHOOL	\$19,168	Enrollment lower than anticipated
510 HEALTH DEPARTMENT	\$16,809	Fewer per diem inspections/staff vacancy
542 YOUTH SERVICES	\$15,817	Brown School expense line item/NLEC turnover
220 FIRE DEPARTMENT	\$15,268	Remaining funds from multiple accounts
145 TREASURER'S DEPARTMENT	\$14,352	Staff turnover/fewer tax title expenses
Total	\$592,539	

Revenue

	FY2017 Actual	FY2018 Actual	FY2019 Estimate	FY2019 Actual	\$ Over Estimate	% Of Estimate	% Over Prior Year
001 GENERAL FUND							
412 REAL ESTATE TAX REVENUE	\$51,563,374	\$53,946,873	\$56,146,562	\$55,573,460	-\$573,102	99.0%	3.0%
411 PER PROP TAX REVENUE	\$662,533	\$664,093	\$657,872	\$644,277	-\$13,595	97.9%	-3.0%
401 MOTOR VEHICLE EXCISE	\$2,707,801	\$2,710,467	\$2,600,000	\$2,747,357	\$147,357	105.7%	1.4%
402 OTHER EXCISE	\$920,895	\$963,447	\$960,000	\$1,000,525	\$40,525	104.2%	3.8%
403 PENALTIES/INTEREST	\$296,694	\$370,159	\$300,000	\$343,545	\$43,545	114.5%	-7.2% (1)
404 PAYMENT IN LIEU TAXES	\$61,351	\$62,612	\$60,000	\$82,083	\$22,083	136.8%	31.1% (2)
410 FEES	\$342,048	\$402,086	\$350,000	\$345,552	-\$4,448	98.7%	-14.1% (3)
416 OTHER DEPARTMENT REVENUE	\$64,393	\$61,392	\$60,000	\$66,879	\$6,879	111.5%	8.9%
417 LICENSES/PERMITS	\$1,011,209	\$964,669	\$900,000	\$1,190,151	\$290,151	132.2%	23.4% (4)
419 FINES & FORFEITS	\$13,994	\$13,856	\$10,000	\$12,292	\$2,292	122.9%	-11.3% (5)
420 INVESTMENT INCOME	\$60,015	\$131,781	\$50,000	\$271,752	\$221,752	543.5%	106.2% (6)
421 MISCELLANEOUS RECURRING	\$301,065	\$291,649	\$275,000	\$265,523	-\$9,477	96.6%	-9.0%
422 MISCELLANEOUS NON-RECURRING	\$174,699	\$59,193	\$0	\$114,726	\$114,726		93.8% (7)
460 STATE AID	\$4,311,955	\$4,362,522	\$4,341,771	\$4,398,935	\$57,164	101.3%	0.8%
TOTAL GENERAL FUND	\$62,492,027	\$65,004,800	\$66,711,206	\$67,057,057	\$345,851	100.5%	3.2%
WATER ENTERPRISE FUND	\$5,485,689	\$5,253,640	\$5,360,014	\$5,372,664	\$12,650	100.2%	2.3%
SEWER ENTERPRISE FUND	\$6,791,900	\$6,537,286	\$7,018,893	\$6,943,961	-\$74,932	98.9%	6.2%
HARBORMASTER ENTERPRISE FUND	\$498,615	\$491,483	\$482,829	\$428,347	-\$54,482	88.7%	-12.8%
TOTAL BUDGETARY FUNDS	\$75,268,230	\$77,287,208	\$79,572,941	\$79,802,029	\$229,088	100.3%	3.3%

- (1) Fewer penalties/interest on tax titles.
- (2) Prior year adjustment-Newburyport Housing Authority.
- (3) Fewer tax title collections.
- (4) Increase in permits for building alternations.
- (5) Decrease in court fines.
- (6) Improved investment returns and higher cash balances from borrowings.
- (7) Greater one-time receipts.



**City of Newburyport
FY2019 Year-End Expenditure Summary**

	ORIGINAL APPROP.	TRANSFERS/ ADJUST.	REVISED BUDGET	FY2019 EXPENDED	FY2019 ENCUMB.	REMAINING BUDGET	% USED
001 GENERAL FUND							
111 CITY COUNCIL	\$72,543	\$2,500	\$75,043	\$70,447	\$0	\$4,596	93.9%
121 MAYOR'S DEPARTMENT	\$296,023	\$0	\$296,023	\$287,086	\$0	\$8,937	97.0%
129 GENERAL ADMINISTRATION	\$409,412	(\$33,488)	\$375,924	\$372,281	\$154	\$3,489	99.1%
135 AUDITOR'S DEPARTMENT	\$327,856	\$0	\$327,856	\$320,382	\$7,364	\$109	100.0%
141 ASSESSORS DEPARTMENT	\$234,121	\$1,696	\$235,817	\$234,883	\$0	\$934	99.6%
145 TREASURER'S DEPARTMENT	\$306,181	\$4,961	\$311,142	\$296,790	\$0	\$14,352	95.4%
151 INFO TECHNOLOGY DEPT	\$320,817	\$7,000	\$327,817	\$326,275	\$0	\$1,542	99.5%
152 HUMAN RESOURCES	\$320,267	\$7,320	\$327,587	\$308,109	\$0	\$19,478	94.1%
161 CITY CLERK'S DEPARTMENT	\$258,732	\$5,000	\$263,732	\$263,732	\$0	\$0	100.0%
163 BOARD OF REGISTRARS	\$44,260	(\$5,000)	\$39,260	\$38,833	\$0	\$427	98.9%
165 LICENSE COMMISSION	\$6,340	\$2,160	\$8,500	\$8,500	\$0	\$0	100.0%
171 CONSERVATION COMMISSION	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
175 PLANNING BOARD	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
176 ZONING BOARD	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
182 PLANNING & DEVELOPMENT	\$314,511	\$2,366	\$316,877	\$316,877	\$0	(\$0)	100.0%
191 LEGAL DEPARTMENT	\$100,000	\$0	\$100,000	\$100,000	\$0	\$0	100.0%
210 POLICE DEPARTMENT	\$3,959,748	\$0	\$3,959,748	\$3,856,306	\$98	\$103,344	97.4%
220 FIRE DEPARTMENT	\$3,731,744	\$153,000	\$3,884,744	\$3,868,876	\$600	\$15,268	99.6%
241 BUILDING DEPARTMENT	\$180,313	\$3,204	\$183,516	\$178,003	\$0	\$5,514	97.0%
291 EMERGENCY MANAGEMENT	\$31,100	\$0	\$31,100	\$29,323	\$1,107	\$670	97.8%
292 ANIMAL CONTROL	\$66,052	\$0	\$66,052	\$60,893	\$60	\$5,099	92.3%
293 PARKING CLERK DEPARTMENT	\$409,586	\$157,174	\$566,760	\$553,135	\$9,950	\$3,675	99.4%
300 SCHOOL DEPARTMENT	\$29,850,374	(\$35,000)	\$29,815,374	\$28,037,417	\$1,777,957	\$0	100.0%
398 ESSEX NORTH SHORE TECH SCHOOL	\$73,000	\$0	\$73,000	\$53,832	\$0	\$19,168	73.7%
399 WHITTIER VO TECH SCHOOL	\$622,252	\$0	\$622,252	\$622,252	\$0	\$0	100.0%
421 PUBLIC SERVICES DEPARTMENT	\$3,054,696	\$106,563	\$3,161,259	\$2,626,539	\$356,383	\$178,337	94.4%
423 SNOW & ICE	\$210,000	\$143,094	\$353,094	\$353,094	\$0	\$0	100.0%
510 HEALTH DEPARTMENT	\$247,909	\$1,519	\$249,428	\$232,578	\$40	\$16,809	93.3%
519 SUSTAINABILITY	\$1,541,906	\$59,932	\$1,601,838	\$1,600,779	\$0	\$1,059	99.9%
541 COUNCIL ON AGING	\$298,226	\$3,149	\$301,374	\$295,988	\$0	\$5,387	98.2%
542 YOUTH SERVICES	\$294,368	\$26,250	\$320,618	\$304,208	\$594	\$15,817	95.1%
543 VETERANS' DEPARTMENT	\$286,761	\$1,401	\$288,161	\$234,446	\$0	\$53,715	81.4%
610 LIBRARY DEPARTMENT	\$1,384,162	\$1,380	\$1,385,542	\$1,369,645	\$3,950	\$11,946	99.1%
630 PARKS COMMISSION	\$238,050	\$28,500	\$266,550	\$254,491	\$0	\$12,059	95.5%
691 HISTORICAL COMMISSION	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
710 DEBT EXCLUSION	\$3,178,737	\$0	\$3,178,737	\$3,178,737	\$0	\$0	100.0%
720 ORDINARY DEBT SERVICE	\$954,098	\$0	\$954,098	\$946,480	\$0	\$7,618	99.2%
911 RETIREMENT BOARD	\$4,132,415	\$0	\$4,132,415	\$4,132,415	\$0	\$0	100.0%
914 INSURANCE GROUP	\$9,719,304	(\$93,480)	\$9,625,824	\$9,469,573	\$0	\$156,251	98.4%
921 COMMISSION ON DISABILITY	\$2,640	\$0	\$2,640	\$2,639	\$0	\$1	100.0%
001 GENERAL FUND Total	\$67,485,702	\$551,200	\$68,036,902	\$65,213,044	\$2,158,257	\$665,602	99.0%
060 WATER ENTERPRISE FUND Total	\$5,460,014	\$0	\$5,460,014	\$4,930,088	\$86,310	\$443,615	91.9%
061 SEWER ENTERPRISE FUND Total	\$7,393,893	\$0	\$7,393,893	\$6,887,878	\$97,816	\$408,198	94.5%
6520 HARBORMASTER ENTERPRISE FUND Total	\$482,829	\$0	\$482,829	\$455,260	\$0	\$27,569	94.3%
TOTAL BUDGETARY FUNDS	\$80,822,437	\$551,200	\$81,373,638	\$77,486,271	\$2,342,383	\$1,544,984	98.1%



City of Newburyport
FY2019 Year-End Expenditures by Budget Category

	ORIGINAL APPROP.	TRANSFERS/ ADJUST.	REVISED BUDGET	FY2019 EXPENDED	FY2019 ENCUMB.	REMAINING BUDGET	% USED
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001 GENERAL FUND

111 CITY COUNCIL

001 PERSONNEL SERVICES	\$61,043	\$0	\$61,043	\$61,019	\$0	\$24	100.0%
002 PURCHASE OF SERVICES	\$11,500	\$2,500	\$14,000	\$9,428	\$0	\$4,572	67.3%
111 CITY COUNCIL Total	\$72,543	\$2,500	\$75,043	\$70,447	\$0	\$4,596	93.9%

121 MAYOR'S DEPARTMENT

001 PERSONNEL SERVICES	\$240,023	\$0	\$240,023	\$232,316	\$0	\$7,707	96.8%
002 PURCHASE OF SERVICES	\$40,000	\$0	\$40,000	\$40,000	\$0	\$0	100.0%
007 OTHER CHARGES & EXPENSES	\$16,000	\$0	\$16,000	\$14,770	\$0	\$1,230	92.3%
121 MAYOR'S DEPARTMENT Total	\$296,023	\$0	\$296,023	\$287,086	\$0	\$8,937	97.0%

129 GENERAL ADMINISTRATION

001 PERSONNEL SERVICES	\$28,500	\$2,250	\$30,750	\$29,627	\$0	\$1,123	96.3%
002 PURCHASE OF SERVICES	\$154,500	\$0	\$154,500	\$154,470	\$0	\$30	100.0%
004 SUPPLIES	\$9,000	\$0	\$9,000	\$6,546	\$154	\$2,301	74.4%
007 OTHER CHARGES & EXPENSES	\$217,412	(\$35,738)	\$181,674	\$181,638	\$0	\$36	100.0%
129 GENERAL ADMINISTRATION Total	\$409,412	(\$33,488)	\$375,924	\$372,281	\$154	\$3,489	99.1%

135 AUDITOR'S DEPARTMENT

001 PERSONNEL SERVICES	\$279,401	\$0	\$279,401	\$279,401	\$0	\$0	100.0%
002 PURCHASE OF SERVICES	\$46,500	\$0	\$46,500	\$39,136	\$7,364	\$0	100.0%
004 SUPPLIES	\$1,500	\$0	\$1,500	\$1,391	\$0	\$109	92.7%
007 OTHER CHARGES & EXPENSES	\$455	\$0	\$455	\$455	\$0	\$0	100.0%
135 AUDITOR'S DEPARTMENT Total	\$327,856	\$0	\$327,856	\$320,382	\$7,364	\$109	100.0%

141 ASSESSORS DEPARTMENT

001 PERSONNEL SERVICES	\$204,581	\$1,696	\$206,277	\$206,277	\$0	\$0	100.0%
002 PURCHASE OF SERVICES	\$25,990	\$0	\$25,990	\$25,058	\$0	\$932	96.4%
004 SUPPLIES	\$3,000	\$0	\$3,000	\$2,998	\$0	\$2	99.9%
007 OTHER CHARGES & EXPENSES	\$550	\$0	\$550	\$550	\$0	\$0	100.0%
141 ASSESSORS DEPARTMENT Total	\$234,121	\$1,696	\$235,817	\$234,883	\$0	\$934	99.6%

145 TREASURER'S DEPARTMENT

001 PERSONNEL SERVICES	\$261,881	\$4,961	\$266,842	\$257,369	\$0	\$9,472	96.5%
002 PURCHASE OF SERVICES	\$38,700	\$0	\$38,700	\$35,103	\$0	\$3,597	90.7%
004 SUPPLIES	\$3,800	\$0	\$3,800	\$2,718	\$0	\$1,082	71.5%
007 OTHER CHARGES & EXPENSES	\$1,800	\$0	\$1,800	\$1,600	\$0	\$200	88.9%
145 TREASURER'S DEPARTMENT Total	\$306,181	\$4,961	\$311,142	\$296,790	\$0	\$14,352	95.4%

151 INFO TECHNOLOGY DEPT

001 PERSONNEL SERVICES	\$92,928	\$7,000	\$99,928	\$99,927	\$0	\$0	100.0%
002 PURCHASE OF SERVICES	\$225,890	\$0	\$225,890	\$224,362	\$0	\$1,528	99.3%
004 SUPPLIES	\$2,000	\$0	\$2,000	\$1,985	\$0	\$15	99.3%
151 INFO TECHNOLOGY DEPT Total	\$320,817	\$7,000	\$327,817	\$326,275	\$0	\$1,542	99.5%

152 HUMAN RESOURCES

001 PERSONNEL SERVICES	\$169,056	(\$2,000)	\$167,056	\$156,639	\$0	\$10,418	93.8%
002 PURCHASE OF SERVICES	\$149,511	\$7,820	\$157,331	\$148,282	\$0	\$9,048	94.2%
004 SUPPLIES	\$1,500	\$1,500	\$3,000	\$2,999	\$0	\$1	100.0%
007 OTHER CHARGES & EXPENSES	\$200	\$0	\$200	\$189	\$0	\$11	94.5%
152 HUMAN RESOURCES Total	\$320,267	\$7,320	\$327,587	\$308,109	\$0	\$19,478	94.1%

	ORIGINAL APPROP.	TRANSFERS/ ADJUST.	REVISED BUDGET	FY2019 EXPENDED	FY2019 ENCUMB.	REMAINING BUDGET	% USED
161 CITY CLERK'S DEPARTMENT							
001 PERSONNEL SERVICES	\$246,632	\$0	\$246,632	\$246,632	\$0	\$0	100.0%
002 PURCHASE OF SERVICES	\$12,100	\$5,000	\$17,100	\$17,100	\$0	\$0	100.0%
161 CITY CLERK'S DEPARTMENT Total	\$258,732	\$5,000	\$263,732	\$263,732	\$0	\$0	100.0%
163 BOARD OF REGISTRARS							
001 PERSONNEL SERVICES	\$4,260	\$0	\$4,260	\$4,260	\$0	\$1	100.0%
007 OTHER CHARGES & EXPENSES	\$40,000	(\$5,000)	\$35,000	\$34,573	\$0	\$427	98.8%
163 BOARD OF REGISTRARS Total	\$44,260	(\$5,000)	\$39,260	\$38,833	\$0	\$427	98.9%
165 LICENSE COMMISSION							
001 PERSONNEL SERVICES	\$5,340	\$2,160	\$7,500	\$7,500	\$0	\$0	100.0%
007 OTHER CHARGES & EXPENSES	\$1,000	\$0	\$1,000	\$1,000	\$0	\$0	100.0%
165 LICENSE COMMISSION Total	\$6,340	\$2,160	\$8,500	\$8,500	\$0	\$0	100.0%
171 CONSERVATION COMMISSION							
001 PERSONNEL SERVICES	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
171 CONSERVATION COMMISSION Total	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
175 PLANNING BOARD							
001 PERSONNEL SERVICES	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
175 PLANNING BOARD Total	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
176 ZONING BOARD							
001 PERSONNEL SERVICES	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
176 ZONING BOARD Total	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
182 PLANNING & DEVELOPMENT							
001 PERSONNEL SERVICES	\$297,461	\$2,366	\$299,827	\$299,827	\$0	(\$0)	100.0%
002 PURCHASE OF SERVICES	\$12,000	\$0	\$12,000	\$12,000	\$0	\$0	100.0%
004 SUPPLIES	\$5,050	\$0	\$5,050	\$5,050	\$0	\$0	100.0%
182 PLANNING & DEVELOPMENT Total	\$314,511	\$2,366	\$316,877	\$316,877	\$0	(\$0)	100.0%
191 LEGAL DEPARTMENT							
002 PURCHASE OF SERVICES	\$100,000	\$0	\$100,000	\$100,000	\$0	\$0	100.0%
191 LEGAL DEPARTMENT Total	\$100,000	\$0	\$100,000	\$100,000	\$0	\$0	100.0%
210 POLICE DEPARTMENT							
001 PERSONNEL SERVICES	\$3,616,739	\$0	\$3,616,739	\$3,531,697	\$98	\$84,944	97.7%
002 PURCHASE OF SERVICES	\$167,459	\$11,000	\$178,459	\$169,518	\$0	\$8,941	95.0%
004 SUPPLIES	\$84,100	(\$11,000)	\$73,100	\$67,263	\$0	\$5,837	92.0%
007 OTHER CHARGES & EXPENSES	\$20,450	\$0	\$20,450	\$17,581	\$0	\$2,869	86.0%
008 CAPITAL OUTLAY	\$71,000	\$0	\$71,000	\$70,246	\$0	\$754	98.9%
210 POLICE DEPARTMENT Total	\$3,959,748	\$0	\$3,959,748	\$3,856,306	\$98	\$103,344	97.4%
220 FIRE DEPARTMENT							
001 PERSONNEL SERVICES	\$3,492,294	\$120,000	\$3,612,294	\$3,604,596	\$0	\$7,698	99.8%
002 PURCHASE OF SERVICES	\$177,500	\$0	\$177,500	\$170,786	\$600	\$6,114	96.6%
004 SUPPLIES	\$56,500	\$33,000	\$89,500	\$89,013	\$0	\$487	99.5%
007 OTHER CHARGES & EXPENSES	\$5,450	\$0	\$5,450	\$4,481	\$0	\$969	82.2%
220 FIRE DEPARTMENT Total	\$3,731,744	\$153,000	\$3,884,744	\$3,868,876	\$600	\$15,268	99.6%
241 BUILDING DEPARTMENT							
001 PERSONNEL SERVICES	\$179,313	\$3,204	\$182,516	\$177,053	\$0	\$5,463	97.0%

	ORIGINAL APPROP.	TRANSFERS/ ADJUST.	REVISED BUDGET	FY2019 EXPENDED	FY2019 ENCUMB.	REMAINING BUDGET	% USED
002 PURCHASE OF SERVICES	\$1,000	\$0	\$1,000	\$949	\$0	\$51	94.9%
241 BUILDING DEPARTMENT Total	\$180,313	\$3,204	\$183,516	\$178,003	\$0	\$5,514	97.0%
291 EMERGENCY MANAGEMENT							
001 PERSONNEL SERVICES	\$16,000	\$0	\$16,000	\$16,000	\$0	\$0	100.0%
002 PURCHASE OF SERVICES	\$12,000	\$0	\$12,000	\$11,832	\$0	\$168	98.6%
004 SUPPLIES	\$1,100	\$0	\$1,100	\$958	\$0	\$142	87.1%
007 OTHER CHARGES & EXPENSES	\$2,000	\$0	\$2,000	\$533	\$1,107	\$360	82.0%
291 EMERGENCY MANAGEMENT Total	\$31,100	\$0	\$31,100	\$29,323	\$1,107	\$670	97.8%
292 ANIMAL CONTROL							
001 PERSONNEL SERVICES	\$57,072	\$0	\$57,072	\$53,941	\$0	\$3,131	94.5%
002 PURCHASE OF SERVICES	\$6,340	\$0	\$6,340	\$4,623	\$60	\$1,657	73.9%
004 SUPPLIES	\$2,290	\$0	\$2,290	\$2,078	\$0	\$212	90.8%
007 OTHER CHARGES & EXPENSES	\$350	\$0	\$350	\$251	\$0	\$99	71.7%
292 ANIMAL CONTROL Total	\$66,052	\$0	\$66,052	\$60,893	\$60	\$5,099	92.3%
293 PARKING CLERK DEPARTMENT							
001 PERSONNEL SERVICES	\$157,886	\$84,174	\$242,060	\$242,060	\$0	\$0	100.0%
002 PURCHASE OF SERVICES	\$165,900	\$25,000	\$190,900	\$187,639	\$0	\$3,261	98.3%
004 SUPPLIES	\$85,800	\$48,000	\$133,800	\$123,436	\$9,950	\$414	99.7%
293 PARKING CLERK DEPARTMENT Total	\$409,586	\$157,174	\$566,760	\$553,135	\$9,950	\$3,675	99.4%
300 SCHOOL DEPARTMENT							
002 PURCHASE OF SERVICES	\$29,850,374	(\$35,000)	\$29,815,374	\$28,037,417	\$1,777,957	\$0	100.0%
300 SCHOOL DEPARTMENT Total	\$29,850,374	(\$35,000)	\$29,815,374	\$28,037,417	\$1,777,957	\$0	100.0%
398 ESSEX NORTH SHORE TECH SCHOOL							
002 PURCHASE OF SERVICES	\$73,000	\$0	\$73,000	\$53,832	\$0	\$19,168	73.7%
398 ESSEX NORTH SHORE TECH SCHOOL Total	\$73,000	\$0	\$73,000	\$53,832	\$0	\$19,168	73.7%
399 WHITTIER VO TECH SCHOOL							
002 PURCHASE OF SERVICES	\$622,252	\$0	\$622,252	\$622,252	\$0	\$0	100.0%
399 WHITTIER VO TECH SCHOOL Total	\$622,252	\$0	\$622,252	\$622,252	\$0	\$0	100.0%
421 PUBLIC SERVICES DEPARTMENT							
001 PERSONNEL SERVICES	\$1,939,338	\$6,813	\$1,946,152	\$1,781,228	\$0	\$164,924	91.5%
002 PURCHASE OF SERVICES	\$561,237	\$19,750	\$580,987	\$483,606	\$83,967	\$13,414	97.7%
004 SUPPLIES	\$258,475	\$80,000	\$338,475	\$334,687	\$3,788	(\$0)	100.0%
008 CAPITAL OUTLAY	\$295,646	\$0	\$295,646	\$27,018	\$268,628	\$0	100.0%
421 PUBLIC SERVICES DEPARTMENT Total	\$3,054,696	\$106,563	\$3,161,259	\$2,626,539	\$356,383	\$178,337	94.4%
423 SNOW & ICE							
001 PERSONNEL SERVICES	\$105,000	(\$11,318)	\$93,682	\$93,682	\$0	\$0	100.0%
002 PURCHASE OF SERVICES	\$105,000	\$154,412	\$259,412	\$259,412	\$0	\$0	100.0%
423 SNOW & ICE Total	\$210,000	\$143,094	\$353,094	\$353,094	\$0	\$0	100.0%
510 HEALTH DEPARTMENT							
001 PERSONNEL SERVICES	\$207,125	\$1,519	\$208,644	\$201,661	\$0	\$6,983	96.7%
002 PURCHASE OF SERVICES	\$35,284	\$0	\$35,284	\$26,786	\$0	\$8,498	75.9%
004 SUPPLIES	\$4,500	\$0	\$4,500	\$3,414	\$40	\$1,046	76.7%
007 OTHER CHARGES & EXPENSES	\$1,000	\$0	\$1,000	\$718	\$0	\$282	71.8%
510 HEALTH DEPARTMENT Total	\$247,909	\$1,519	\$249,428	\$232,578	\$40	\$16,809	93.3%
519 SUSTAINABILITY							

	ORIGINAL APPROP.	TRANSFERS/ ADJUST.	REVISED BUDGET	FY2019 EXPENDED	FY2019 ENCUMB.	REMAINING BUDGET	% USED
001 PERSONNEL SERVICES	\$100,406	\$0	\$100,406	\$99,816	\$0	\$590	99.4%
002 PURCHASE OF SERVICES	\$1,440,500	\$59,932	\$1,500,432	\$1,499,963	\$0	\$469	100.0%
004 SUPPLIES	\$1,000	\$0	\$1,000	\$1,000	\$0	(\$0)	100.0%
519 SUSTAINABILITY Total	\$1,541,906	\$59,932	\$1,601,838	\$1,600,779	\$0	\$1,059	99.9%
541 COUNCIL ON AGING							
001 PERSONNEL SERVICES	\$259,726	\$3,149	\$262,874	\$257,488	\$0	\$5,387	98.0%
002 PURCHASE OF SERVICES	\$24,500	\$0	\$24,500	\$24,500	\$0	(\$0)	100.0%
004 SUPPLIES	\$14,000	\$0	\$14,000	\$14,000	\$0	\$0	100.0%
541 COUNCIL ON AGING Total	\$298,226	\$3,149	\$301,374	\$295,988	\$0	\$5,387	98.2%
542 YOUTH SERVICES							
001 PERSONNEL SERVICES	\$212,718	\$0	\$212,718	\$212,718	\$0	\$0	100.0%
002 PURCHASE OF SERVICES	\$25,300	\$0	\$25,300	\$17,547	\$0	\$7,753	69.4%
007 OTHER CHARGES & EXPENSES	\$56,350	\$26,250	\$82,600	\$73,943	\$594	\$8,063	90.2%
542 YOUTH SERVICES Total	\$294,368	\$26,250	\$320,618	\$304,208	\$594	\$15,817	95.1%
543 VETERANS' DEPARTMENT							
001 PERSONNEL SERVICES	\$126,621	\$1,401	\$128,021	\$121,173	\$0	\$6,848	94.7%
002 PURCHASE OF SERVICES	\$5,720	\$0	\$5,720	\$3,233	\$0	\$2,487	56.5%
007 OTHER CHARGES & EXPENSES	\$154,420	\$0	\$154,420	\$110,040	\$0	\$44,380	71.3%
543 VETERANS' DEPARTMENT Total	\$286,761	\$1,401	\$288,161	\$234,446	\$0	\$53,715	81.4%
610 LIBRARY DEPARTMENT							
001 PERSONNEL SERVICES	\$1,041,550	(\$17,320)	\$1,024,230	\$1,012,284	\$0	\$11,946	98.8%
002 PURCHASE OF SERVICES	\$342,612	\$18,700	\$361,312	\$357,362	\$3,950	\$0	100.0%
610 LIBRARY DEPARTMENT Total	\$1,384,162	\$1,380	\$1,385,542	\$1,369,645	\$3,950	\$11,946	99.1%
630 PARKS COMMISSION							
001 PERSONNEL SERVICES	\$192,550	\$28,500	\$221,050	\$208,991	\$0	\$12,059	94.5%
002 PURCHASE OF SERVICES	\$40,500	\$0	\$40,500	\$40,500	\$0	\$0	100.0%
004 SUPPLIES	\$5,000	\$0	\$5,000	\$5,000	\$0	\$0	100.0%
630 PARKS COMMISSION Total	\$238,050	\$28,500	\$266,550	\$254,491	\$0	\$12,059	95.5%
691 HISTORICAL COMMISSION							
001 PERSONNEL SERVICES	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
691 HISTORICAL COMMISSION Total	\$1,800	\$0	\$1,800	\$1,800	\$0	\$0	100.0%
710 DEBT EXCLUSION							
009 DEBT SERVICE	\$3,178,737	\$0	\$3,178,737	\$3,178,737	\$0	\$0	100.0%
710 DEBT EXCLUSION Total	\$3,178,737	\$0	\$3,178,737	\$3,178,737	\$0	\$0	100.0%
720 ORDINARY DEBT SERVICE							
009 DEBT SERVICE	\$954,098	\$0	\$954,098	\$946,480	\$0	\$7,618	99.2%
720 ORDINARY DEBT SERVICE Total	\$954,098	\$0	\$954,098	\$946,480	\$0	\$7,618	99.2%
911 RETIREMENT BOARD							
001 PERSONNEL SERVICES	\$4,132,415	\$0	\$4,132,415	\$4,132,415	\$0	\$0	100.0%
911 RETIREMENT BOARD Total	\$4,132,415	\$0	\$4,132,415	\$4,132,415	\$0	\$0	100.0%
914 INSURANCE GROUP							
001 PERSONNEL SERVICES	\$9,719,304	(\$93,480)	\$9,625,824	\$9,469,573	\$0	\$156,251	98.4%
914 INSURANCE GROUP Total	\$9,719,304	(\$93,480)	\$9,625,824	\$9,469,573	\$0	\$156,251	98.4%
921 COMMISSION ON DISABILITY							

	ORIGINAL APPROP.	TRANSFERS/ ADJUST.	REVISED BUDGET	FY2019 EXPENDED	FY2019 ENCUMB.	REMAINING BUDGET	% USED
001 PERSONNEL SERVICES	\$2,640	\$0	\$2,640	\$2,639	\$0	\$1	100.0%
921 COMMISSION ON DISABILITY Total	\$2,640	\$0	\$2,640	\$2,639	\$0	\$1	100.0%
001 GENERAL FUND Total	<u>\$67,485,702</u>	<u>\$551,200</u>	<u>\$68,036,902</u>	<u>\$65,213,044</u>	<u>\$2,158,257</u>	<u>\$665,602</u>	<u>99.0%</u>
060 WATER ENTERPRISE FUND							
450 WATER DEPARTMENT							
001 PERSONNEL SERVICES	\$2,175,572	\$0	\$2,175,572	\$2,030,345	\$135	\$145,092	93.3%
002 PURCHASE OF SERVICES	\$898,351	\$0	\$898,351	\$797,026	\$69,131	\$32,194	96.4%
004 SUPPLIES	\$185,845	\$0	\$185,845	\$181,498	\$2,009	\$2,338	98.7%
007 OTHER CHARGES & EXPENSES	\$106,107	\$0	\$106,107	\$92,857	\$0	\$13,250	87.5%
008 CAPITAL OUTLAY	\$240,000	\$0	\$240,000	\$151,340	\$15,035	\$73,625	69.3%
009 DEBT SERVICE	\$1,854,139	\$0	\$1,854,139	\$1,677,022	\$0	\$177,117	90.4%
450 WATER DEPARTMENT Total	\$5,460,014	\$0	\$5,460,014	\$4,930,088	\$86,310	\$443,615	91.9%
060 WATER ENTERPRISE FUND Total	<u>\$5,460,014</u>	<u>\$0</u>	<u>\$5,460,014</u>	<u>\$4,930,088</u>	<u>\$86,310</u>	<u>\$443,615</u>	<u>91.9%</u>
061 SEWER ENTERPRISE FUND							
440 SEWER DEPARTMENT							
001 PERSONNEL SERVICES	\$2,317,272	\$0	\$2,317,272	\$2,224,681	\$0	\$92,592	96.0%
002 PURCHASE OF SERVICES	\$1,277,607	\$0	\$1,277,607	\$1,151,319	\$87,977	\$38,311	97.0%
004 SUPPLIES	\$402,128	\$60,000	\$462,128	\$435,129	\$7,299	\$19,700	95.7%
007 OTHER CHARGES & EXPENSES	\$91,321	\$0	\$91,321	\$91,321	\$0	\$0	100.0%
008 CAPITAL OUTLAY	\$271,000	(\$60,000)	\$211,000	\$149,319	\$2,540	\$59,141	72.0%
009 DEBT SERVICE	\$3,034,564	\$0	\$3,034,564	\$2,836,110	\$0	\$198,454	93.5%
440 SEWER DEPARTMENT Total	\$7,393,893	\$0	\$7,393,893	\$6,887,878	\$97,816	\$408,198	94.5%
061 SEWER ENTERPRISE FUND Total	<u>\$7,393,893</u>	<u>\$0</u>	<u>\$7,393,893</u>	<u>\$6,887,878</u>	<u>\$97,816</u>	<u>\$408,198</u>	<u>94.5%</u>
6520 HARBORMASTER ENTERPRISE FUND							
295 HARBORMASTER DEPARTMENT							
001 PERSONNEL SERVICES	\$279,044	\$0	\$279,044	\$279,044	\$0	(\$0)	100.0%
002 PURCHASE OF SERVICES	\$47,250	\$0	\$47,250	\$46,291	\$0	\$959	98.0%
004 SUPPLIES	\$18,700	\$0	\$18,700	\$18,625	\$0	\$75	99.6%
007 OTHER CHARGES & EXPENSES	\$11,000	\$0	\$11,000	\$8,444	\$0	\$2,556	76.8%
008 CAPITAL OUTLAY	\$50,000	\$0	\$50,000	\$26,021	\$0	\$23,979	52.0%
009 DEBT SERVICE	\$76,835	\$0	\$76,835	\$76,835	\$0	\$0	100.0%
295 HARBORMASTER DEPARTMENT Total	\$482,829	\$0	\$482,829	\$455,260	\$0	\$27,569	94.3%
6520 HARBORMASTER ENTERPRISE FUND Total	<u>\$482,829</u>	<u>\$0</u>	<u>\$482,829</u>	<u>\$455,260</u>	<u>\$0</u>	<u>\$27,569</u>	<u>94.3%</u>
TOTAL BUDGETARY FUNDS	<u>\$80,822,437</u>	<u>\$551,200</u>	<u>\$81,373,638</u>	<u>\$77,486,271</u>	<u>\$2,342,383</u>	<u>\$1,544,984</u>	<u>98.1%</u>



**City of Newburyport
FY2019 Year-End Revenue Summary**

	FY2017 ACTUAL	FY2018 ACTUAL	FY2019 ESTIMATE	FY2019 ACTUAL	OVER/ (BELOW) ESTIMATE	% OF ESTIMATE	% OVER PRIOR YEAR
001 GENERAL FUND							
412 REAL ESTATE TAX REVENUE	\$51,563,374	\$53,946,873	\$56,146,562	\$55,573,460	(\$573,102)	99.0%	3.0%
411 PER PROP TAX REVENUE	\$662,533	\$664,093	\$657,872	\$644,277	(\$13,595)	97.9%	-3.0%
401 MOTOR VEHICLE EXCISE	\$2,707,801	\$2,710,467	\$2,600,000	\$2,747,357	\$147,357	105.7%	1.4%
402 OTHER EXCISE	\$920,895	\$963,447	\$960,000	\$1,000,525	\$40,525	104.2%	3.8%
403 PENALTIES/INTEREST	\$296,694	\$370,159	\$300,000	\$343,545	\$43,545	114.5%	-7.2%
404 PAYMENT IN LIEU TAXES	\$61,351	\$62,612	\$60,000	\$82,083	\$22,083	136.8%	31.1%
409 OTHER CHARGES FOR SVCS	\$0	\$0	\$0	\$0	\$0		
410 FEES	\$342,048	\$402,086	\$350,000	\$345,552	(\$4,448)	98.7%	-14.1%
416 OTHER DEPARTMENT REVENUE	\$64,393	\$61,392	\$60,000	\$66,879	\$6,879	111.5%	8.9%
417 LICENSES/PERMITS	\$1,011,209	\$964,669	\$900,000	\$1,190,151	\$290,151	132.2%	23.4%
419 FINES & FORFEITS	\$13,994	\$13,856	\$10,000	\$12,292	\$2,292	122.9%	-11.3%
420 INVESTMENT INCOME	\$60,015	\$131,781	\$50,000	\$271,752	\$221,752	543.5%	106.2%
421 MISCELLANEOUS RECURRING	\$301,065	\$291,649	\$275,000	\$265,523	(\$9,477)	96.6%	-9.0%
422 MISCELLANEOUS NON-RECURRING	\$174,699	\$59,193	\$0	\$114,726	\$114,726		93.8%
460 STATE AID	\$4,311,955	\$4,362,522	\$4,341,771	\$4,398,935	\$57,164	101.3%	0.8%
493 OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0		
001 GENERAL FUND Total	\$62,492,027	\$65,004,800	\$66,711,206	\$67,057,057	\$345,851	100.5%	3.2%
060 WATER ENTERPRISE FUND Total	\$5,485,689	\$5,253,640	\$5,360,014	\$5,372,664	\$12,650	100.2%	2.3%
061 SEWER ENTERPRISE FUND Total	\$6,791,900	\$6,537,286	\$7,018,893	\$6,943,961	(\$74,932)	98.9%	6.2%
6520 HARBORMASTER ENTERPRISE FUND Total	\$498,615	\$491,483	\$482,829	\$428,347	(\$54,482)	88.7%	-12.8%
TOTAL BUDGETARY FUNDS	\$75,268,230	\$77,287,208	\$79,572,941	\$79,802,029	\$229,088	100.3%	3.3%



City of Newburyport
FY2019 Year-End Revenue by Category

	FY2017 ACTUAL	FY2018 ACTUAL	FY2019 ESTIMATE	FY2019 ACTUAL	OVER/ (BELOW) ESTIMATE	% OF ESTIMATE	% OVER PRIOR YEAR
001 GENERAL FUND							
412 REAL ESTATE TAX REVENUE	\$51,563,374	\$53,946,873	\$56,146,562	\$55,573,460	(\$573,102)	99.0%	3.0%
411 PER PROP TAX REVENUE	\$662,533	\$664,093	\$657,872	\$644,277	(\$13,595)	97.9%	-3.0%
401 MOTOR VEHICLE EXCISE	\$2,707,801	\$2,710,467	\$2,600,000	\$2,747,357	\$147,357	105.7%	1.4%
402 OTHER EXCISE							
MEALS EXCISE	\$591,292	\$627,528	\$625,000	\$657,825	\$32,825	105.3%	4.8%
CO MA ROOM OCCUPANCY	\$220,859	\$223,725	\$225,000	\$226,301	\$1,301	100.6%	1.2%
CO MA URBAN REDEVELOPMENT	\$108,744	\$112,141	\$110,000	\$116,346	\$6,346	105.8%	3.8%
BOAT REVENUE	\$0	\$53	\$0	\$53	\$53		0.0%
402 OTHER EXCISE Total	\$920,895	\$963,447	\$960,000	\$1,000,525	\$40,525	104.2%	3.8%
403 PENALTIES/INTEREST							
INT/PEN PP/RE TAX REV	\$140,518	\$155,454	\$145,000	\$166,681	\$21,681	115.0%	7.2%
INT/PEN MV/BT EXCISE	\$71,783	\$65,909	\$65,000	\$80,010	\$15,010	123.1%	21.4%
CO MA REG MOTOR VEHICLES	\$45,893	\$64,856	\$40,000	\$51,955	\$11,955	129.9%	-19.9%
INT ON TAX TITLES	\$37,024	\$82,435	\$50,000	\$42,599	(\$7,401)	85.2%	-48.3%
INT/PEN SA PI - SWR	\$778	\$783	\$0	\$1,186	\$1,186		51.4%
INT/PEN SA PI - WTR	\$620	\$624	\$0	\$953	\$953		52.8%
INT/PEN SA LOW ST	\$79	\$98	\$0	\$161	\$161		64.8%
403 PENALTIES/INTEREST Total	\$296,694	\$370,159	\$300,000	\$343,545	\$43,545	114.5%	-7.2%
404 PAYMENT IN LIEU TAXES	\$61,351	\$62,612	\$60,000	\$82,083	\$22,083	136.8%	31.1%
410 FEES							
TAX TITLE REVENUE	\$196,109	\$250,357	\$209,000	\$171,997	(\$37,003)	82.3%	-31.3%
FIRE MASTER BOX CONNECTION FEE	\$83,100	\$85,527	\$85,000	\$82,200	(\$2,800)	96.7%	-3.9%
OFF DUTY FEES	\$33,327	\$38,793	\$30,000	\$63,395	\$33,395	211.3%	63.4%
MUNICIPAL LIENS	\$23,900	\$20,450	\$20,000	\$21,475	\$1,475	107.4%	5.0%
REGISTRY FEES	\$5,577	\$6,960	\$6,000	\$6,700	\$700	111.7%	-3.7%
410 FEES Total	\$342,048	\$402,086	\$350,000	\$345,552	(\$4,448)	98.7%	-14.1%
416 OTHER DEPARTMENT REVENUE							
COPIES/RECORDINGS	\$50,738	\$49,522	\$49,000	\$56,234	\$7,234	114.8%	13.6%
BUSINESS CERTIFICATES	\$8,610	\$8,885	\$8,000	\$8,135	\$135	101.7%	-8.4%
ZONING/ORDINANCES	\$5,045	\$2,985	\$3,000	\$1,810	(\$1,190)	60.3%	-39.4%
416 OTHER DEPARTMENT REVENUE Total	\$64,393	\$61,392	\$60,000	\$66,879	\$6,879	111.5%	8.9%
417 LICENSES/PERMITS							
BLDG DEPT ALTERATION PERMITS	\$510,239	\$293,935	\$272,800	\$567,657	\$294,857	208.1%	93.1%
LICENSE FEES	\$210,913	\$227,200	\$225,000	\$219,738	(\$5,263)	97.7%	-3.3%
BUILDING PERMITS	\$74,597	\$164,110	\$150,000	\$130,477	(\$19,523)	87.0%	-20.5%
OTHER PERMITS	\$58,140	\$116,443	\$115,000	\$79,280	(\$35,720)	68.9%	-31.9%
CLK PASSPORT	\$47,735	\$52,893	\$45,000	\$62,237	\$17,237	138.3%	17.7%
ROAD OPENING PERMIT DPW	\$28,672	\$25,812	\$20,000	\$35,342	\$15,342	176.7%	36.9%
BLDG DEPT OTHER PERMITS	\$25,513	\$26,672	\$25,500	\$35,205	\$9,705	138.1%	32.0%
FIRE PERMITS	\$16,840	\$17,134	\$15,000	\$26,037	\$11,037	173.6%	52.0%
DOG LICENSES	\$12,565	\$12,525	\$11,500	\$12,935	\$1,435	112.5%	3.3%

	FY2017 ACTUAL	FY2018 ACTUAL	FY2019 ESTIMATE	FY2019 ACTUAL	OVER/ (BELOW) ESTIMATE	% OF ESTIMATE	% OVER PRIOR YEAR
UTILITY CONTRACTORS LIC DPW	\$10,200	\$12,776	\$10,000	\$9,500	(\$500)	95.0%	-25.6%
MARRIAGE LICENSES	\$5,040	\$4,910	\$3,000	\$4,410	\$1,410	147.0%	-10.2%
LICENSES/PERMITS DPW	\$4,405	\$3,078	\$2,000	\$3,500	\$1,500	175.0%	13.7%
UTILITY PERMITS	\$5,380	\$4,175	\$2,500	\$2,100	(\$400)	84.0%	-49.7%
STORM WATER PERMIT FEES	\$544	\$2,857	\$2,500	\$1,107	(\$1,393)	44.3%	-61.3%
RAFFLE PERMITS	\$375	\$0	\$100	\$650	\$550	650.0%	
AUCTION LIC/PERMITS	\$85	\$150	\$50	\$0	(\$50)	0.0%	-100.0%
417 LICENSES/PERMITS Total	\$1,011,209	\$964,669	\$900,000	\$1,190,151	\$290,151	132.2%	23.4%
419 FINES & FORFEITS							
COURT FINES	\$12,529	\$12,911	\$9,500	\$11,612	\$2,112	122.2%	-10.1%
PARKING FINES	\$1,465	\$895	\$500	\$680	\$180	136.1%	-24.0%
419 FINES & FORFEITS Total	\$13,994	\$13,856	\$10,000	\$12,292	\$2,292	122.9%	-11.3%
420 INVESTMENT INCOME	\$60,015	\$131,781	\$50,000	\$271,752	\$221,752	543.5%	106.2%
421 MISCELLANEOUS RECURRING							
MISC RECURRING	\$159,827	\$178,431	\$175,000	\$165,498	(\$9,502)	94.6%	-7.2%
CO MA DIV MEDICAL ASSISTANCE	\$139,110	\$107,460	\$100,000	\$94,345	(\$5,655)	94.3%	-12.2%
MISC REVENUE	\$0	\$3,631	\$0	\$4,085	\$4,085		12.5%
POL INCIDENT/ACCIDENTS	\$2,128	\$2,128	\$0	\$1,595	\$1,595		-25.0%
421 MISCELLANEOUS RECURRING Total	\$301,065	\$291,649	\$275,000	\$265,523	(\$9,477)	96.6%	-9.0%
422 MISCELLANEOUS NON-RECURRING	\$174,699	\$59,193	\$0	\$114,726	\$114,726		93.8%
460 STATE AID	\$4,311,955	\$4,362,522	\$4,341,771	\$4,398,935	\$57,164	101.3%	0.8%
001 GENERAL FUND Total	\$62,492,027	\$65,004,800	\$66,711,206	\$67,057,057	\$345,851	100.5%	3.2%
060 WATER ENTERPRISE FUND							
UTILITY BILLING/METERS	\$4,949,972	\$4,665,206	\$4,777,514	\$4,829,654	\$52,140	101.1%	3.5%
MISC FEES	\$246,335	\$281,989	\$330,000	\$232,450	(\$97,550)	70.4%	-17.6%
REVENUE SPEC ASSES PI	\$165,027	\$175,691	\$160,000	\$162,310	\$2,310	101.4%	-7.6%
WATER LIENS	\$83,525	\$86,489	\$60,000	\$84,213	\$24,213	140.4%	-2.6%
PENALTIES/INTEREST	\$25,806	\$26,734	\$30,000	\$30,205	\$205	100.7%	13.0%
MISC NON-RECURRING	\$15,023	\$14,916	\$0	\$19,203	\$19,203		28.7%
INTEREST ON INVESTMENT	\$0	\$2,616	\$2,500	\$14,630	\$12,130	585.2%	459.3%
060 WATER ENTERPRISE FUND Total	\$5,485,689	\$5,253,640	\$5,360,014	\$5,372,664	\$12,650	100.2%	2.3%

	FY2017 ACTUAL	FY2018 ACTUAL	FY2019 ESTIMATE	FY2019 ACTUAL	OVER/ (BELOW) ESTIMATE	% OF ESTIMATE	% OVER PRIOR YEAR
061 SEWER ENTERPRISE FUND							
UTILITY BILLING/METERS	\$6,190,820	\$5,835,310	\$6,408,893	\$6,380,565	(\$28,328)	99.6%	9.3%
REVENUE SPEC ASSES PI	\$208,298	\$232,344	\$200,000	\$202,354	\$2,354	101.2%	-12.9%
MISC FEES	\$134,454	\$241,925	\$270,000	\$168,768	(\$101,232)	62.5%	-30.2%
SEWER LIENS	\$112,961	\$119,138	\$80,000	\$114,795	\$34,795	143.5%	-3.6%
PENALTIES/INTEREST	\$34,143	\$34,402	\$40,000	\$39,093	(\$907)	97.7%	13.6%
INTEREST ON INVESTMENT	\$0	\$44,635	\$10,000	\$14,630	\$4,630	146.3%	-67.2%
INDUSTRIAL PRETREATMNT	\$13,007	\$15,180	\$10,000	\$14,100	\$4,100	141.0%	-7.1%
MISC NON-RECURRING	\$98,217	\$12,938	\$0	\$8,653	\$8,653		-33.1%
REVENUE SEWER RATE RELIEF FUND	\$0	\$0	\$0	\$958	\$958		
MISCELLANEOUS NON-RECURRING	\$0	\$0	\$0	\$45	\$45		
TAX TITLE REVENUE	\$0	\$1,414	\$0	\$0	\$0		-100.0%
061 SEWER ENTERPRISE FUND Total	\$6,791,900	\$6,537,286	\$7,018,893	\$6,943,961	(\$74,932)	98.9%	6.2%
6520 HARBORMASTER ENTERPRISE FUND							
HBR MOORING & SLIP	\$164,803	\$166,582	\$168,000	\$144,544	(\$23,456)	86.0%	-13.2%
HBR PLUM ISLAND PRK	\$93,104	\$95,747	\$100,000	\$91,150	(\$8,850)	91.1%	-4.8%
HBR BOAT EXCISE	\$73,589	\$69,156	\$74,329	\$73,698	(\$632)	99.2%	6.6%
HBR WATERFRONT DOCKS	\$81,205	\$81,140	\$85,000	\$71,571	(\$13,429)	84.2%	-11.8%
HBR CASHMAN PARK	\$42,776	\$42,144	\$45,000	\$31,562	(\$13,438)	70.1%	-25.1%
HBR FISH PIER	\$5,200	\$5,800	\$5,500	\$6,050	\$550	110.0%	4.3%
HBR VIOLATIONS	\$200	\$350	\$500	\$5,175	\$4,675	1035.0%	1378.6%
HBR PENALTIES/INTEREST	\$4,131	\$3,019	\$4,000	\$4,429	\$429	110.7%	46.7%
HBR SHELLFISH PERMITS	\$700	\$345	\$500	\$300	(\$200)	60.0%	-13.0%
HBR VESSEL CHARGES	\$32,907	\$27,199	\$0	\$0	\$0		-100.0%
6520 HARBORMASTER ENTERPRISE FUND Total	\$498,615	\$491,483	\$482,829	\$428,347	(\$54,482)	88.7%	-12.8%
TOTAL BUDGETARY FUNDS	\$75,268,230	\$77,287,208	\$79,572,941	\$79,802,029	\$229,088	100.3%	3.3%

* 421 Miscellaneous Recurring Revenue: Medicaid Reimbursements (\$94,345), Veterans Services (\$89,208), Cell tower lease payments (\$27,600), Animal Control (\$21,500), Property Lease (\$15,000), Deferred Revenue Adjustment (\$6,430), FWS Refuge Revenue Sharing (\$5,723), TNC (Uber) Surcharge (\$4,085), Police Incident/Accident (\$1,595).

** 422 Miscellaneous Non-Recurring Revenue: National Grid Rebate (\$26,223), Tower Grant Reimbursement (\$19,200), Sale of School Equipment/Laptops (\$18,000), Prior Year Training Reimbursements (\$17,170), FSA Forfeitures (\$12,350), Insurance Reimbursements (\$12,276.12), Other Small One-Time Receipts (\$9,508).



Alana Gilbert
Chairperson
School Committee

Maureen Lynch
Superintendent

Whittier Regional Vocational Technical High School

115 Amesbury Line Road
Haverhill, MA 01830-1898
978-373-4101
Fax: 978-521-0260
www.whittiertech.org

July 26, 2019

ANNUAL OPERATIONAL REPORT

TO: The Honorable City Council Members

FROM: Brett Murphy, Whittier Representative
Ben Fichera, Whittier Representative
Maureen Lynch, Superintendent

RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA
2019 AUG 29 AM 9:56

Whittier offers 23 vocational technical career areas designed to provide the necessary training and skills for further education or work force success.

Whittier's academic program is designed to offer students the fundamental skills through its core curriculum in English, Math, Science and Technology, Social Studies, World Languages, Physical Education/Health, and Elective subjects. Courses are aligned with the Massachusetts Curriculum Frameworks in order to achieve success on the MCAS.

Courses are offered in a sequential format and are integrated with the vocational-technical areas, wherever practicable and mutually beneficial. All academic courses offer advanced sections for students who desire to further their education. We offer honors courses in English, science, and math to lead toward advanced placement courses. Moreover, a Tech Prep program is offered to eleventh and twelfth grade students which parallels the College Prep program and provides students with the opportunity to earn college credit and/or advanced college placement.

Since all programs are open to both females and males, we encourage our students to explore and to specialize in non-stereotyped, non-traditional vocational-technical areas and to strive for the maximum realization of their goals and potential.

Whittier Regional Vocational Technical High School is entering its forty sixth year. To date we have graduated 11,883 students from the day school.

The enrollment for the Evening School from Newburyport: 23

Honorable City Council Members
July 26, 2019
Page 2

The October 1, 2018 Day School Enrollment:

	Boys	Girls
Grade 9	7	2
Grade 10	6	1
Grade 11	3	6
Grade 12	7	5

Total – 37

2019 Graduates – 10

The cost to Newburyport for the school year 2018-2019 was \$622,252.00.

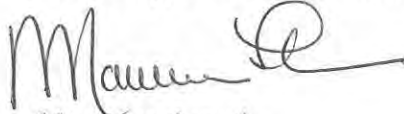
Respectfully yours,



Brett Murphy
Newburyport Representative



Ben Fichera
Newburyport Representative



Maureen Lynch
Superintendent

ML/lr

NEWBURYPORT SPECIAL EVENT APPLICATION

Tel. _____

Fax. _____

(For Parades, Road Races and Walkathons Only - Please complete page 3 of this application)

NAME OF EVENT: Newburyport Half Marathon

Date: 10/20/19 Time: from 8:00am to 1:00pm

Rain Date: 10/27/19 Time: from 8:00am to 1:00pm

2. Location: Cushman Parking Area

3. Description of Property: Parking lot near boat ramp Public Private

4. Name of Organizer: Eli Bailin City Sponsored Event: Yes No

Contact Person

Address: 55 Prospect St Amesbury Telephone: 978 270 2026

E-Mail: Elibailin@hotmail.com Cell Phone: same

Day of Event Contact & Phone: 978 270 2026 Eli Bailin

5. Number of Attendees Expected: 2,000

6. MA Tax Number: _____

7. Is the Event Being Advertised? yes Where? online, direct to runners network

8. What Age Group is the Event Targeted to? A25-64

9. Have You Notified Neighborhood Groups or Abutters? Yes No Who? neighbors within close proximity to course

ACTIVITIES: (Please check where applicable.) Subject to Licenses & Permits from Relevant City Departments

A. Vending: Food Beverages Alcohol Goods _____ Total # of Vendors 1

B. Entertainment: (Subject to City's Noise Ordinance.) Live Music DJ _____ Radio/CD _____
Performers _____ Dancing _____ Amplified Sound Stage

C. Games /Rides: Adult Rides _____ Kiddie Rides _____ Games _____ Raffle _____
Other _____ Total # _____

Name of Carnival Operator: _____

Address: _____

Telephone: _____

D. Organizer is responsible for clean-up during and after event. All trash must be collected and removed from event location immediately at the end of the event unless prior written agreement had been made with the Department of Public Services (DPS).

Will you be conducting the clean-up for this event? Yes No

If yes:

- a) How many trash receptacles will you be providing? 10
- b) How many recycling receptacles will you be providing? 10
- c) Will you be contracting for disposal of : **Trash** Yes No **Recycling** Yes No
- i. If yes, size of dumpster(s): **Trash** 15 yard **Recycling** 10 yard
- ii. Name of disposal company: **Trash** G Mello **Recycling** G Mello
- iii. If no, will you remove trash & recycling with organizers' cars or trucks? Yes No
- iv. If no, where will the trash & recycling be disposed ? _____

If no:

- a) # of trash container(s) to be provided by DPS _____
- b) # of recycling container(s) to be provided by Recycling Office _____
- c) \$45.00/hr/DPS employee charge must be paid by the organizer to DPS in advance of the event (Fee for Special Events). The hours required for the event will be determined by DPS.

All fees must be paid prior to the event. Check or money order is payable to the City of Newburyport.

E. Portable Toilets: (Each cluster of portable toilets must include at least one ADA accessible toilet)

40 Standard # 1-2 ADA accessible

Name of company providing the portable toilets: D.A. Wilkinjen

FOR PARADE, ROAD RACE AND WALKATHON EVENTS ONLY

PARADE _____ ROAD RACE WALKATHON _____

1. Name of the Group or Person Sponsoring the Road Race, Parade, Walkathon: Green Stride / Stack Sports

2. Name, Address & Daytime Phone Number of Organizer: Eli Bailin 978 270 2026
55 Prospect St
Amesbury, MA 01913

3. Name, Address & 24/7 Telephone Number of Person Responsible for Clean Up Same

4. Date of Event: 10/20/19 Expected Number of Participants: 2,000

5. Start Time: ~~9:00~~ 9:15 am Expected End Time: 1:00 pm

6. Road Race, Parade or Walkathon Route: (List street names & **attach map of route**): See Attached

7. Locations of Water Stops (if any): See attached

8. Will Detours for Motor Vehicles Be Required? _____ If so, where? See PD notes

9. Formation Location & Time for Participants: 8:00 am

10. Dismissal Location & Time for Participants: 1:00 pm

11. Additional Parade Information:

• Number of Floats: N/A

• Locations of Viewing Stations: N/A

• Are Weapons Being Carried: Yes _____ No

• Are Marshalls Being Assigned to Keep Parade Moving: Yes _____ No

APPROVAL SIGNATURES REQUIRED FOR STREET CLOSURE OR ANY USE OF A PUBLIC WAY.

CITY MARSHAL [Signature] 4 Green St. FIRE CHIEF [Signature] 0 Greenleaf St.

DEPUTY DIRECTOR [Signature] 16A Perry Way CITY CLERK [Signature] 60 Pleasant St.

DEPARTMENT APPROVAL (for Committee Member use only):

It will be necessary for you to obtain permits or certificates from the following Departments: Please note that costs for some City support services during an event are an estimate only. Some Departments may forward an invoice for services rendered at the completion of the event, and others may require advance payment.

Approval Required	Date: _____	Signature _____
___	1. Special Events: _____	
___	2. Police: _____	
___	Is Police Detail Required: _____ # of Details Assigned: _____	
___	3. Traffic, Parking & Transportation: _____	
___	4. ISD/Health: _____	
___	5. Recycling: _____	
___	6. ISD/Building: _____	
___	7. Electrical: _____	
___	8. Fire: _____	
___	Is Fire Detail Required: _____ # of Details Assigned: _____	
___	9. Public Works: <i>Fee for Special Events: \$45/hr/DPS employee for trash handling/staging etc. may apply</i>	
___	<input type="checkbox"/> Yes: \$ _____ due on _____ <input type="checkbox"/> No Fee for Special Events applies	
___	Other requirements/instructions per DPS _____	
___	10. Recreation Department: _____	
___	11. License Commission _____	

The Departments listed above have their own application process. Applicants are responsible for applying for and obtaining all required permits & certificates from the various individual Departments.

Limitations

- (a) *"Procedure"* All road racing, walkathon, bicycle, or swimming events shall, through that event's organizer, board of directors, charity foundation or designee apply for authorization to hold the event through the Office of the City Clerk. The City Clerk upon review of the completed form will place the application on the regular City Council agenda. Upon following the procedures of the Council, as deemed appropriated in the sole judgment of the Council, the application will be considered approved if the Council votes favorably by majority. The event will name one person responsible on the application and shall provide contact information to include name, address and telephone number.
- (b) *"Exemptions"* Each event organizer or organization shall comply with this ordinance and no exemptions will be permitted.
- (c) *"Course map"*, All applications shall be accompanied by a course map showing the event route, water stops, refreshment stops, and so-called "porta-potties". The course map shall also include any road closures, detours and parking areas. The course map shall be approved by Police, Fire, Department of Public Services, Parks Commission and Harbormasters Departments prior to submission to the City Clerk.
- (d) *"Electronic Amplifier"* Electronic amplifiers, loudspeakers and bullhorn use shall be requested at time of application. Under no circumstances will they be used for public address announcements or music before 8:00 A.M. except for Sundays when electronic amplifiers, loud speakers or bullhorns will be used for public address announcements or music before 9:00 AM. This shall be deemed a requirement for all permitted events regardless of type or location.

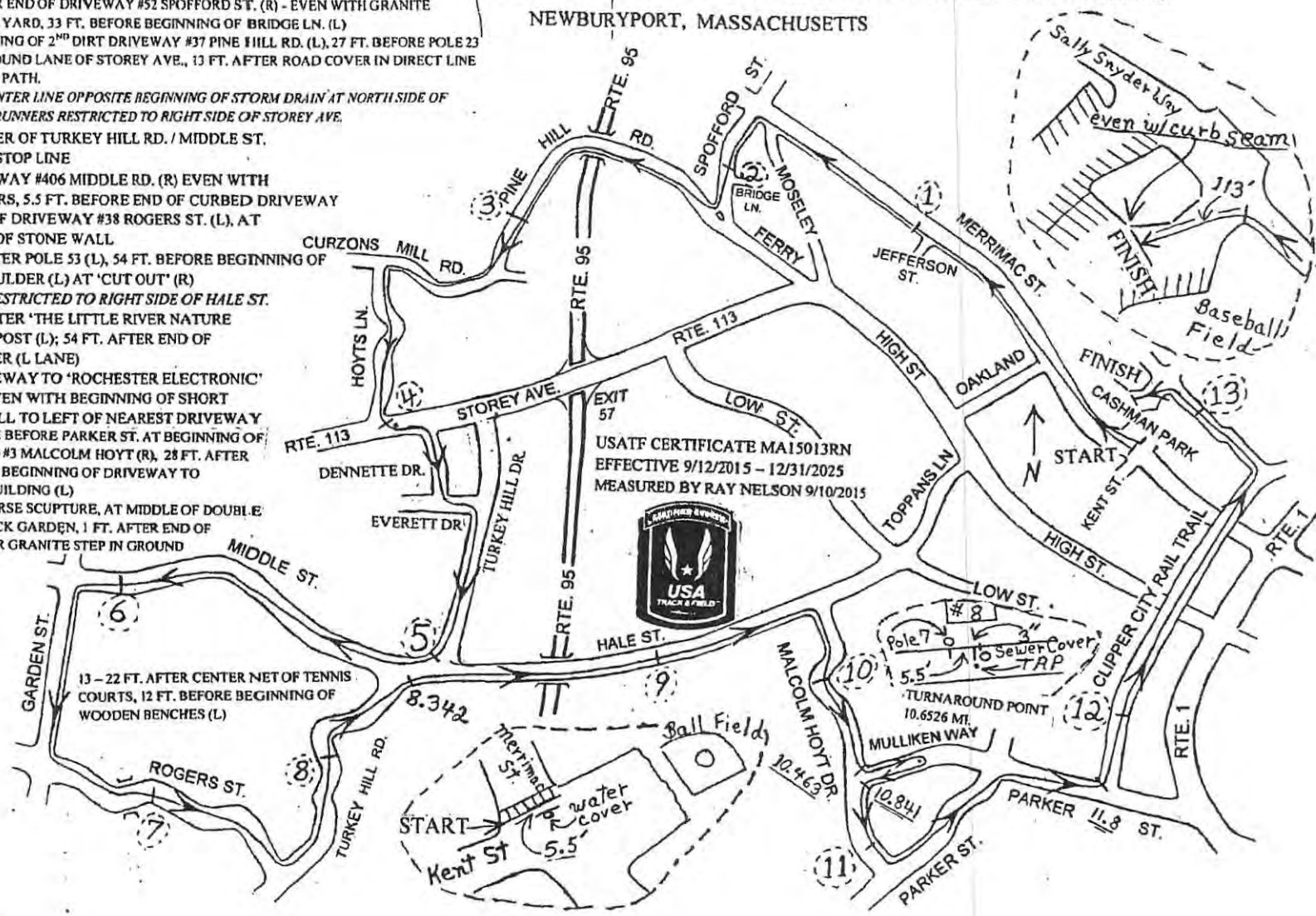
COURSE DESCRIPTION

START: Merrimac & Kent St intersection
Continue Merrimac St- 1 mile Jefferson St before Atkinson Common
Left on Spofford St- 2 miles
Right on Ferry Rd
Across bridge over Route 95
Continue to Pine Hill Rd- 3miles
Bear right onto Curzon Mill Rd
Left on Hoyts Ln
Left on Storey Ave, Route 113- 4 miles
Right on Dennette DR
Left on Everett DR
Right on Turkey Hill Rd
Right on Plummer Spring Rd- 5 miles
Continues to Middle St
Left on Garden St- 6 miles
Left on Rogers St- 7 miles
Left on Turkey Hill Rd- 8 miles
Right on Hale St- 8.34 miles; 9 miles after RT 95 overpass
Right on Malcolm K Hoyt Rd- 10 miles
Left on Milliken Way to reverse direction at turn around point
Left on Malcolm K Hoyt Rd -10.84 miles; 11 miles before Parker St turn
Left on Parker St
Continue right on Parker St
Left on Clipper City Rail Trail- 11.8 miles; 12 miles on Trail
Continue Trail to before boat ramp & left to
Finish: adjacent to Cashman Park parking lot

GREEN STRIDE NEWBURYPORT HALF MARATHON

NEWBURYPORT, MASSACHUSETTS

- 1 - ON MERRIMAC ST. @ 50 YD. AFTER JEFFERSON ST., AT BEGINNING OF DRIVEWAY #420 (R), 16 FT. AFTER POLE 91 (R)
- 2 - 3 FT. AFTER END OF DRIVEWAY #52 SPOFFORD ST. (R) - EVEN WITH GRANITE LAMPPOST IN YARD, 33 FT. BEFORE BEGINNING OF BRIDGE LN. (L)
- 3 - AT BEGINNING OF 2ND DIRT DRIVEWAY #37 PINE HILL RD. (L), 27 FT. BEFORE POLE 23
- 4 - IN WESTBOUND LANE OF STOREY AVE., 13 FT. AFTER ROAD COVER IN DIRECT LINE OF RUNNERS' PATH.
**COME ON CENTER LINE OPPOSITE BEGINNING OF STORM DRAIN AT NORTH SIDE OF STOREY AVE. RUNNERS RESTRICTED TO RIGHT SIDE OF STOREY AVE.*
- 5 - AT CORNER OF TURKEY HILL RD. / MIDDLE ST.
6 FT. AFTER STOP LINE
- 6 - IN DRIVEWAY #406 MIDDLE RD. (R) EVEN WITH END OF DOORS, 5.5 FT. BEFORE END OF CURBED DRIVEWAY
- 7 - AT END OF DRIVEWAY #38 ROGERS ST. (L), AT BEGINNING OF STONE WALL
- 8 - 69 FT. AFTER POLE 53 (L), 54 FT. BEFORE BEGINNING OF BIGGEST BOULDER (L) AT 'CUT OUT' (R)
**RUNNERS RESTRICTED TO RIGHT SIDE OF HALE ST.*
- 9 - 86 YD. AFTER 'THE LITTLE RIVER NATURE TRAIL' SIGNPOST (L); 54 FT. AFTER END OF SEWER COVER (L LANE)
- 10 - IN DRIVEWAY TO 'ROCHESTER ELECTRONIC' BLDG. (L); EVEN WITH BEGINNING OF SHORT CEMENT WALL TO LEFT OF NEAREST DRIVEWAY
- 11 - @ 0.1 MILE BEFORE PARKER ST. AT BEGINNING OF DRIVEWAY TO #3 MALCOLM HOYT (R), 28 FT. AFTER POLE 4 (R); AT BEGINNING OF DRIVEWAY TO BLUE/GRAY BUILDING (L)
- 12 - AFTER HORSE SCULPTURE, AT MIDDLE OF DOUBLE CIRCULAR ROCK GARDEN, 1 FT. AFTER END OF RECTANGULAR GRANITE STEP IN GROUND





Newburyport Half Marathon

Sunday, October ~~25th, 2015~~

COURSE MAP

20th, 2019

Prepared by:

DMSE
DAVE MCGILLIVRAY SPORTS ENTERPRISES
SPORTS

START: ON MERRIMAC ST @ KENT ST
FINISH: IN PARKING LOT AT CASHMAN PARK

v. 10/13/2015



POLICE ASSIGNMENTS

1. OIC
 2. Lead vehicle
 3. Merrimac and Carter
 4. Merrimac and Kent
 5. Merrimac and Oakland
 6. Merrimac & Route 1
 7. Merrimac & Route 1
 8. Merrimac and Ashland (beer tent)
 9. Merrimac and Jefferson (beer tent)
 10. Merrimac and Spofford
 11. Merrimac and Spofford
 12. 113 & Hoyts Lane
 13. Dennett & 113
 14. Turkey Hill & 113
 15. Turkey Hill & Crow
 16. Turkey Hill & Hale
 17. Turkey Hill & Hale
 18. High & Mosely
 19. High & Ferry
 20. Low & Hale
 21. Hale and Malcolm Hoyt
 22. Mullikan & Parker
 23. Malcolm Hoyt and Parker
 24. Malcolm Hoyt & Parker
 25. Parker and Parker
 26. Rail Trail Parker
 27. Rail Trail Washington
-

COURSE MONITOR PLAN

LOCATION	RACE MONITORS	NEWBURYPORT POLICE	
Merrimac & Route 1		2	
Merrimac & Kent [Race start]	2	1	
Merrimac & Carter	1	1	
Merrimac & Oakland	1	1	
Merrimac & Ashland	1	1	Beer Tent
Merrimac & Jefferson	1	1	Beer Tent
Merrimac & Spofford	1	2	
Spofford & Ferry	1		
High & Mosely		1	
High & Ferry		1	
Ferry & Briggs	1		
Ferry & Laurel	1		
Pine Hill & Whitcomb Ln	1		
Pine Hill & Curzon Mill	1		
Curzon Mill & Daniel Lucy Way	1		
Curzon Mill & Hoyts Ln	1		
Hoyts Ln & Drew	1		
113 & Hoyts Ln	1	1	
113 & Dennett Dr	1	1	
113 & Turkey Hill		1	
Dennett & Everett	1		
Turkey Hill & Everett Dr	2		
Turkey Hill & Bourbeau Terrace	2		
Turkey Hill & Windward Dr	2		
Turkey Hill & Longfellow Dr	2		
Turkey Hill & Newhall Ln	2		
Turkey Hill & Marquard Ln	2		
Turkey Hill & Longfellow Dr	2		
Turkey Hill & Crow		1	
Turkey Hill & Hale		2	
Low & Hale		1	
Middle & Garden	1		
Garden & Browns Ln	2		
Garden & Rogers	1		
Garden & Turkey Hill	1		
Hale & Malcolm Hoyt	1	1	
Malcolm Hoyt & Parker		2	
Mulliken & Parker		1	
Parker & Parker		1	
Parker & Rail Trail	2	1	
Rail Trail & Washington	1	1	
	41	25	

Barricades Locations List for ½ Marathon Sunday 1000 hrs

1. Pine Hill & Hallisey
2. Pine Hill & Daniel Lucey
3. Hale & Toppans
4. Hale & Turkey Hill
5. Hale & Lavalley
6. Parker & Malcolm Hoyt
7. Graf & Parker
8. Rt1 & Parker by Haley's

	RUNNER PACE TIMELINE	PACE: 4:59/MILE	PACE: 10:00/MILE	PACE: 16:02/MILE
		Cross start line:	Plus 1 min	Plus 3 min.
MILE	LOCATION	LEAD	MIDDLE PACK	LAST
START	MERRIMAC ST & KENT ST INTERSECTION	9:15:00	9:16:00	9:18:00
1	MERRIMAC ST AFTER JEFFERSON ST	9:19:59	9:26:00	9:34:01
1.8	MERRIMAC ST & SPOFFORD ST INTERSECTION	9:24:00	9:34:00	9:46:50
2	#32 SPOFFORD ST	9:25:00	9:36:00	9:50:02
2.2	SPOFFORD ST & FERRY RD	9:27:00	9:38:00	9:53:15
3	#37 PINE HILL RD	9:29:57	9:46:00	10:06:04
3.4	CURZONS MILL RD & HOYTS LN	9:31:00	9:50:00	10:12:28
4	ON STOREY AVE/RTE 113 JUST AFTER HOYTS LN TURN	9:34:56	9:56:00	10:22:05
4.1	STOREY AVE & DENNETTE DR	9:35:26	9:57:00	10:23:41
4.3	DENNETTE DR & EVERETT DR	9:36:26	9:59:00	10:26:53
4.5	EVERETT DR & TURKEY HILL RD	9:38:56	10:01:00	10:30:05
4.6	EVERETT DR & TURKEY HILL RD	9:39:26	10:02:00	10:31:42
5	TURKEY HILL RD & MIDDLE ST	9:39:55	10:06:00	10:38:06
6	3406 MIDDLE ST BEFORE GARDEN ST TURN	9:44:54	10:16:00	10:54:07
7	#38 ROGERS ST	9:49:53	10:26:00	11:10:08
8	ON TURKEY HILL RD BEFORE HALE ST	9:54:52	10:36:00	11:26:10
8.34	TURKEY HILL & HALE ST INTERESECTION	9:55:30	10:39:24	11:31:36
9	ON HALE ST AFTER "LITTLE RIVER NATURE CENTER	9:59:51	10:46:00	11:42:11
9.8	HALE ST & MALCOLM HOYT DR INTERSECTION	10:03:51	10:54:00	11:55:00
10	AFTER CURVE ADJACENT TO ROCHESTER ELECTRONIC	10:04:50	10:56:00	11:58:12
10.5	MALCOML HOYT DR & MULLIKEN WAY	10:07:20	11:01:00	12:06:13
10.84	TURNAROUND ON MULLIKEN WAY	10:08:20	11:04:24	12:11:39
11	0.1 BEFORE LEFT TURN ON PARKER ST	10:09:49	11:06:00	12:14:13
11.5	RIGHT TURN ON PARKER ST	10:11:30	11:11:00	12:22:14
11.8	PARKER ST & ENTRANCE TO CLIPPER CITY RAIL TRAIL	10:13:50	11:14:00	12:27:02
12	ON CLIPPER CITY RAIL TRAIL AFTER HORSE SCULPTURE	10:14:48	11:16:00	12:30:14
13	AFTER LEFT TURN ON TRAIL ALONG THE MERRIMAC	10:19:57	11:26:00	12:46:16
13.1	PARKING LOT BEFORE THE BOAT RAMP	10:20:20	11:27:00	12:47:52



FINISH MAP

Revised 10/02/17

DIVISE
DAVE MCQUILLIEN SPORTS ENTERPRISES
SPORTS



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
07/30/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Roach, Howard, Smith and Barton 8750 N. Central Expressway, #500 Dallas TX 75231	CONTACT NAME: Jo Watson
	PHONE (A/C, No, Ext): (972) 231-1300 FAX (A/C, No): (972) 231-1368 E-MAIL ADDRESS: jwatson@rhsb.com
	INSURER(S) AFFORDING COVERAGE NAIC #
	INSURER A: Great Northern 20303
INSURED (469) 850-0390 Blue Star Sports Holdings, Inc.; RaceWire, LLC 5360 Legacy Drive, Suite 150 Plano TX 75024	INSURER B: Federal Ins Co 20281
	INSURER C: Chubb Indemnity Co 12777
	INSURER D: Indian Harbor Ins Co 36940
	INSURER E: INSURER F:

COVERAGES CERTIFICATE NUMBER: Cert ID 44257 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR		36043639	03/31/2019	03/31/2020	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		73597395	03/31/2019	03/31/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$		78184790	03/31/2019	03/31/2020	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N N/A	71754023	03/31/2019	03/31/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	E&O/Cyber/Media Liability Claims Made		MTP9034908	03/31/2019	03/31/2020	Each Claim & Aggregate \$ 10,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
General and auto liability policies include a blanket automatic additional insured endorsement or provision that provides additional insured status to the certificate holder only when there is a written contract between named insured and certificate holder that requires such status. General liability policy contains a special endorsement or provision with "primary additional insured" wording. General and auto liability, and workers compensation policies include a blanket automatic waiver of subrogation endorsement or provision that provides this feature only when there is a written contract between named insured and certificate holder that requires it.

CITY OF NEWBURYPORT 60 Pleasant Street Newburyport MA 01950	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE <i>Bart Tucker</i>

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NEWBURYPORT COMMUNITY PRESERVATION COMMITTEE
REVISED RECOMMENDATION FOR FY20 APPROPRIATIONS

PROJECT NO. 9
FULLER FIELD TRACK RENOVATION- PHASE 2

The CPC recommends to fully bond the continued renovation of the track and field facility at the Bradley Fuller Athletic Field on Low Street in the amount of \$694,820.

The CPA category for this appropriation is Recreation.

Project Summary: Project Summary: Phase 1 of this project saw construction of a new, collegiate level track and multipurpose sports field at the existing track facility on Low Street. Phase 2 got underway with the installation of a new fence that allows gating off the facility in order to charge admissions for events. Continuation of the project includes installation of a 500 to 1,000-person grandstand, completion of electrical connections throughout the facility for the sound and timing systems, installation of a new sound system, and renovation of the interior of the existing field house to include expanded restroom facilities. Future phases include improving the parking and drop off area, and installing new concrete walkways and lighting and upgrade of the turf infield.



Museum of Old Newbury

98 High Street • Newburyport, MA 01950
www.NewburyHistory.org • 978.462.2681



September 3, 2019

Dear Newburyport City Councilors,

The Historical Society of Old Newbury (HSON) is pleased to offer its support for Phases 3 and 4 of Newburyport High School's (NHS) project to restore its historic woodwork and cupola.

The HSON has reviewed a draft preservation restriction for NHS, and has found its guidelines sufficient to ensure preservation of the building's historic integrity. The preservation restriction stipulates that the building's historic, cultural, and architectural features will not be significantly altered during restoration or routine maintenance. Repair work will be undertaken with sensitivity to the building's historic nature and in accordance with *The Secretary of the Interior's Standards for the Treatment of Historic Properties with Guidelines for Preserving, Rehabilitating, Restoring, and Reconstructing Historic Building*.

Phases 3 and 4 of the NHS's current restoration project fall within the guidelines of the preservation restriction. Based on plans provided by NHS, the work will not compromise any historic elements in the building's façade or cupola. Rather, the work will address deterioration issues that threaten to irreparably damage the building's exterior and that would alter its appearance significantly if allowed to happen. The work includes restoration of existing elements where appropriate, and replacement with comparable materials when necessary.

With these considerations in mind, the HSON offers its support for the NHS restoration project and its request for funding from the Newburyport Community Preservation Committee.

Sincerely,

Susan Edwards

Executive Director



CITY OF NEWBURYPORT
HISTORICAL COMMISSION
60 PLEASANT STREET • P.O. BOX 550
NEWBURYPORT, MA 01950
(978) 465-4400
WWW.CITYOFNEWBURYPORT.COM

To: Newburyport Planning Department, Newburyport Community Preservation Committee, etc.

Re: Funding for the Cushing House Museum Electrical Upgrade Project

The Newburyport Historical Commission (NHC) wishes to convey its strong support for the proposal made by the Historical Society of Old Newbury (HSON), to undertake a major upgrade to the electrical system for the Cushing House Museum, and their request for FY 2020 CPA funding.

The Cushing House Museum (CHM) is currently under a Preservation Restriction (PR) between the Massachusetts Historic Commission (MHC) and the Historical Society of Old Newbury (HSON), owner of the property. This PR is for a period of ten years, starting in 2017, and includes the standard language stating that major work must be reviewed and approved by the MHC. We explained to HSON staff that a new PR will be drawn up which will be substantially similar to the existing PR except it will be between the HSON and the NHC, and will remain in effect in perpetuity.

NHC staff met with representatives of the HSON to tour the property and discuss the planned work. NHC staff were favorably impressed by the knowledge of the HSON staff and their sensitivity to the need to ensure that all work that is done has minimal adverse affect on the historical attributes of the structure, including the interior, which is key to the historic value of this property. We discussed the requirement that the NHC review the project in detail, and approve alterations prior to the start of work. The urgent need for the proposed electrical work was amply confirmed during this inspection. The staff shared their plans as to how they will execute the work with minimal adverse affect on the historical attributes of the structure.

The Cushing House is a unique cultural asset, being such a well preserved example of 19th century life in Newburyport. In addition, the museum has an extensive collection of artifacts representing local history and items from the extensive maritime trade to and from Newburyport. So not only the structure itself, but also these many artifacts are are risk from danger of fire the inadequate wiring currently in place. The museum also cannot supply effective lighting for many of the displays, nor adequately power office equipment used for museum administration.

Therefore, the NHC strongly supports this project and the request for FY2020 CPA funds required to accomplish it. We will review the final plans before work commences and continue to monitor the project.

Sincerely,

Glenn Richards, Chair
Newburyport Historical Commission



CITY OF NEWBURYPORT
HISTORICAL COMMISSION
60 PLEASANT STREET • P.O. BOX 550
NEWBURYPORT, MA 01950
(978) 465-4400
WWW.CITYOFNEWBURYPORT.COM

To: Newburyport Planning Department, Newburyport Community Preservation Committee, etc.

Re: Funding for the Newburyport Custom House Maritime Museum HVAC Project

The Newburyport Historical Commission (NHC) wishes to convey its strong support for the proposal made by the Newburyport Maritime Society, Inc., to install air conditioning (HVAC) equipment in the Newburyport Customs House, and request for FY 2020 CPA funding.

There is no question as to the historic value of this structure, given its age, architectural significance and its role in Newburyport's maritime trading history. Beyond these, the Newburyport Maritime Society has acquired an extensive collection of valuable, one-of-a-kind artifacts, many of local origin and many from 19th century trade voyages that came and when from Newburyport. At present, these artifacts are suffering deterioration due to the lack of adequate temperature and humidity control within the building. These factors also make it difficult, if not impossible, for the museum to borrow items from other collections whose owners fear they will also suffer from this environment. Further, the museum is often forced to close, or limit admission to visitors, due to excessive temperature within the building, especially on the upper floor.

The Newburyport Maritime Society has shared with the commission its plans to accomplish the needed improvements with minimal adverse impact on the structure and consistent with the terms of the existing Preservation Restriction. The NHC will continue to review the detailed plans as they develop to enforce the terms of the existing PR and any new, revised or updated PR. We hope that this project will go forward so that this Custom House's unique characteristics are preserved while its operation as a publicly accessible Maritime Museum are enhanced and expanded by this improvement.

Sincerely,

Glenn Richards, Chair
Newburyport Historical Commission

**APPOINTMENTS
FIRST READING**



CITY OF NEWBURYPORT RECEIVED
OFFICE OF THE MAYOR CITY CLERK'S OFFICE
DONNA D. HOLADAY, MAYOR NEWBURYPORT, MA
2019 AUG 27 PM 3:26

60 PLEASANT STREET - P.O. BOX 550
NEWBURYPORT, MA 01950
978-465-4413 PHONE
978-465-4402 FAX

To: President and Members of the City Council
From: Donna D. Holaday, Mayor
Date: August 27, 2019
Subject: Appointment

I hereby appoint, subject to your approval, the following named individual as a member of the Library Board of Directors. This term will expire on October 1, 2026.

Susan Shefte
36 Woodland Street
Newburyport, MA 01950

August 3, 2019

Giselle Stevens
Head Librarian
Newburyport Public Library
94 State Street
Newburyport, MA 01950

Dear Giselle,

Sharon Spieldenner let me know about the opening on the NPL Board of Directors, and I am writing to express my interest in being considered. A copy of my resume is enclosed.

My mother was an avid reader who made our library visits a special event each week, so it may be no surprise that libraries have always been essential in my life. I was a shelver in high school, I put myself through college working at a circulation desk, and I worked in libraries after graduation and all through graduate school. A library career was my intention, but my first job after finishing my MLS also involved a substantial amount of administration, and that set me off on a different path.

I have never regretted getting an MLS. It shaped the way I think and gave me a subliminal "I'll bet we can figure that out" mindset that has been useful all my life. It also gave me insights into public programming, collections, and customer service—all of which I used throughout my non-library career. Coming full circle, when I retired in 2017, library volunteering was at the top of my list. My weekly stints in the NPL Archival Center are enormously interesting and fun, and I love feeling part of the local library community.

All that said, I hope you will consider me as you fill the Board of Directors position. I bring familiarity with libraries, and with the Newburyport Public Library in particular, along with experience in finance, human resources, public programming, and marketing/outreach. If selected, I would be honored to serve and would do all I could to enhance the Library and its place in the community.

Thank you for your consideration,

Susan Shefte

Susan Shefte
36 Woodland Street
Newburyport, MA 01950
sue.shefte@gmail.com

SUSAN SHEFTE

36 Woodland Street
Newburyport, MA 01950

(978) 462-7462 home
(617) 583-2442 cell
sue.shefte@gmail.com

ADMINISTRATOR/PROJECT DIRECTOR

Retired senior nonprofit administrator with experience in finance, human resources, communications, research, and project management. Successful organizational “right hand,” committed to building organizations recognized for their efficiency, productivity, collaboration, clear communications, and sound business practices.

Specific skill areas:

- Organizational strategy and planning
- Project research, design, and implementation
- Management of staff/collaborative teams
- Budget management and oversight
- Financial policy and compliance
- Change management
- Communications (speechwriting, press, outreach, publications, reports)

PROFESIONAL EXPERIENCE

Harvard University, Harvard Museums of Science & Culture (HMSC)

2012 to 2017

Director of Finance and Administration; Director of Marketing

Managed the reorganization and consolidation of four museums and the launch of a new parent organization (HMSC). Oversaw museum operations (visitor services, retail, space, security, rentals, compliance, systems), marketing, human resources and finances (including gift and grant management) from 2012-2015. Split the position in 2015 and retained management of the HMSC marketing department (part-time) from 2015-2017.

- Oversaw consolidation of four visitor services groups and reservation systems, creation of new HR structure, new budgeting and accounting systems, and staff acclimation to new organization
- Supervised museum operations department responsible for serving 300,000+ annual visitors (visitor services, retail, systems, IT, space use, function rentals, security, collaboration with outside tours and ticketing)
- Oversaw \$5M budget funded by earned revenue, University support, sponsored research, and institutional development (gifts, membership, annual appeal)
- Supervised eight direct reports, 12 indirect reports. Oversaw all human resource activity for a staff of 42, including hiring, training, performance management, internal communications, compensation, benefits, and overall productivity and morale
- Developed and used museum analytics and outside benchmarks to propose and implement organizational and staffing adjustments and program changes
- Oversaw the HMSC marketing/PR group, setting goals and priorities and mapping out/reviewing all print, web, social media, PR, advertising, and presentation materials. Supervised five marketing staff responsible for websites, social media, press, PR and print materials for four museums
- Assisted HMSC Executive Director with all planning and strategic initiatives

Harvard University Campus Services

2010 to 2012

Project Manager

Oversaw projects for several Harvard University departments, with a focus on research, writing, and general administration. Projects included archival research for Harvard University's 375th celebration, writing/editing compliance reports, an analysis of nationwide college meal programs, and the preparation of a successful proposal for a campus-wide events management office

Harvard University, Office of the Vice President for Administration (VPA)

1999 to 2010

Administrative Director/Director of Special Projects

Senior administrator and chief of staff for University vice president and liaison to her eight departments (1600 employees). Responsible for a wide range of programs and projects in addition to managing all human resources and financial operations across most of Harvard's Central Administration

- Prepared and managed \$10M office budget; supported Vice President's oversight of \$500M departmental budget
- Served as financial/administrative liaison to Vice President's eight departments; responsible for implementation of best practices in all business operations (finance, HR, IT, communications, space planning, policy development)
- Researched and wrote all department-wide communications (letters, speeches, reports, papers, website content, and outreach materials)
- Managed all aspects of annual \$100K employee recognition program
- Responsible for creating and running major staff and senior management training programs

Radcliffe College, Radcliffe Public Policy Institute

1993 to 1999

Administrative Director

Responsible for HR and financial oversight, grants administration, and public programs in a public policy research institute focused on economic and workplace issues

- Managed all general administration, planning, publications, public relations and human resource issues
- Prepared and managed \$1.5M budget, approved all transactions, served as liaison to funding organizations
- Managed Institute grant proposals, conferences, and research publications

Radcliffe College, Radcliffe Career Services

1983 to 1993

Assistant Director

Senior administrator in acclaimed career planning office, serving both alumnae and the general public

- Oversaw all administrative, financial, human resource, and space planning
- Managed research library focused on labor market data and career information (10,000 users annually)
- Planned and implemented over 50 public programs per year; oversaw all negotiations, contracts, logistics, outreach

EDUCATION

Master's in Library and Information Science (MLS), Simmons College, Boston, MA

Concentration in library information systems/humanities and social science research; elected to Beta Phi Mu

Master's in Education (M.Ed.), Boston University, Boston, MA

Concentration in linguistics/early childhood development

Bachelor of Arts (B.A.), Allegheny College, Meadville, PA

Concentration in history; academic scholarship recipient

AFFILIATIONS/AWARDS

- Board Member, Newburyport Society for the Relief of Aged Women, 2019 to present
- Volunteer, Archival Center, Newburyport Public Library, 2017 to present
- Member, Harvard University Retirees Association, 2017 to present
- Member, New England Museum Association, 2012 to present
- Member, Friends of the Library (Newburyport), 2000 to present
- President, Greater Newburyport League of Women Voters, 2001 to 2009
- Member, Greater Newburyport YWCA Board of Directors, 2003 to 2006
- Board Member, Friends of the Library (Newburyport), 2002 to 2005
- Recipient, Harvard Hero Award 2004
- Harvard/Radcliffe Presidential Commendation, 1992, 1996
- Elected to Beta Phi Mu, International Library and Information Studies Honor Society



CITY OF NEWBURYPORT
OFFICE OF THE MAYOR
DONNA D. HOLADAY, MAYOR

RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA

2019 AUG 15 PM 5:07

60 PLEASANT STREET - P.O. BOX 550
NEWBURYPORT, MA 01950
978-465-4413 PHONE
978-465-4402 FAX

To: President and Members of the
City Council

From: Donna D. Holaday, Mayor

Date: August 14, 2019

Subject: Appointment

I hereby appoint, subject to your approval, the following named individual as Assistant Harbormaster/Shellfish Constable and Special Police Officer for the purposes of local, State and Federal laws and regulations with respect to waterways, marine activities and boating. This term will expire on October 1, 2022.

Gregory A. Downs
40 Riverview Drive
Newbury, MA 01951



Gregory A Downs

40 Riverview Drive
Newbury, MA 01951
978-270-6205
Email: gdowns@captdowns.com

Experience

Vessel/Marine

- 2016 – Present Assistant to the Harbormaster for the town of Salisbury, Ma
Operate Salisbury 30ft Patrol boat as both a lead operator and crew
Duties include, vessel assistance including towing, dewatering, boater education, enforcement of town bylaws and state laws relative to 90B.
- 2016 – Present Pump out boat operator for Salisbury and West Newbury
Operate pump out boat and related equipment to include maintaining logs and records.
- 2008 – Present Provide hired captain service delivering boats, providing docking and boat handling training on the Merrimack River.
- 2005- 2016 Assistant to the Harbormaster for the town of Newbury, Ma
Operated the Town of Newbury's 26 ft and 16ft patrol boat logging over 200 hours duties include, provided towns ramp assistance, vessel assistance including towing, dewatering, boater education, enforcement of town bylaws and state laws relative to 90B.
- 2000- 2018 Own and operate a 36 FT Grand Banks Trawler. I operate it all over New England to include several cruises up and down the Maine coast.
- 1995-2000 Owned and operated a 35 FT Bruno & Stillman Lobster boat. Cruised all over Maine and spent a lot of time ground fishing and Tuna fishing.

Other than Marine

- 2016 – Present Mechanical Engineer, Portsmouth Naval Ship Yard, Kittery Maine
- 2001 – 2016 Lead Mechanical Project Engineer for Goss International.
I am responsible for all documents, drawing and designs relative to installing of large commercial print presses. I am with the customer and review and document all mechanical interfaces at the site.
- 1980–2001 Engineer for Northeast Ford engines.
I am responsible for all / OEM application engineering and testing from Maine to Florida. Through the years I worked as a marine diesel mechanic, fabricator and had the opportunity to design several marine cooling systems.
- 1980-2001 Field Artillery Officer, Captain (03) Retired – MANG. I had the opportunity to develop my career within 2 Artillery Battalions and a Division Artillery Headquarters commanding several units and detachments.

Education / Licenses

Master Near Coastal (100 Ton)- #2804705 – Current (3rd Issue)
Towing Endorsement – Current
Radar Observer Training
USCG Deck License renewal Training (2017) - Mariners Learning System
Master/OUVP Training – Boatwise (80hrs) – S.Hampton, NH
Current – CPR, EDD and First Aid Certification, MA State Ethics Training
MROP (Marine Radio Operators Permit)
Homeland Security -Terminal Worker Identification Card (TWIC) – Current
Random Drug Test and Dive Certification– Current
Bachelor Degree in Mechanical Engineering
Wentworth Institute of Technology, Boston MA
Associate Degree in Mechanical Power Engineering
Wentworth Institute of Technology, Boston MA

References

Professional

Ray Pike – Harbormaster, Salisbury (978-420-7834)

Wilhen Van De Stadt – Deputy Harbormaster, Salisbury (978-395-7123)

Brendan Stokes – Past Harbormaster - Newbury, MA (978-270-1702)

John Lorry – Mechanical Engineer - Portsmouth Naval Shipyard, ME (207-438-6093)

Character /Personal

Ralph D'Ambrosio – Wenham, MA (978-214-6517)

Terry O'Malley - Byfield, MA (978-420-6236)



CITY OF NEWBURYPORT
OFFICE OF THE MAYOR
DONNA D. HOLADAY, MAYOR

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To: President and Members of the
City Council

From: Donna D. Holaday, Mayor

Date: August 14, 2019

Subject: Appointment

Donna D. Holaday

I hereby appoint, subject to your approval, the following named individual as Assistant Harbormaster/Shellfish Constable and Special Police Officer for the purposes of local, State and Federal laws and regulations with respect to waterways, marine activities and boating. This term will expire on October 1, 2022.

Andrew C. Malatesta
37 Federal Street
Newburyport, MA 01950

Andrew C. Malatesta

37 Federal Street
Newburyport, MA 01950
(978) 808-7348 / andrew.malatesta@comcast.net

SUMMARY

Highly motivated energetic with well-developed communication skills, solid track record of producing results. Especially adept at building effective, productive working relationships with clients through consultative selling. Assertive self-starter with excellent analytical, organizational and creative skills. Exceptional interpersonal skills and a commitment to excellence.

PROFESSIONAL EXPERIENCE

S2S Global

Regional Account Manager

April 2016- Present

- Sell S2S Global portfolio of products to Premier members and aggregation group members
- Build relationship with distributors to ensure members receive S2S products as needed
- Conduct business reviews with membership to identify additional contract uptake opportunities
- Log all activity into Salesforce.com manage the sales process to competition
- Develop and maintain territory business plan to meet or exceed company objectives
- Plan and execute joint sales calls with supplier partners
- Develop and execute product clinical trials at member facilities for contract conversion

Yankee Alliance

Account Manager

October 2012- April 2016

- Optimize Yankee Alliance Analytic tools to identify and implement cost savings opportunities
- Maximize contract utilization by seeking out areas with low contract compliance
- Identifying and pursuing revenue recovery opportunities across the region
- Develops and executes overall contract strategy to optimize the Yankee/ Premier contract portfolio
- Managed relationships with suppliers, distributors and vendors
- Maintain consistent contact with members to identify additional business opportunities and ensure renewals
- Build and maintain strong relationships with all internal departments and business units within membership

Quest Diagnostics, Madison NJ

Physician Sales Representative

January 2011- May 2012

- Promote lab services within a defined territory, revenue totaling 1.2 million
- Boston North Shore to New Hampshire Seacoast
- Revenue growth performance of 14% increase over prior year
- Retention rate 97% vs Goal
- Anchor test performance of 112% year to date
- 8-12 call per day, daily input of daily sales activity into portal
- Successfully negotiated new contract with an FQHC in Portsmouth NH
- Maintains active pipeline to meet or exceed company sales goals

Universal Hospital Services, Edina, MN

Account Executive

October 2007 – August 2010

- *Eagle Award Winner 2008*

- Promote Standardization within each account based on their GPO affiliation
- Increased outsourcing revenue 2007, 2008, 2009, 2010
 - 2007 Outsourcing revenue: \$501,624
 - 2008 Outsourcing revenue: \$671,825
 - 2009 Outsourcing revenue: \$718,496
 - 2010 Outsourcing revenue through June: 449,399
- Focused on selling solutions to Nursing and Clinical staff
- Experienced in calling on C-level for proprietary Asset Management Partnership Program
- Capital Equipment Sales;
 - Infusion Pumps
 - Dialysis
 - Med Surge and Low Beds
 - Respiratory equipment

Pfizer Inc., New York, NY

November 2000 - March 2007

Professional Healthcare Representative

- *VPC Winner 2004. Ranked 7th in Region*
- Successfully implemented strategies within Local Area Team to maintain market leadership with key products in the primary care market.
- *Force of One winner 3rd quarter 2003. Largest market share increase in region*
- Successfully launched Bextra, second generation Cox-2 inhibitor into local market
- Maintaining strong Celebrex NRx in extremely difficult selling environment
- Responsible for calling on hospitals to generate sales and achieve formulary status

Pharmacia Corp., Peapack, NJ(Pharmacia was acquired by Pfizer)

Medical Sales Representative

- *Platinum Club Winner 2001 Ranked 4 out of 86*
- Successful launch of Detrol LA
- Maintained a strong 2002 ended year ranked 15
- Continued growth with key products
 - Celebrex 12.5% vs. Vioxx 9.9% of NSAID market
 - Detrol LA 49.3% vs. Ditropan XL 29.6% of OAB market

EDUCATION

U-Mass Lowell Graduate Studies-Lowell MA

Healthcare Informatics

Graduate Certificate 2019

Plymouth State University - Plymouth, NH

Bachelor of Science Business Administration

Major: Marketing

Minor: Psychology

Lambda Chi Fraternity, Secretary

ADDITIONAL PROFESSIONAL DEVELOPMENT

Professional Selling Skills (Learning International)



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RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA

2019 AUG 15 PM 5:06

To: President and Members of the
City Council

From: Donna D. Holaday, Mayor

Date: August 14, 2019

Subject: Appointment

I hereby appoint, subject to your approval, the following named individual as Assistant Harbormaster/Shellfish Constable and Special Police Officer for the purposes of local, State and Federal laws and regulations with respect to waterways, marine activities and boating. This term will expire on October 1, 2022.

Mike Merriman
6 Little Pond Road
Merrimac, MA 01860

MIKE MERRIMAN

6 Little Pond Road, Merrimac, MA 01860

508-523-7724

mike.merriman1@icloud.com

EXPERIENCED SAILOR

I am an experienced New England boater and sailor, licensed USCG Captain and boating instructor. I perform all maintenance on my vessels, and personally restored Quissett with new standing & running rigging, electrical and fuel systems. I am an active member of the Salem Willows Yacht Club and have served as a Flag Officer responsible for all club and waterfront facilities. I also serve as a launch operator at SWYC.

I am an accomplished and comfortable public speaker, developed by years as a professional engineer and marketer, a USAF veteran, Scouting leader, boating instructor and SCUBA instructor.

VESSELS AND EXPERIENCE

Fame – Commercial 35 Ton Gaff rigged schooner in Salem, MA holding 49 passengers. Captain making 2 hours cruises in Salem Sound.

Assistant Harbormaster – Newburyport MA – Operate various power vessels for boater assistance, safety, law enforcement and public relations within the Merrimack River and coastal waters.

Finesse – 1984 Sabre 32 – Sloop rigged. Moored in Salem, MA. Owner since 2005. Regularly day sail Salem Sound, make multiday trips to Boston Harbor, Gloucester, Rockport, Newburyport, Scituate. Annually make 1-2 week cruises to Casco and Penobscot Bays, Buzzards Bay and the Islands, and Newport, RI. Occasional overnight passages to Provincetown and back. Average sailing 60 days annually.

Quissett – 1969 Galaxy 32 – Sloop rigged. Moored in Salem, MA. Owned 1999 - 2005. Regularly day sail Salem Sound, made multiday trips to Boston Harbor, Gloucester, Rockport, Newburyport, Scituate. Annually made 1-2 week cruises to Casco and Penobscot Bays, Buzzards Bay and the Islands, and Newport, RI. Occasional overnight passages to Provincetown and back. Average sailing 60 days annually.

Boston Sailing Center vessels – Member 1990 – 2000. Operated and crewed numerous sloops: J24s, J30s, C&C34s, and Beneteau 40s. Regularly day sailed Boston Harbor and the Harbor Islands. Annually made 1-2 week cruises within the Gulf of Maine. Average sailing 40 days annually.

I have operated and crewed J-24s and J-30s in Newport, RI, and Key West, FL.

In addition, I operate the two launches owned by Salem Willows Yacht Club as a launch operator, and regularly operate other member's power vessels ranging from 17-32'.

CERTIFICATIONS

USCG Master of self-propelled vessels including auxiliary sail of less than 100 GRT upon near coastal waters with assistance towing endorsement

PADI IDC Staff Instructor (SCUBA) – teaching all levels up to and including Assistant Instructors, and various specialty courses

Adult & Child CPR/AED/First Aid Instructor with Emergency First Response

United States Power Squadron Certified Instructor of NASBLA Approved America's Boating Course, Cruise Planning, Electronic Navigation, Seamanship, Piloting and Advanced Piloting

TWIC valid until March 18, 2022



CITY OF NEWBURYPORT
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DONNA D. HOLADAY, MAYOR

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To: President and Members of the
City Council
From: Donna D. Holaday, Mayor
Date: August 14, 2019
Subject: Appointment

I hereby appoint, subject to your approval, the following named individual as Assistant Harbormaster/Shellfish Constable and Special Police Officer for the purposes of local, State and Federal laws and regulations with respect to waterways, marine activities and boating. This term will expire on October 1, 2022.

Tim Wareham
10 20th Street
Newbury, MA 01951

Tim Wareham

Newbury, MA, t.wareham@comcast.net, 978.808.0927

Professional Profile

- Leadership in Public Safety both Fire and Ambulance services; 35 years National Registry of EMT's
- Numerous First Responder Recognition Citations and Life Savings Awards
- Provide astute leadership to Best of Class national healthcare product launches
- Customer engagement advocate, emphasizing problem resolution to ensure customer expectations are exceeded
- Ranked among elite in national sales management performance entire career, with numerous presidential club awards

Public Service Work History

Fire Department, Town of Newbury, MA Retired as Deputy Chief 1998 - 2018

- FF/EMT, LT, Captain and Deputy Chief
- President of Association – served two years
- Promoted work safety and leadership within Fire Suppression and rescue activities
- Developed fire safety inspection programs within the department
- Assisted with fire and accident investigations

Mineola Volunteer Ambulance Corps 1986-1996

- EMT and Advanced Life Support; multiple positions leading to Chief of department for last three years
- Developed program which brought the organization from last to first in emergency response times in Nassau County

Nassau County R.E.A.C.T. 1976-1986

- Provided leadership (President) in developing this volunteer organization assisting the Nassau Police in monitoring CB CH9 for emergency calls
- Initiated highway patrols to assist at accident scenes and crash investigations

Private Industry Work Experience

BURNELL CONTROLS INC, DANVERS, MA 2015-PRESENT

Director of Sales
Products: Open Architect DDC Building Controls

UNITED PLASTICS FABRICATING (UPF), North Andover, MA 2013 – 2014

- Director of Marketing and Sales
Products: polypropylene products for multi industry use. Reports: 9
- 19% Delta increase in sales (29M) in a market down approximately 10%; collected and evaluated new data and implemented process improvement strategies to better customers' quality experience while reducing cost 10%
 - Established key new agreements with domestic and international partners by developing executive sponsorship
 - Identified and coordinated programs to secure new customers, increasing market share to > 75%

INFORMATICS CORPORATION OF AMERICA (ICA), Nashville, TN 2011 – 2013

- Healthcare Information Exchange Regional Sales Director
- Sold and project managed the first multistate HIE in Company's history resulting in 2.5M initial sale
 - Member of multiple state government subcommittees, establishing statewide HIE procurement specifications

CLINICOMP, INTL, San Diego, CA 2009 – 2010

- Eastern Regional Sales Manager – 5M sales volume
Products: Electronic Medical Records, clinical documentation, charting, and surveillance systems for hospitals
- Secured major accounts throughout the US and Federal Government VISN 3; first multi-million dollar (\$3M) non-government hospital account

ECLIPSYS CORPORATION, Atlanta, GA 2007 – 2009
Emergency Care Specialty Executive
Products: Hospital IS and Health Data Repository. Key contacts: CMIO, CMO, CIO, and CFO. Annual sales: \$20M.
▪ Achieved record rapid turnaround of the underserved Emergency Departments within US-Canadian market; transformed all aspects of sales in a classic *worst-to-first story*. from 8 M to over 18M in less than 2 years
▪ Established numerous marquee accounts by leading implementation teams at Baylor Medical Center, TX; University Medical Center, AZ; NIH, MD; Boston Medical Center, MA; Robert Wood Johnson University, NJ; Calgary Hospital and Brandon Regional Medical Center, Canada
▪ Awarded President's Club

GLOBAL CARE QUEST, Mission Viejo, CA 2006 – 2007
VP, Client Relations
Products: Integrated Clinical Information Systems – provides clinicians with “real-time” critical patient information via wireless applications-devices. Key Contacts: C-level officers
▪ Launched startup business model, which originated from the UCLA Medical Center
▪ Led Healthcare channel partnerships with QUALCOMM, Sprint, and Verizon
▪ Secured the first sales agreements with Bethesda Navy Hospital and Genesis Health; Acquired by Karl Storz

BRIDGE MEDICAL, Solana Beach, CA 2004 – 2006
Regional Director of Client Relations, Northeast and Canada
Products: Patient Safety Software Solutions at the Point of Care. Key contacts: C-level: CIO, CMIO, and CEO.
Annual sales: \$8M
▪ Initial sales and subsequent account management of major accounts which included: Albany Medical Center and Sloan Kettering Cancer Hospital, NY; Bon Secours Health System, MD; Lancaster General Hospital, PA
▪ Displaced long-time competitor, McKesson, for medication software contract at Albany Medical Center – 500K
▪ Closed the two largest sales contracts in corporate history, cumulatively worth \$8M

ECLIPSYS CORPORATION, Boca Raton, FL 2002 – 2004
Vice President, New Business Sales NE
Products: IT/IS solutions and Single Health Data Repository services for hospitals, CPOE, financial and decision-support applications. Key Contacts: C-level. Reports: 7. Annual sales of \$40M
▪ Positioned company for its subsequent managed service contract with North Shore University Hospital; this \$55M contract was the largest in company history
▪ Pioneered market presence with vital accounts, e.g. Memorial Sloan-Kettering Cancer Center; Columbia University Medical Center, NY; New Hampshire Catholic Medical Center, and the first financial system placement in Boston, MA – CareGroup

SPACELABS MEDICAL, Redmond, WA 1986 – 2002
Business Unit Director
Products: cardiac monitoring equipment. Key Contacts: C level nationwide. Annual sales: \$75M. Reports: 36.
▪ Promoted quickly from Territory Sales Rep, to Regional Manager, to Critical Care Business Director
▪ Won numerous top sales awards, including Three Presidential Sales Awards
▪ Consistently ranked #1 sales rep entire tenure

Education and Associations

St. John's University, Jamaica, NY - Bachelor of Arts, English. Magna cum Laude
CW POST, Brookville, NY - Post-grad business curriculum
International Fire Chiefs Association / Essex County Chiefs Association / NREMT



CITY OF NEWBURYPORT
OFFICE OF THE MAYOR
DONNA D. HOLADAY, MAYOR

RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA

2019 AUG 28 PM 3:39

60 PLEASANT STREET - P.O. BOX 550
NEWBURYPORT, MA 01950
978-465-4413 PHONE
978-465-4402 FAX

To: President and Members of the City Council
From: Donna D. Holaday, Mayor
Subject: Appointment
Date: August 28, 2019

Donna D. Holaday

I hereby appoint, subject to your confirmation, the following named individual as an alternate member of the Zoning Board of Appeals. This term will expire on October 1, 2020.

Rachel D. Webb
PO Box 742
Newburyport, MA 01950

Rachel Webb
19 Chapel St / Mail: PO Box 742
Newburyport, MA 01950

Donna Holaday; Mayor
City of Newburyport
City Hall, 55 Pleasant Street
Newburyport, MA 01950

August 28, 2019

Dear Mayor Holaday:

Thank you for meeting with me last week regarding the vacant, volunteer position on the Newburyport ZBA, Zoning Board of Appeals, as an Alternate. Attached please find my resume for you to submit to the City Council for their consideration of my appointment. I understand that it is a two-step process, with two readings of the City Council, and the potential of a Planning and Development Committee in between the two Council meetings.

My background in city and regional planning, in addition to real estate sales and transaction coordination uniquely qualify me for the appointment to the ZBA. I worked for the City of Nashua NH as Long-Range Planner for six-years before purchasing real estate in Newburyport. That work with the Community Development Division in Nashua was primarily: Master Plan updates, Capital Improvement Plans, Historic District Commission applications and administration, in addition to numerous additional constituent committees and task forces such as Heritage Trail Committee, Sign Task Force, and Nashua Farmers Market, to name a few. It goes without saying that I would educate myself regarding the Massachusetts General Laws to do with the ZBA, and their criteria for review of applications, in addition to availing myself of the MVPC's training for ZBA members when offered.

In addition to my planning skill sets, I feel as though I have familiarity with most every street in the City. I have cycled around the city with my family, over the years; and, when I was working for Carlson Real Estate, I have been inside hundreds of buildings in Newburyport from listing, showing and selling residential real estate for eight years.

I have been a homeowner in Newburyport since 1990, for 29 years. In terms of municipal service, I have formerly served as Chair of the Newburyport Historic Commission, from 1993-1995, soon after we first moved here. I understand the unique challenges of owning a home in the community facing the odd shaped properties and older homes in densely developed historic neighborhoods. As a former Planner, I can relate to the more complex issues of commercial development and the challenges zoning presents. I have been looking for a way to give-back to the community, in a way to engage my skills. The timing of the Zoning Board of Appeals', Alternate position seems to be the right choice.

Looking forward to this opportunity to serve on the City of Newburyport Zoning Board of Appeals.

Sincerely,
Rachel Webb

Rachel D. Webb

P.O. Box 742; Newburyport, MA 01950-0942 978-518-0354 (cell); 978-465-0845 (H); rd-w-biz@msn.com

Profile: Dedicated professional with strong oral and written communication skills from careers in real estate administration, real estate sales, city and regional planning, library services, and educational volunteerism. Worked in both Massachusetts and New Hampshire. Motivated and effective self-starter who is resourceful, conscientious, personable, and flexible. Administratively precise.

Computer knowledge: Microsoft Word, Outlook, Excel, Access; Databases: appFiles real estate transactions; MLS (Multiple Listing Service) real estate; MVLC (Merrimack Valley Library Consortium) library system & Community Information system; GIS (geographic information systems) and Arc GIS (ArcMap) conceptual familiarity.

Employment History:

- **Real Estate Transaction Coordinator:** for max of 8 Realtors at Re/MAX On The River; Newburyport, MA. 2016-present
- **Research Associate:** *Taintor & Assoc.*; Community planning, policy & development; Newburyport, MA. 2008
- **Library Technician:** *Newburyport Public Library (NPL)*; Newburyport, MA. 2001-2003
- **Real Estate Administrative Assistant to Top Producers:** *Carlson Real Estate*; Newburyport, MA. 1997
- **Real Estate Sales:** *Carlson Real Estate*; Newburyport, MA. 1993-2001
- **Long-Range Planner:** *Community Development Division; City of Nashua, NH.* 1987-1993
- **Graduate Research Assistant:** *Center for Economic Development*; Univ. of Massachusetts; Amherst, MA. 1984-1986
- **Graduate Student:** Master's program in Regional Planning; *University of Massachusetts; Amherst, MA.* 1982-1986
- **Municipal Research Assistant:** *Vermont League of Cities and Towns*; Montpelier, VT. 1981-1982

Career Highlights:

Real Estate:

- 12-months of 2018: Coordinated 104 sides of \$49,063,176 residential real estate sales transactions. (Re/MAX On The River)
- Listed and sold residential real estate in greater Newburyport: contracts, disclosures, to closing. (Carlson GMAC Real Estate)
- Facilitated real estate transaction details for Top Producers, including hosting Open Houses (Carlson and RE/MAX)

Project Management, Coordination, & Implementation:

- Updated City Master Plan via gaining consensus and approval of City Planning Board. (City of Nashua, NH)
- Managed annual municipal Capital Improvements Program (CIP) from proposals through committee prioritization, to production of the annual report/plan. (City of Nashua, NH)
- Helped launch and implement Mayoral Office's special project planning and implementation initiatives: Downtown 2000 Plan, community cornerstones project, Heritage Trail and rail-to-trails planning, Heritage Trail LWCF grant, Facilities Planning Committee, rewrite of municipal sign ordinance, and Downtown Farmers' Market. (City of Nashua, NH)
- Demographic profile statistics compiled to bonding companies to establish municipal bond rating. (City of Nashua, NH)
- Housing Units summary submitted annually to the NH Office of State Planning. (City of Nashua, NH)
- Staff to: Planning Board, Capital Improvements Committee, Historic District Commission, Sign Task Force, and Facilities Planning Committee. (City of Nashua, NH)
- Created and updated information for the Community Information database at the Newburyport Public Library. (NPL)

Research & Writing:

- Analyzed and assessed land ownership and capability to determine parameters of a Corridor Management Plan for NJ Southern Pinelands Natural Heritage Trail Scenic Byway (Taintor and Associates)
- Created & updated information for a Community Information database (NPL via Merrimack Valley Library Consortium)
- Rewrote municipal sign ordinance (City of Nashua, NH)
- Researched and wrote economic development reports regarding industrial development, real estate market research, and downtown revitalization (Center for Economic Development, UMass Amherst, MA)
- Researched and wrote a Handbook for Vermont Municipal Clerks (Vermont League of Cities and Towns)

Volunteer History:

- **BPC Berwick Parent Community, Board of Directors;** Middle School Coordinator (Appointed) 2016-2017
- **City of Newburyport, City Clerk's Office;** City Hall, Newburyport, MA. (Volunteer – 6 months) 2015-2016
- **Parent Representative, to High, Middle, & Elementary School Principals** on School Improvement Plans, (Appointed); Newburyport High School, Newburyport Brown Elem School, Berwick Academy Middle School. 2009 - 2017
- **Greater Newburyport Chamber of Commerce and Industry;** Newburyport, MA. (Volunteer) Sept 2015 – Feb 2016
- **Leader; Treasurer: Girl Scout Troop #62131** of 12-16 girls and 3 adults, for 4 years (Volunteer) 2009 - 2013
- **Chaired Newburyport Elementary School Science Fair**, coordinated 197 students who produced **110 projects**, and managed 35 adult volunteers for the event (PTO Volunteer) Jan – June 2010
- **Chaired Newburyport Historical Commission;** Newburyport, MA. (Appointed Volunteer) 1993 – 1995

Education:

- **Masters of Regional Planning** (all but thesis) University of Massachusetts; Amherst, MA.
- **BA in Liberal Arts**, Sarah Lawrence College; Bronxville, NY.
- **College Preparatory;** Northfield Mount Hermon School; Mount Hermon, MA.

Licenses:

- **MA Licensed Real Estate Salesman;** license # 129473. 1993 - 2002
- **AICP:** American Institute of Certified Planners, 1992 – 2001
RDW resume 1 pg 2019



CITY OF NEWBURYPORT RECEIVED
OFFICE OF THE MAYOR CITY CLERK'S OFFICE
DONNA D. HOLADAY, MAYOR NEWBURYPORT, MA

2019 AUG 27 AM 10:17

60 PLEASANT STREET - P.O. BOX 550
NEWBURYPORT, MA 01950

978-465-4413 PHONE

978-465-4402 FAX

To: President and Members of the City Council
From: Donna D. Holaday, Mayor
Date: August 27, 2019
Subject: Re-Appointment



I hereby re-appoint, subject to your approval, the following named individual as a member of the Emma Andrews Branch Library Commission. This term will expire on October 30, 2020.

Donna Conway
27 Marlboro Street
Newburyport, MA 01950



CITY OF NEWBURYPORT
OFFICE OF THE MAYOR
DONNA D. HOLADAY, MAYOR

RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA

2019 AUG 27 AM 10:17

60 PLEASANT STREET - P.O. BOX 550
NEWBURYPORT, MA 01950
978-465-4413 PHONE
978-465-4402 FAX

To: President and Members of the City Council
From: Donna D. Holaday, Mayor
Date: August 27, 2019
Subject: Re-Appointment

I hereby re-appoint, subject to your approval, the following named individual as a member of the Emma Andrews Branch Library Commission. This term will expire on October 30, 2020.

Aine G. Ellrott
43 Purchase Street
Newburyport, MA 01950

RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA

2019 AUG 27 AM 10:17



CITY OF NEWBURYPORT
OFFICE OF THE MAYOR
DONNA D. HOLADAY, MAYOR

60 PLEASANT STREET - P.O. BOX 550
NEWBURYPORT, MA 01950
978-465-4413 PHONE
978-465-4402 FAX

To: President and Members of the City Council
From: Donna D. Holaday, Mayor
Date: August 27, 2019
Re: Re-Appointment

I hereby re-appoint, subject to your approval, the following named individual as a member of the Emma Andrews Branch Library Commission. This term will expire on October 30, 2020.

Elizabeth Valeriani
29 Oak Street
Newburyport, MA 01950



CITY OF NEWBURYPORT
OFFICE OF THE MAYOR
DONNA D. HOLADAY, MAYOR

CITY CLERK'S OFFICE
NEWBURYPORT, MA
CITY CLERK'S OFFICE
NEWBURYPORT, MA
2019 AUG 27 AM 10:17
2019 AUG 27 AM 10:17

60 PLEASANT STREET - P.O. Box 550
NEWBURYPORT, MA 01950
978-465-4413 PHONE
978-465-4402 FAX

To: President and Members of the City Council
From: Donna D. Holaday, Mayor
Date: September 27, 2019
Subject: Re-Appointment

I hereby reappoint, subject to your approval, the following named individual as a member of the Emma Andrews Branch Library Commission. This term will expire on October 30, 2020.

Elizabeth L. Watson
53 Warren Street, Unit 315
Newburyport, MA 01950

**END OF CONSENT AGENDA
BEGINNING OF REGULAR AGENDA**

COMMUNICATIONS

CITY OF NEWBURYPORT



IN CITY COUNCIL

ORDERED:

September 9, 2019

EMERGENCY PREAMBLE

Pursuant to Charter Section 2-9 (b) and as further defined in Section 1-7(7) an emergency exists due to the fact that the matter referenced in COMM178_09_09_19, an application for a block party on Bricher Street on September 14, 2019, is time-sensitive due to the fact that the date of the event is prior the next Council meeting scheduled for September 30, 2019.

Therefore, the City Council hereby affirmatively declares that an emergency exists such that COMM178_09_09_19 may be voted upon at its first introduction to this Council.

Councillor Jared J. Eigerman



RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA

2019 AUG 26 AM 10:07

CITY OF NEWBURYPORT
60 PLEASANT STREET
NEWBURYPORT, MA 01950

BLOCK PARTY APPLICATION

Please fill out the application below and obtain the approving signatures for the street closure. Mail or drop off the completed signed application at: City Clerk's Office, City Hall, 60 Pleasant Street, Newburyport, MA 01950 **at least eight (8) business days prior** to a City Council meeting. The requested Block Party needs approval by the City Council. For any questions, please contact The City Clerk's Office at (978) 465-4407.

DATE OF REQUEST: 08-24-2019

CONTACT INFORMATION

FIRST AND LAST NAMES: CHRISTIAN HANSEN

MAILING ADDRESS: 29 HILL ST NEWBURYPORT, MA 01950

PHONE NUMBER: 978.578.3946

E-MAIL ADDRESS: christianhansen@gmail.com

BLOCK PARTY INFORMATION

BLOCK PARTY DATE: SEPTEMBER 14TH 2019

DESIRED STREET CLOSING LOCATION: BRICHER ST @ Hill ST
Please indicate cross streets when requesting the closing of street sections

STREET TO BE BARRICADED: BRICHER ST

DESIRED STREET CLOSING TIME: 5:00 - 10:00 3:00 - 8:00
Block Parties should run no later than 10:00 p.m.

REGULATIONS

By signing, I agree that I am a legal adult 18 years of age or older and understand this permit does not release me of any liability for damages that may result from the conducting of this Block Party. Further, I agree to comply with all requirements listed below:

I understand that applications for block party permits may take up to four (4) weeks to process.

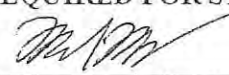
Block parties will be conducted only on low-volume residential streets, dead-end streets, or cul-de-sacs. No thoroughfares or collector streets may be used.

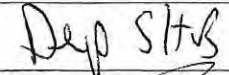
It is hereby agreed that, by signing and presenting this application, signer(s) represents to the City of Newburyport that the following statements are true and correct, and agrees to and will abide by the following:


1. All residents living on the street or block for which the party is planned request the block party, or have been contacted and do not object to the Block Party.
2. To be responsible for placement, maintenance and removal of barricades.
3. A block party permit does not allow the sale of alcohol or the consumption of alcohol on public property (in city streets, sidewalks, parks, etc.) alcohol is allowed only on private property. All state and city alcohol laws still apply during Block Parties.
4. Amplified music shall be permitted with permission of the City Council.
5. To leave **AT LEAST A TWELVE (12) FOOT AISLE** in the street to permit passage of emergency vehicles or vehicles of residents. Failure to maintain a ten (10) foot aisle during the entire period of the party will necessitate denial of requests for subsequent block parties. **Public safety personnel will monitor the party for strict adherence to this rule.**
6. To maintain adult supervision at all times during the party.
7. Applicant(s) shall be responsible for the pick-up of trash and garbage within two (2) hours of the end of the party.
8. Streets may not be barricaded later than 10:00 P.M.
9. No residents of the area designated shall be prohibited from attending the party.
10. No such activity may be conducted within five hundred (500) feet of any school, church, hospital, nursing home or similar operation unless endorsed by the management of such institution.
11. Only approved readily removable Barricades will be permitted such as orange cones and sawhorses with a sign. No vehicles will be permitted to be used as a Barricade.
12. Block parties are permitted 10 A.M. – 10 P.M.


Applicant signature:  Date: 8-24-2019

APPROVAL SIGNATURES REQUIRED FOR STREET CLOSURE

CITY MARSHALL  8/26/19
 4 Green Street

FIRE CHIEF  8/26/19
 Greenleaf Street

DEPUTY DIRECTOR  8/26/19
 1 Perry Way

CITY CLERK 
 60 Pleasant Street

City use only:

Approved _____ Denied _____ Date _____

**APPOINTMENTS
SECOND READING**

SECOND READING APPOINTMENTS

Re-Appointments

- APPT116_08_19_19 Barry J. McBride 5 Pine St, Salisbury Asst. Wiring Inspector 5/1/2020

Motion to approve the Consent Agenda as amended by Councillor Zeid, seconded by Councillor Tontar. So voted.

ORDERS

CITY OF NEWBURYPORT



IN CITY COUNCIL

ORDERED:

Amended as follows, with deletions ~~double-stricken and italicized~~, and additions double-underlined and italicized:

Date: September 9, 2019

THAT pursuant to the CITY OF NEWBURYPORT Code of Ordinances Section 13-180.1 and Section 13-166 the CITY COUNCIL of the CITY OF NEWBURYPORT hereby amends and approves as follows:

Chapter 13	Traffic and Motor Vehicles
Article 4	Specific Street Schedules
Division 6	Stopping, Standing and Parking
Section 13-180(g)	Resident Parking Zones

Amend existing Section as follows, with deletions ~~double-stricken through~~, and additions double-underlined:

(g) Designation of two-hour residential parking permit zones.

(1) *Zone 1*: Includes the following streets between High Street, State Street, the Merrimack River, and Federal Street:

<u>Street</u>	<u>Extent</u>
Center	From Liberty Street to Middle Street, easterly side
Charter	From State Street to Fair Street, southerly side
Essex	From State Street to Fair Street, both sides
Fair	From Water Street to Liberty Street, easterly side, and westerly side until the southerly edge of the driveway at 2 Fair Street
Fair	From Liberty Street to Prospect Street, both sides <u>easterly side</u>
Fruit	From High Street to Prospect Street, both sides
Garden	From State Street to Otis Place, both sides
Independent	From Water Street to Liberty Street, northwesterly side
Liberty	From State Street to Independent Street, both sides
Liberty	From Independent Street to Federal Street, southeasterly side
Middle	From State Street to Federal Street, southerly side
Orange	From Fair Street to Federal Street, both sides
Otis Place	<u>All, b</u> Both sides

Pike	From Liberty Street to Water Street, westerly side
Prospect	From State Street to Federal Street, southerly side
Spring	From Fair Street to Federal Street, both sides
Temple	From State Street to Federal Street, southerly side

(2) *Zone 2*: Includes the following streets between High Street, State Street, the Merrimack River, and Winter Street:

<u>Street</u>	<u>Extent</u>
Birch	From Market Street to Summer Street, northerly side
Court	From High Street to Washington Street, southeasterly side
Green	From Harris Street to Merrimac Street
Green	From High Street to Merrimac Street, both sides From Washington Street, except westerly side to Loading Zone in front of 26 Green Street
Harris	From Green Street to State Street, both sides
Market	From High Washington Street to Merrimac Street, both sides
Pleasant	From property at 66 Pleasant Street to Summer Street, both sides
Summer	From property at 31 Summer Street to Merrimac Street, easterly side
Summer	From High Street to property at 31 Summer Street, easterly side
Titcomb	From Merrimac Street to Washington Street, both sides
Washington	From Green Street to Winter Market Street, both sides northwesterly side
Washington	From Court Street to Market Street, southeasterly side
Winter	From Washington Street to High Street, westerly side

(3) *Zone 3*: Includes the following streets located in areas other than between High Street, Winter Street, the Merrimack River, and Federal Street:

<u>Street</u>	<u>Extent</u>
Arlington	From Highland Avenue, both sides to northerly end of those properties known as #23 and #24 on each side of street respectively
Ashland	Beginning at the lower end of Ashland Court and proceeding northerly on the westerly side of Ashland Street to a point of six (6) feet north of the property line between 2 Ashland Street and 345 Merrimac Street
Ashland	Beginning at the lower corner of Ashland Court and proceeding northerly on the easterly side of Ashland Street and Merrimac Street
Bricher	All
Cherry	All
Ferry	In front of property known as 1 Ferry Road, southerly side
Hill	All
Lafayette	From Highland Avenue, both sides in a northerly direction from Washington Street for a distance of one hundred (100) feet

State

Beginning at 184 State Street and proceeding southerly to the end of said State Street on the westerly side

Councillor Heather L. Shand

Councillor Jared J. Eigerman

CITY OF NEWBURYPORT



 IN CITY COUNCIL

ORDERED:

September 9, 2019

THAT the City Council of the City of Newburyport approves the Mayor's **Fiscal Year 2020 Supplemental Budget Request** in the total amount of \$179,101.00, to be appropriated as follows:

Org	Object	Account Description	Amount
01129002	53004	GEN TRAINING/TRAVEL	\$10,000.00
01292001	51301	ANC OVERTIME	\$1,000.00
01293001	51106	OPD ZONING ADMIN/ENFORCEMENT OFF.	\$13,621.00
01300002	53201	SCH SCHOOL EXPENSES	\$59,480.00
01421001	51158	HWY OVERTIME	\$10,000.00
01421008	58901	HWY SIDEWALKS	\$60,000.00
TOTAL GENERAL FUND			\$159,101.00
60450002	53020	WAT LEGAL EXPENSES	\$10,000.00
TOTAL WATER ENTERPRISE FUND			\$10,000.00
61440002	53020	SEW LEGAL EXPENSES	\$10,000.00
TOTAL SEWER ENTERPRISE FUND			\$10,000.00

 Councillor Charles F. Tontar



CITY OF NEWBURYPORT
OFFICE OF THE MAYOR
DONNA D. HOLADAY

60 PLEASANT STREET • P.O. BOX 550
NEWBURYPORT, MA 01950
(978) 465-4413 • (978) 465-4402 (FAX)
WWW.CITYOFNEWBURYPORT.COM

RECEIVED
CITY CLERK'S OFFICE
NEWBURYPORT, MA

2019 AUG 30 AM 11:57

To: President and Members of the City Council
From: Donna D. Holaday, Mayor
Date: September 3, 2019
Subject: FY2020 Supplemental Budget Request

I hereby submit a FY2020 supplemental budget request totaling \$179,101 in proposed expenditures. This request is funded by available revenue following the passage of the FY2020 budget, as well as, an increase in estimated state aid based on the final FY2020 budget signed by Governor Baker earlier this month. The supplemental budget request is as follows:

- Travel/Training (General Administration)
Amount: \$10,000
Rationale: This account is used to fund professional development for all City staff, except for training required to maintain specific licenses (e.g. OSHA, CDL, water/sewer operators). Travel/training was consolidated into one line item back in FY2007 to allow for better oversight by the Mayor's Office. The original budget back in FY2007 was \$28,075. This request will bring the FY2020 appropriation to \$30,000.
- Overtime (Animal Control)
Amount: \$1,000
Rationale: Funding is needed so that an Animal Control Officer can respond to after-hours calls.
- Zoning Administration/Enforcement Officer (Planning & Development)
Amount: \$13,621
Rationale: Funds 25% of the annual salary for the Zoning Administration/Enforcement Officer. This position was previously fully funded by the electrical, gas and plumbing revolving funds; those funds will now cover 75% of the salary for this position. This change is needed to preserve enough revenue in those revolving funds to pay for the inspections and related costs.
- School Budget (School Department)
Amount: \$59,480
Rationale: The Superintendent and School Committee recommend staffing increases totaling \$38,980 to include a 0.1 increase to High School English from 0.9 to 1.0 FTE (\$5,480), a student activities coordinator to assist with events (\$3,000), an increase to the art teaching section at

the Bresnahan School (\$9,000) and a 0.3 FTE increase to Nock/Middle School Reading Intervention to assist with special education accommodations (\$21,500). In addition to staffing, the district proposes rolling out "A World of Difference" programming based on the model developed by the Anti-Defamation League in order to address bullying, discrimination and harassment. The estimated cost of this program is \$20,500.

- Overtime (DPS-Highway)
Amount: \$10,000
Rationale: The public restrooms budget request totaling \$15,000 was cut during the FY2020 budget approval process. We recommend reallocating these funds to the DPS Highway Division in order to maintain the City's public restrooms.
- Facilities Maintenance Supplies (DPS-Highway)
Amount: \$5,000
Rationale: The public restrooms budget request totaling \$15,000 was cut during the FY2020 budget approval process. We recommend reallocating these funds to the DPS Highway Division in order to maintain the City's public restrooms.
- Sidewalk Repairs (DPS-Highway)
Amount: \$60,000
Rationale: The sidewalk at the corner of Titcomb Street and Merrimac Street, at the gateway to the City's downtown district, is in poor condition and represents a safety hazard for pedestrians. The estimated reconstruction cost is \$60,000 to be completed in the spring.
- Legal Expenses (DPS-Water)
Amount: \$10,000
Rationale: The legal expense line item was eliminated during the FY2020 budget approval process. This line item funds the Water Enterprise Fund's share of KP Law's services as City Solicitor. Legal expenses for the water division include contract review, assistance with collections matters, consultation on federal/state regulatory matters, permitting, etc.
- Legal Expenses (DPS-Sewer)
Amount: \$10,000
Rationale: The legal expense line item was eliminated during the FY2020 budget approval process. This line item funds the Sewer Enterprise Fund's share of KP Law's services as City Solicitor. Legal expenses for the sewer division include contract review, assistance with collections matters, consultation on federal/state regulatory matters, permitting, etc. The City's NPDES permit will be renewed during FY2020, which may require further legal funding beyond this request.

I look forward to discussing these funding needs in further detail when this request has been referred to the Budget and Finance Committee for their review. Thank you for your consideration.

CITY OF NEWBURYPORT



IN CITY COUNCIL

ORDERED:

September 9, 2019

THAT the City Council of the City of Newburyport authorizes the payment of the following prior year bills in accordance with M.G.L. Chapter 44, Section 64:

Department	Vendor	Amount
Human Resources	PayData Payroll Services	\$30.00
Human Resources	MacPhee Design	\$1,843.73
Parks	Dog Waste Depot	\$314.67
	Total:	\$2,188.40

Councillor Charles F. Tontar

PayData Payroll Services Inc

PayData Workforce Solutions
PO Box 706
Essex Jct, VT 05453

INVOICE

INVOICE DATE: 6/20/2019
INVOICE NUMBER: 961735
INVOICE AMOUNT: \$30.00
CHECK DATE:
TERMS: Due upon receipt

BILL TO:
City Of Newburyport 60 Pleasant Street Newburyport, MA 01950

For: City Of Newburyport
3468

Service	Cost	Taxes	Total
Time Clock Service	30.00	0.00	30.00
Total	\$30.00	\$0.00	\$30.00

Thank you for choosing PayData, a local company working for you!

PayData strives to assure each of our clients that they will start with and continue to receive reasonable and competitive prices for our payroll, HR, and time clock services.

If you have any questions about our fees and the many value added features that we provide you, please feel free to contact our Finance Department at (802) 655-6160 Sherri Boissoneault, ext 123 or Heather Thompson, ext 114, fax (802) 338-5514, or email finance@paydata.com.

Monthly Service Fee TimeWorks Plus May 2019

VENDOR #: 10410 PO #: 961735
ACCT #: 01152077-53010
AMOUNT: \$ 30.00
SIGNATURE: *[Signature]*
DATE: 7-1-2019 HUMAN RESOURCES



HR website section reorganization and ongoing development

FROM

Susan MacPhee
 MacPhee Design Group
 14 Atkinson Street
 Newburyport, Massachusetts, 01950
 United States
 susan@macpheedesign.com

TO

lbunyan@cityofnewburyport.com
 lbunyan@cityofnewburyport.com
 60 Pleasant St
 Newburyport, Massachusetts, 01950
 United States
 lbunyan@cityofnewburyport.com

ISSUED ON

Jul 23, 2019

DUE ON

Aug 23, 2019

ITEM NAME	UNITS	RATE	TOTAL
Project Hours Worked	24.583	\$75.00	\$1,843.72
Subtotal			\$1,843.72
Total			\$1,843.73 (USD)

TIMESHEET

Project Hours (October 24, 2018 to July 23, 2019)

PAYMENT

The client can pay via credit/debit card.

The client will pay the processing fees for an online payment.

TAX ID NUMBER

27-1012358

01630004 55801

DOG WASTE DEPOT
12316 World Trade Drive #102
San Diego, CA 92128
TEL:800-678-1612
FAX:800-583-2169
www.DogWasteDepot.com

INVOICE

Date	Invoice #
6/10/2019	282748

Bill To
 The City of Newburyport
 City Auditor
 60 Pleasant St.
 Newburyport, MA 01950

Ship To
 Parks Dept./ Planning Office
 Planning Office/ Lisa Reid
 60 Pleasant St.
 Newburyport, MA 01950

PLEASE MAKE ALL CHECKS PAYABLE TO "Dog Waste Depot"

P.O. Number	Terms	Rep	Ship Date	Via	Notes
BDEPOT-118878	Net 30	DWD	6/10/2019	UPS	
Quantity	Item Code	Description	Price Each	Amount	
3	DEPOT-021 Tariff Mitigation ... Shipping	CASE of **3200** ONEpul® dog waste bags Tariff Mitigation Allowance Fee 4.9% Shipping: 6/10/2019 Tracking 1ZV4W9480359956898, 1ZV4W9480358124501, 1ZV4W9480359195488 Out of State No Sales Tax	99.99 4.90% 0.00 0.00%	299.97T 14.70 0.00 0.00	
<p>VENDOR #: <u>20668</u> PO #: _____ ACCT #: <u>01630004-55801</u> AMOUNT: \$ <u>314.67</u> SIGNATURE: <u>[Signature]</u> DATE: <u>8/19/19</u> PARKS</p>					
<p>Due to the 25% China Tariff, a temporary Tariff Mitigation Allowance Fee of 4.9% has been applied to your invoice. We and our suppliers have absorbed all the rest of the tariff to avoid the need for a price increase. When the Tariff is removed, the Fee will be discontinued. We are evaluating our supply chain to continue to provide the best value for our customers. Thank you for your business and support.</p>					
FED ID# 27-4523962			Total		\$314.67
			Balance Due		<u>\$314.67</u>

CITY OF NEWBURYPORT



IN CITY COUNCIL

ORDERED:

September 9, 2019

Be it ordained by the City Council of the City of Newburyport as follows:

THAT the City Council of the City of Newburyport hereby approve and authorize the acceptance of a deed from the Newburyport Redevelopment Authority (NRA) to the City of Newburyport, in substantially the form attached hereto, for a parcel of land referred to therein as "Lot C". Further, that the Mayor of the City of Newburyport is hereby authorized to act on behalf of the City and enter into any and all instruments, including acceptance of said deed, and to take any other actions necessary to execute this acceptance accordingly.

Councillor Jared J. Eigerman

(SEAL)

COMMONWEALTH OF MASSACHUSETTS
LAND COURT
DEPARTMENT OF THE TRIAL COURT

REGISTER
THIS
COPY

CASE NO. 19 SBQ 04588 03 001

Upon the petition of Newburyport Redevelopment Authority alleging that:

1. Certificate of Title No. 42289 issued from the Essex South Registry District of the Land Court stands in the name of Loretta Graf and Fred W. Graf (also known as F. William Graf), Trustees of the Graf Trust under a Declaration of Trust dated February 15, 1968 and filed as Document No. 1425961.
2. The City of Newburyport took in fee simple title by eminent domain all of the land described in the certificate, as set forth in Document No. 142652 noted on the certificate.
3. All the requirements of Massachusetts General Laws Chapter 79 relative to the taking were complied with.
4. Loretta Graf and Fred W. Graf, Trustees conveyed the land taken by deed registered as Document No. 145107 to the Newburyport Redevelopment Authority.
5. The premises described in said taking are all of the premises shown on Lot C on Land Court Plan No. 4588^B dated June 16, 1914, approved by the Court and filed with Certificate of Title No. 1581 in the Essex South Registry District of the Land Court.

Wherefore, Petitioner prays for the issuance of a new Certificate of Title based on the taking;

After due proceedings, it is **ORDERED**: that pursuant to Deed Document No. 145107, Certificate of Title No. 42289 be cancelled and a new certificate be issued for the land described therein to the Newburyport Redevelopment Authority. A deed from said Authority to the city will be registered to correct the discrepancy between said taking and the aforementioned deed.

By the Court.(Rubin, J.)

Attest:

Deborah J. Patterson
Recorder

Dated: June 5, 2019

A TRUE COPY
ATTEST:

Deborah J. Patterson
RECORDER

EAW/clg

DEED

The **Newburyport Redevelopment Authority**, a public body, corporate and politic, duly organized and existing pursuant to M.G.L. c. 121B (hereinafter the "NRA") having its usual place of business at City of Newburyport, City Hall, 60 Pleasant Street, Newburyport, MA 01950

For consideration of One Dollar (\$1.00) paid hereby grants to the City of Newburyport, a municipal corporation, acting by and through its Conservation Commission, having its place of business at City Hall, 60 Pleasant Street, Newburyport, MA 01950, for open space and passive recreational purposes pursuant to G.L. c. 40 Section 8C

With QUITCLAIM COVENANTS

All that certain parcel of land located off Merrimac Street, Newburyport, Essex County, Massachusetts bounded and described as follows:

SOUTHWESTERLY	by lot B, as shown on plan hereinafter mentioned, fifty-two and 20/100 (52.20) feet;
NORTHWESTERLY	by the southeasterly line of a Public Way, as shown on said plan, eighty seven and 39/100 (87.39) feet;
NORTHEASTERLY	by the Merrimac River fifty three and 98/100 (53.98) feet; and
SOUTHEASTERLY	by the northwesterly line of another Public Way, as shown on said plan, seventy three and 54/100 (73.54) feet.

All of said boundaries are determined by the Court to be located as shown upon plan numbered 4588-B drawn by C. B. Humphrey, Surveyor for the Court, dated June 16, 1914, approved by the Court, filed with Certificate of Title No. 1581 in said Registry, and the above described land is shown thereon as lot C.

There is appurtenant to said lot C a right to pass and repass over and across said lot B, by means of a private crossing not exceeding fifteen feet in width, as mentioned in deed from William E. Chase et al to the Boston & Maine Railroad filed as Document No. 3116 in said Registry.

The above described land has the benefit of and is subject to all rights of way and easements appurtenant thereto.

Subject to an easement for access and maintenance to and from the lawn area on said lot C for the benefit of lot B as shown on said Land Court Plan No. 4588-B as described in Deed from Newburyport Redevelopment Authority to the Newburyport Maritime Society, Inc. dated December 13, 2018 and filed with said Registry District as Document No. 598271 and

Together with the right to maintain, repair and replace the existing encroachments on said lot B as described in the above referenced Deed.

Said lot C shall be kept free of permanent structures and open to the public as permanent open space.

These restrictions and conditions are appurtenant to and benefit the abutting land owned by the Newburyport Redevelopment Authority and the Newburyport Maritime Society, Inc..

For grantor's title see Deed filed as Document No. 45107 and Petition for New Certificate of Title in Land Court Case No. 19 SBQ 04588 03 001 filed herewith.

In Witness Whereof, the said Newburyport Redevelopment Authority has caused these presents to be signed in its name and behalf on this ____th day of _____, 2019 by Andrew M. Sidford, its Chairman duly authorized, attested by Richard Person, its Secretary, and under seal.

Newburyport Redevelopment Authority

By _____
Andrew M. Sidford, Chairman

Attest:

Richard Person, Secretary

COMMONWEALTH OF MASSACHUSETTS

Essex County, ss.

On this _____ day of _____, 2019 before me, the undersigned notary public, personally appeared Andrew M. Sidford, Chairman of Newburyport Redevelopment Authority, duly authorized, who proved to me through satisfactory evidence of identification which was personal knowledge, to be the person(s) whose name(s) is/are signed on the preceding or attached document and acknowledged to me that he signed the document as Chairman voluntarily for its stated purpose.

Name: _____

Notary Public

My commission expires: _____

NEWBURYPORT REDEVELOPMENT AUTHORITY
CERTIFICATE OF SECRETARY
ACTION BY MAJORITY VOTE OF AUTHORITY MEMBERS
RE: DEED TO NEWBURYPORT WATERFRONT TRUST

The undersigned, being Secretary of the Newburyport Redevelopment Authority, an authority duly established under M. G.L. c. 121B (the "NRA") certifies that the following resolutions were adopted by majority consent of the membership of the NRA, and that each of the following resolutions presently is in full force and effect without change:

Whereas, a Home Rule Petition has been filed with the General Court to dissolve the NRA and to convey all of its lands and assets to the City of Newburyport;

Whereas, title to a registered land parcel described as lot C on Land Court Plan 4588-B remains in the name of the former owners, Loretta Graf and Fred W. Graf, Trustees and the NRA filed a Petition for New Certificate of Title as Land Court Case No. 19 SBQ 04588 03 001;

Whereas, the Order for new Certificate of Title requires the registration of a deed from the NRA to the City of Newburyport;

Whereas, the NRA has voted to make such conveyance as part of the wind down of its activities in anticipation of the passage of the Home Rule Petition;

VOTED: To execute and deliver a Deed to the City of Newburyport. for nominal consideration transferring the land described in Certificate of Title No. 42289; and

VOTED: To authorize the Chairman of the NRA to execute and deliver in the name of and on behalf of the NRA, all deeds, instruments and documents as he shall deem necessary in order to effectuate the transfer of said lot C subject to easements and restrictions;

The undersigned further certifies that the following person is duly elected and qualified officer of the NRA, holding the office opposite his name, and that the signature appearing opposite his office is the genuine signature of such person:

Name: Andrew M. Sidford, Chairman Signature: _____

Executed this _____ day of _____, 2019

Name: Richard Person
Secretary of Newburyport Redevelopment Authority

COMMONWEALTH OF MASSACHUSETTS

Essex County, ss.

On this _____ day of _____, 2019 before me, the undersigned notary public, personally appeared Richard Person, Secretary of Newburyport Redevelopment Authority, duly authorized, who proved to me through satisfactory evidence of identification which was personal knowledge, to be the person(s) whose name(s) is/are signed on the preceding or attached document and acknowledged to me that he signed the document as Secretary voluntarily for its stated purpose.

Name: _____

Notary Public

My commission expires: _____

CITY OF NEWBURYPORT



IN CITY COUNCIL

ORDERED:

September 9, 2019

AN ORDER TO ADD A NEW HANDICAPPED PARKING SPACE PURUSANT TO SECTION 166 (AMENDMENT, ADDITION AND DELETION BY ORDER) OF CHAPTER 13 (TRAFFIC AND MOTOR VEHICLES) OF THE MUNICIPAL CODE

Be it ordained by the City Council of the City of Newburyport as follows:

Chapter 13	Traffic and Motor Vehicles
Article 4	Specific Street Schedules
Division 6	Stopping, Standing and Parking
Section 13-179	Handicapped Zones

Amend Section 13-179 by inserting a new line, as follows, with deletions ~~double-stricken-through~~, and additions double-underlined:

No person, without a duly authorized handicapped vehicle registration or placard, as described in M.G.L.A. c. 90, § 2 shall park a vehicle in any of the following described parking spaces as designated by signs and symbols:

High Street

One (1) spaces on northerly side of High Street starting at a distance of sixty (60) feet from the easterly corner of Summer Street and running westerly for a distance of twenty (20) feet.

Councillor Heather L. Shand

ORDINANCES

CITY OF NEWBURYPORT



IN CITY COUNCIL

ORDERED:

August 19, 2019

AN ORDINANCE TO AMEND THE SALARY OF ELECTED OFFICIALS

Be it ordained by the City Council of the City of Newburyport as follows:

THAT the Code of Ordinances, City of Newburyport, Massachusetts, is hereby amended by amending existing Section 2-126, of ARTICLE IV. – OFFICERS AND EMPLOYEES, to read as follows, with deletions ~~double-stricken and italicized~~, and additions double-underlined and italicized:

ARTICLE IV. – OFFICERS AND EMPLOYEES

Sec. 2-126. – Salary of elected officials.

~~Commencing with the inauguration of the mayor in January 2014, and continuing thereafter, the annual salary of the mayor shall be ninety-eight thousand dollars (\$98,000.00), plus three thousand dollars (\$3,000.00) annual expense allowance.~~

- A) Commencing in January 2020, and continuing thereafter, the annual salary of the Mayor shall be one hundred and eighteen thousand, five hundred and five (\$118,505.00) one hundred and two thousand, seven hundred and fifty dollars (\$102,750.00), plus three thousand dollars (\$3,000.00) annual expense allowance. As of January 1, 2021 and each year thereafter, said annual salary shall be adjusted by the Consumer Price Index.
- B) ~~Commencing with the inauguration of the Council in January 2020, and continuing thereafter, the annual salary of each Councillor, except the President of the City Council, shall be six thousand (\$6,000.00). Commencing with the inauguration of the Council President in January 2020 the annual salary of the Council President shall be seven thousand, two hundred (\$7,200.00). As of January 1, 2021 and each year thereafter, said annual salary of the Council and the Council President shall be adjusted by the Consumer Price Index.~~

- C) Commencing on January 1, 2020, and continuing thereafter, the annual salary of each School Committee member, except the Mayor and the Vice-Chair, shall be three thousand (\$3,000.00). Commencing on January 1, 2020 the annual salary of the Vice-Chair shall be three thousand, six hundred (\$3,600.00). As of January 1, 2021 and each year thereafter, said annual salary of each School Committee member and the Vice-Chair shall be adjusted by the Consumer Price Index.

Councillor Barry N. Connell

Councillor Charles F. Tontar

CITY OF NEWBURYPORT



IN CITY COUNCIL

ORDERED:

September 9, 2019

AN ORDINANCE TO AMEND THE ZONING ORDINANCE OF THE CITY OF NEWBURYPORT

Be it ordained by the City Council of the City of Newburyport as follows:

THAT the Zoning Ordinance, Appendix A of the Code of Ordinances, City of Newburyport, Massachusetts, is hereby amended pursuant to Section XII-B "Adoption and Amendment" as follows:

Section III-C: Zoning Map.

The Zoning Map of said Zoning Ordinance entitled "Zoning Map of the City of Newburyport," referenced in Section III-C (entitled Zoning Map) is hereby amended pursuant to Section III-D "Changes to Zoning Map" as follows:

Expand the "Colby Farm Lane Residential Overlay District" (CFL-ROD) to include the following three (3) additional parcels of land currently zoned Residential R1:

1. 8 Colby Farm Road (Map 98 Lot 26)
2. 10 Colby Farm Road (Map 98 Lot 27)
3. 12 Colby Farm Road (Map 98 Lot 5)

Councillor Larry G. Giunta, Jr.