

City of Newburyport<br>Finance Department<br>60 Pleasant Street • P.O. Box 550<br>Newburyport, MA 01950<br>(978) 465-4404 • (978) 462-3257 (FAX)<br>WWW.CITYOFNEWBURYPORT.COM

Ethan R. Manning<br>Finance Director/City Auditor

| To: | Mayor Donna D. Holaday <br> President and Members of the Newburyport City Council |
| :--- | :--- |
| From: | Ethan R. Manning, Finance Director/City Auditor |
| Date: | September 3, 2019 |
| Subject: | FY2019 Year-End Financial Report |

The fiscal year 2019 year-end financial report is presented to the Mayor and City Council as a preliminary look at the City of Newburyport's financial performance over the past year prior to the release of the audited financial statements. This report compares original and revised appropriations/estimates to actual expenditures and collections for the General Fund, as well as, Water, Sewer and Harbormaster Enterprise Funds for the year-ending June 30, 2019.

## FY2019 Expenditures

Expenditures within the General Fund and Enterprise Funds were made within the budgetary appropriations approved by the City Council. Remaining and unrestricted appropriations from fiscal year 2019, totaling $\$ 1,544,984$, will be a positive factor in the Free Cash and Retained Earnings calculations as of July 1,2019 . Below is a summary of the year-end expenditures by fund, which is broken out in greater detail in the reports that follow:

|  | REVISED <br> BUDGET | FY2019 <br> EXPENDED | FY2019 <br> ENCUMB. | REMAINING BUDGET | \% USED |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 001 GENERAL FUND | \$68,036,902 | \$65,213,044 | \$2,158,257 | \$665,602 | 99.0\% |
| 060 WATER ENTERPRISE FUND | \$5,460,014 | \$4,930,088 | \$86,310 | \$443,615 | 91.9\% |
| 061 SEWER ENTERPRISE FUND | \$7,393,893 | \$6,887,878 | \$97,816 | \$408,198 | 94.5\% |
| 6520 HARBORMASTER ENTERPRISE FUND | \$482,829 | \$455,260 | \$0 | \$27,569 | 94.3\% |
| TOTAL BUDGETARY FUNDS | \$81,373,638 | \$77,486,271 | \$2,342,383 | \$1,544,984 | 98.1\% |

## FY2019 Revenue

Total revenue for the budgetary funds exceeded estimates for FY2019 with collections at $100.3 \%$ of estimated revenue. The General Fund and Water Enterprise Funds exceeded their estimates, while the Sewer and Harbormaster Enterprise Funds fell short. Below is a summary of the year-end revenue by fund, which is broken out in greater detail in the reports that follow:

ESTIMATE ACTUAL OVER/(BELOW) \% OF ESTIMATE
001 GENERAL FUND
060 WATER ENTERPRISE FUND
061 SEWER ENTERPRISE FUND
6520 HARBORMASTER ENTERPRISE FUND
TOTAL BUDGETARY FUNDS

| $\$ 66,711,206$ | $\$ 67,057,057$ | $\$ 345,851$ | $100.5 \%$ |
| :---: | :---: | :---: | :---: |
| $\$ 5,360,014$ | $\$ 5,372,664$ | $\$ 12,650$ | $100.2 \%$ |
| $\$ 7,018,893$ | $\$ 6,943,961$ | $(\$ 74,932)$ | $98.9 \%$ |
| $\$ 482,829$ | $\$ 428,347$ | $(\$ 54,482)$ | $88.7 \%$ |
| $\$ 79,572,941$ | $\$ 79,802,029$ | $\$ 229,088$ | $\mathbf{1 0 0 . 3} \%$ |

At the start of FY2019, the Water and Sewer Enterprise Funds used a portion of retained earnings (reserves) to build their budget; $\$ 100,000$ and $\$ 375,000$ respectively. As such, it was expected that both of those funds would miss their estimate as a result of the projected drawdown on fund balance. The fact that the Water Enterprise Fund did not draw down on fund balance and the Sewer Enterprise Fund drew down only $\$ 74,932$ of the $\$ 375,000$ budgeted is a positive outcome.

The shortfall experienced by the Harbormaster Enterprise Fund is largely driven by poor operating results at the end of the fiscal year caused by higher than average rainfall during the month of June 2019; 1.47" above average, according to the National Weather Service, raining 14 of the 30 days in the month. Fluctuations are expected in this fund due to changes from season to season. The fund currently has a strong fund balance to cover any years where revenues do not cover annual expenditures. The preliminary closing fund balance as of June 30, 2019 was $\$ 501,817$.

Once the Massachusetts Department of Revenue verifies and certifies the City's year-end financial results later this fall, funds will be available for any legal expenditure at the recommendation of the Mayor and approval of a majority vote of the City Council. All financial information contained in this report is presented on an unaudited basis and, as such, is subject to further adjustment until finalized. The audited financial statements will be filed with the City Clerk no later than March 1, 2020 in accordance with the City Charter.

Please feel free to contact me if you have any questions.

## Attachments:

- Year-End Financial Overview (page 1)
- Expenditure Summary (page 2)
- Expenditures by Budget Category (page 3)
- Revenue Summary (page 8)
- Revenue by Category (page 9)


## City of Newburyport

FY2019 Year-End Financial Overview

## Expenditures



Revenue

| 001 GENERAL FUND |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 412 REAL ESTATE TAX REVENUE | \$51,563,374 | \$53,946,873 | \$56,146,562 | \$55,573,460 | -\$573,102 | 99.0\% | 3.0\% |
| 411 PER PROP TAX REVENUE | \$662,533 | \$664,093 | \$657,872 | \$644,277 | -\$13,595 | 97.9\% | -3.0\% |
| 401 MOTOR VEHICLE EXCISE | \$2,707,801 | \$2,710,467 | \$2,600,000 | \$2,747,357 | \$147,357 | 105.7\% | 1.4\% |
| 402 OTHER EXCISE | \$920,895 | \$963,447 | \$960,000 | \$1,000,525 | \$40,525 | 104.2\% | 3.8\% |
| 403 PENALTIES/INTEREST | \$296,694 | \$370,159 | \$300,000 | \$343,545 | \$43,545 | 114.5\% | -7.2\% (1) |
| 404 PAYMENT IN LIEU TAXES | \$61,351 | \$62,612 | \$60,000 | \$82,083 | \$22,083 | 136.8\% | 31.1\% (2) |
| 410 FEES | \$342,048 | \$402,086 | \$350,000 | \$345,552 | -\$4,448 | 98.7\% | -14.1\% (3) |
| 416 OTHER DEPARTMENT REVENUE | \$64,393 | \$61,392 | \$60,000 | \$66,879 | \$6,879 | 111.5\% | 8.9\% |
| 417 LICENSES/PERMITS | \$1,011,209 | \$964,669 | \$900,000 | \$1,190,151 | \$290,151 | 132.2\% | 23.4\% (4) |
| 419 FINES \& FORFEITS | \$13,994 | \$13,856 | \$10,000 | \$12,292 | \$2,292 | 122.9\% | -11.3\% (5) |
| 420 INVESTMENT INCOME | \$60,015 | \$131,781 | \$50,000 | \$271,752 | \$221,752 | 543.5\% | 106.2\% (6) |
| 421 MISCELLANEOUS RECURRING | \$301,065 | \$291,649 | \$275,000 | \$265,523 | -\$9,477 | 96.6\% | -9.0\% |
| 422 MISCELLANEOUS NON-RECURRING | \$174,699 | \$59,193 | \$0 | \$114,726 | \$114,726 |  | 93.8\% (7) |
| 460 STATE AID | \$4,311,955 | \$4,362,522 | \$4,341,771 | \$4,398,935 | \$57,164 | 101.3\% | 0.8\% |
| TOTAL GENERAL FUND | \$62,492,027 | \$65,004,800 | \$66,711,206 | \$67,057,057 | \$345,851 | 100.5\% | 3.2\% |
| WATER ENTERPRISE FUND | \$5,485,689 | \$5,253,640 | \$5,360,014 | \$5,372,664 | \$12,650 | 100.2\% | 2.3\% |
| SEWER ENTERPRISE FUND | \$6,791,900 | \$6,537,286 | \$7,018,893 | \$6,943,961 | -\$74,932 | 98.9\% | 6.2\% |
| HARBORMASTER ENTERPRISE FUND | \$498,615 | \$491,483 | \$482,829 | \$428,347 | -\$54,482 | 88.7\% | -12.8\% |
| TOTAL BUDGETARY FUNDS | \$75,268,230 | \$77,287,208 | \$79,572,941 | \$79,802,029 | \$229,088 | 100.3\% | 3.3\% |

(1) Fewer penalties/interest on tax titles.
(2) Prior year adjustment-Newburyport Housing Authority.
(3) Fewer tax title collections.
(4) Increase in permits for building alternations.
(5) Decrease in court fines.
(6) Improved investment returns and higher cash balances from borrowings.
(7) Greater one-time receipts.

## 001 GENERAL FUND

111 CITY COUNCIL
121 MAYOR'S DEPARTMENT
129 GENERAL ADMINISTRATION 135 AUDITOR'S DEPARTMENT 141 ASSESSORS DEPARTMENT 145 TREASURER'S DEPARTMENT 151 INFO TECHNOLOGY DEPT 152 HUMAN RESOURCES 161 CITY CLERK'S DEPARTMENT 163 BOARD OF REGISTRARS 165 LICENSE COMMISSION 171 CONSERVATION COMMISSION 175 PLANNING BOARD 176 ZONING BOARD 182 PLANNING \& DEVELOPMENT 191 LEGAL DEPARTMENT 210 POLICE DEPARTMENT 220 FIRE DEPARTMENT 241 BUILDING DEPARTMENT 291 EMERGENCY MANAGEMENT 292 ANIMAL CONTROL 293 PARKING CLERK DEPARTMENT 300 SCHOOL DEPARTMENT 398 ESSEX NORTH SHORE TECH SCHOOL 399 WHITTIER VO TECH SCHOOL 421 PUBLIC SERVICES DEPARTMENT 423 SNOW \& ICE 510 HEALTH DEPARTMENT 519 SUSTAINABILITY 541 COUNCIL ON AGING 542 YOUTH SERVICES 543 VETERANS' DEPARTMENT 610 LIBRARY DEPARTMENT 630 PARKS COMMISSION 691 HISTORICAL COMMISSION 710 DEBT EXCLUSION 720 ORDINARY DEBT SERVICE 911 RETIREMENT BOARD 914 INSURANCE GROUP 921 COMMISSION ON DISABILITY 001 GENERAL FUND Total

| 060 WATER ENTERPRISE FUND Total | \$5,460,014 | \$0 | \$5,460,014 | \$4,930,088 | \$86,310 | \$443,615 | 91.9\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 061 SEWER ENTERPRISE FUND Total | \$7,393,893 | \$0 | \$7,393,893 | \$6,887,878 | \$97,816 | \$408,198 | 94.5\% |
| 6520 HARBORMASTER ENTERPRISE FUND Total | \$482,829 | \$0 | \$482,829 | \$455,260 | \$0 | \$27,569 | 94.3\% |
| TOTAL BUDGETARY FUNDS | \$80,822,437 | \$551,200 | \$81,373,638 | \$77,486,271 | \$2,342,383 | \$1,544,984 | $\underline{\underline{98.1 \%}}$ |

# City of Newburyport <br> FY2019 Year-End Expenditures by Budget Category 

| ORIGINAL | TRANSFERS/ | REVISED | FY2019 | FY2019 | REMAINING |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| APPROP. | ADJUST. | BUDGET | EXPENDED | ENCUMB. | BUDGET | \% USED

001 GENERAL FUND
111 CITY COUNCIL
001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
111 CITY COUNCIL Total

| $\$ 61,043$ | $\$ 0$ | $\$ 61,043$ | $\$ 61,019$ | $\$ 0$ | $\$ 24$ | $100.0 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 11,500$ | $\$ 2,500$ | $\$ 14,000$ | $\$ 9,428$ | $\$ 0$ | $\$ 4,572$ | $67.3 \%$ |
| $\$ 72,543$ | $\$ 2,500$ | $\$ 75,043$ | $\$ 70,447$ | $\$ 0$ | $\$ 4,596$ | $\mathbf{9 3 . 9}$ |

121 MAYOR'S DEPARTMENT
001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
007 OTHER CHARGES \& EXPENSES
121 MAYOR'S DEPARTMENT Total

| $\$ 240,023$ | $\$ 0$ | $\$ 240,023$ | $\$ 232,316$ | $\$ 0$ | $\$ 7,707$ | $96.8 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 40,000$ | $\$ 0$ | $\$ 40,000$ | $\$ 40,000$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| $\$ 16,000$ | $\$ 0$ | $\$ 16,000$ | $\$ 14,770$ | $\$ 0$ | $\$ 1,230$ | $92.3 \%$ |
| $\$ 296,023$ | $\$ 0$ | $\$ 296,023$ | $\$ 287,086$ | $\$ 0$ | $\$ 8,937$ | $\mathbf{9 7 . 0} \%$ |

129 GENERAL ADMINISTRATION
001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
007 OTHER CHARGES \& EXPENSES
129 GENERAL ADMINISTRATION Total

| $\$ 28,500$ | $\$ 2,250$ | $\$ 30,750$ | $\$ 29,627$ | $\$ 0$ | $\$ 1,123$ | $96.3 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 154,500$ | $\$ 0$ | $\$ 154,500$ | $\$ 154,470$ | $\$ 0$ | $\$ 30$ | $100.0 \%$ |
| $\$ 9,000$ | $\$ 0$ | $\$ 9,000$ | $\$ 6,546$ | $\$ 154$ | $\$ 2,301$ | $74.4 \%$ |
| $\$ 217,412$ | $(\$ 35,738)$ | $\$ 181,674$ | $\$ 181,638$ | $\$ 0$ | $\$ 36$ | $100.0 \%$ |
| $\mathbf{\$ 4 0 9 , 4 1 2}$ | $\mathbf{( \$ 3 3 , 4 8 8})$ | $\mathbf{\$ 3 7 5 , 9 2 4}$ | $\mathbf{\$ 3 7 2 , 2 8 1}$ | $\mathbf{\$ 1 5 4}$ | $\mathbf{\$ 3 , 4 8 9}$ | $\mathbf{9 9 . 1}$ |

## 135 AUDITOR'S DEPARTMENT

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
007 OTHER CHARGES \& EXPENSES 135 AUDITOR'S DEPARTMENT Total

| $\$ 279,401$ | $\$ 0$ | $\$ 279,401$ | $\$ 279,401$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 46,500$ | $\$ 0$ | $\$ 46,500$ | $\$ 39,136$ | $\$ 7,364$ | $\$ 0$ | $100.0 \%$ |
| $\$ 1,500$ | $\$ 0$ | $\$ 1,500$ | $\$ 1,391$ | $\$ 0$ | $\$ 109$ | $92.7 \%$ |
| $\$ 455$ | $\$ 0$ | $\$ 455$ | $\$ 455$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| $\mathbf{\$ 3 2 7 , 8 5 6}$ | $\mathbf{\$ 0}$ | $\mathbf{\$ 3 2 7 , 8 5 6}$ | $\mathbf{\$ 3 2 0 , 3 8 2}$ | $\mathbf{\$ 7 , 3 6 4}$ | $\mathbf{\$ 1 0 9}$ | $\mathbf{1 0 0 . 0}$ |

## 141 ASSESSORS DEPARTMENT

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
007 OTHER CHARGES \& EXPENSES
141 ASSESSORS DEPARTMENT Total

## 145 TREASURER'S DEPARTMENT

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
007 OTHER CHARGES \& EXPENSES
145 TREASURER'S DEPARTMENT Total

| $\$ 204,581$ | $\$ 1,696$ | $\$ 206,277$ | $\$ 206,277$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 25,990$ | $\$ 0$ | $\$ 25,990$ | $\$ 25,058$ | $\$ 0$ | $\$ 932$ | $96.4 \%$ |
| $\$ 3,000$ | $\$ 0$ | $\$ 3,000$ | $\$ 2,998$ | $\$ 0$ | $\$ 2$ | $99.9 \%$ |
| $\$ 550$ | $\$ 0$ | $\$ 550$ | $\$ 550$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| $\mathbf{\$ 2 3 4 , 1 2 1}$ | $\$ 1,696$ | $\mathbf{\$ 2 3 5}, 817$ | $\mathbf{\$ 2 3 4} 883$ | $\mathbf{\$ 0}$ | $\mathbf{\$ 9 3 4}$ | $\mathbf{9 9 . 6 \%}$ |

151 INFO TECHNOLOGY DEPT
001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
151 INFO TECHNOLOGY DEPT Total

## 152 HUMAN RESOURCES

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
007 OTHER CHARGES \& EXPENSES
152 HUMAN RESOURCES Total

| $\$ 169,056$ | $(\$ 2,000)$ | $\$ 167,056$ | $\$ 156,639$ | $\$ 0$ | $\$ 10,418$ | $93.8 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 149,511$ | $\$ 7,820$ | $\$ 157,331$ | $\$ 148,282$ | $\$ 0$ | $\$ 9,048$ | $94.2 \%$ |
| $\$ 1,500$ | $\$ 1,500$ | $\$ 3,000$ | $\$ 2,999$ | $\$ 0$ | $\$ 1$ | $100.0 \%$ |
| $\$ 200$ | $\$ 0$ | $\$ 200$ | $\$ 189$ | $\$ 0$ | $\$ 11$ | $94.5 \%$ |
| $\mathbf{\$ 3 2 0} \mathbf{2 6 7}$ | $\mathbf{\$ 7 , 3 2 0}$ | $\mathbf{\$ 3 2 7 , 5 8 7}$ | $\mathbf{\$ 3 0 8 , 1 0 9}$ | $\mathbf{\$ 0}$ | $\mathbf{\$ 1 9 , 4 7 8}$ | $\mathbf{9 4 . 1 \%}$ |


|  | ORIGINAL APPROP. | TRANSFERS/ ADJUST. | REVISED BUDGET | FY2019 <br> EXPENDED | FY2019 <br> ENCUMB. | REMAINING BUDGET | \% USED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 161 CITY CLERK'S DEPARTMENT |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$246,632 | \$0 | \$246,632 | \$246,632 | \$0 | \$0 | 100.0\% |
| 002 PURCHASE OF SERVICES | \$12,100 | \$5,000 | \$17,100 | \$17,100 | \$0 | \$0 | 100.0\% |
| 161 CITY CLERK'S DEPARTMENT Total | \$258,732 | \$5,000 | \$263,732 | \$263,732 | \$0 | \$0 | 100.0\% |
| 163 BOARD OF REGISTRARS |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$4,260 | \$0 | \$4,260 | \$4,260 | \$0 | \$1 | 100.0\% |
| 007 OTHER CHARGES \& EXPENSES | \$40,000 | $(\$ 5,000)$ | \$35,000 | \$34,573 | \$0 | \$427 | 98.8\% |
| 163 BOARD OF REGISTRARS Total | \$44,260 | $(\$ 5,000)$ | \$39,260 | \$38,833 | \$0 | \$427 | 98.9\% |
| 165 LICENSE COMMISSION |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$5,340 | \$2,160 | \$7,500 | \$7,500 | \$0 | \$0 | 100.0\% |
| 007 OTHER CHARGES \& EXPENSES | \$1,000 | \$0 | \$1,000 | \$1,000 | \$0 | \$0 | 100.0\% |
| 165 LICENSE COMMISSION Total | \$6,340 | \$2,160 | \$8,500 | \$8,500 | \$0 | \$0 | 100.0\% |
| 171 CONSERVATION COMMISSION |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$1,800 | \$0 | \$1,800 | \$1,800 | \$0 | \$0 | 100.0\% |
| 171 CONSERVATION COMMISSION Total | \$1,800 | \$0 | \$1,800 | \$1,800 | \$0 | \$0 | 100.0\% |
| 175 PLANNING BOARD |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$1,800 | \$0 | \$1,800 | \$1,800 | \$0 | \$0 | 100.0\% |
| 175 PLANNING BOARD Total | \$1,800 | \$0 | \$1,800 | \$1,800 | \$0 | \$0 | 100.0\% |
| 176 ZONING BOARD |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$1,800 | \$0 | \$1,800 | \$1,800 | \$0 | \$0 | 100.0\% |
| 176 ZONING BOARD Total | \$1,800 | \$0 | \$1,800 | \$1,800 | \$0 | \$0 | 100.0\% |
| 182 PLANNING \& DEVELOPMENT |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$297,461 | \$2,366 | \$299,827 | \$299,827 | \$0 | (\$0) | 100.0\% |
| 002 PURCHASE OF SERVICES | \$12,000 | \$0 | \$12,000 | \$12,000 | \$0 | \$0 | 100.0\% |
| 004 SUPPLIES | \$5,050 | \$0 | \$5,050 | \$5,050 | \$0 | \$0 | 100.0\% |
| 182 PLANNING \& DEVELOPMENT Total | \$314,511 | \$2,366 | \$316,877 | \$316,877 | \$0 | (\$0) | 100.0\% |
| 191 LEGAL DEPARTMENT |  |  |  |  |  |  |  |
| 002 PURCHASE OF SERVICES | \$100,000 | \$0 | \$100,000 | \$100,000 | \$0 | \$0 | 100.0\% |
| 191 LEGAL DEPARTMENT Total | \$100,000 | \$0 | \$100,000 | \$100,000 | \$0 | \$0 | 100.0\% |
| 210 POLICE DEPARTMENT |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$3,616,739 | \$0 | \$3,616,739 | \$3,531,697 | \$98 | \$84,944 | 97.7\% |
| 002 PURCHASE OF SERVICES | \$167,459 | \$11,000 | \$178,459 | \$169,518 | \$0 | \$8,941 | 95.0\% |
| 004 SUPPLIES | \$84,100 | (\$11,000) | \$73,100 | \$67,263 | \$0 | \$5,837 | 92.0\% |
| 007 OTHER CHARGES \& EXPENSES | \$20,450 | \$0 | \$20,450 | \$17,581 | \$0 | \$2,869 | 86.0\% |
| 008 CAPITAL OUTLAY | \$71,000 | \$0 | \$71,000 | \$70,246 | \$0 | \$754 | 98.9\% |
| 210 POLICE DEPARTMENT Total | \$3,959,748 | \$0 | \$3,959,748 | \$3,856,306 | \$98 | \$103,344 | 97.4\% |
| 220 FIRE DEPARTMENT |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$3,492,294 | \$120,000 | \$3,612,294 | \$3,604,596 | \$0 | \$7,698 | 99.8\% |
| 002 PURCHASE OF SERVICES | \$177,500 | \$0 | \$177,500 | \$170,786 | \$600 | \$6,114 | 96.6\% |
| 004 SUPPLIES | \$56,500 | \$33,000 | \$89,500 | \$89,013 | \$0 | \$487 | 99.5\% |
| 007 OTHER CHARGES \& EXPENSES | \$5,450 | \$0 | \$5,450 | \$4,481 | \$0 | \$969 | 82.2\% |
| 220 FIRE DEPARTMENT Total | \$3,731,744 | \$153,000 | \$3,884,744 | \$3,868,876 | \$600 | \$15,268 | 99.6\% |
| 241 BUILDING DEPARTMENT |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$179,313 | \$3,204 | \$182,516 | \$177,053 | \$0 | \$5,463 | 97.0\% |

002 PURCHASE OF SERVICES

## 241 BUILDING DEPARTMENT Total

## 291 EMERGENCY MANAGEMENT

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
007 OTHER CHARGES \& EXPENSES
291 EMERGENCY MANAGEMENT Total

292 ANIMAL CONTROL
001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
007 OTHER CHARGES \& EXPENSES
292 ANIMAL CONTROL Total

## 293 PARKING CLERK DEPARTMENT

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
293 PARKING CLERK DEPARTMENT Total

300 SCHOOL DEPARTMENT
002 PURCHASE OF SERVICES
300 SCHOOL DEPARTMENT Total
398 ESSEX NORTH SHORE TECH SCHOOL
002 PURCHASE OF SERVICES
398 ESSEX NORTH SHORE TECH SCHOOL To

| $\$ 157,886$ | $\$ 84,174$ | $\$ 242,060$ | $\$ 242,060$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 165,900$ | $\$ 25,000$ | $\$ 190,900$ | $\$ 187,639$ | $\$ 0$ | $\$ 3,261$ | $98.3 \%$ |
| $\$ 85,800$ | $\$ 48,000$ | $\$ 133,800$ | $\$ 123,436$ | $\$ 9,950$ | $\$ 414$ | $99.7 \%$ |
| $\$ 409,586$ | $\$ 157, \mathbf{1 7 4}$ | $\$ 566,760$ | $\$ 553, \mathbf{1 3 5}$ | $\mathbf{\$ 9 , 9 5 0}$ | $\mathbf{\$ 3 , 6 7 5}$ | $\mathbf{9 9 . 4 \%}$ |


| $\$ 29,850,374$ | $(\$ 35,000)$ | $\$ 29,815,374$ | $\$ 28,037,417$ | $\$ 1,777,957$ | $\$ 0$ | $100.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 29,850,374$ | $(\$ 35,000)$ | $\$ 29,815, \mathbf{3 7 4}$ | $\$ 28,037,417$ | $\$ 1,777,957$ | $\$ 0$ | $\mathbf{1 0 0 . 0 \%}$ |

399 WHITTIER VO TECH SCHOOL
002 PURCHASE OF SERVICES
399 WHITTIER VO TECH SCHOOL Total

## 421 PUBLIC SERVICES DEPARTMENT

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
008 CAPITAL OUTLAY
421 PUBLIC SERVICES DEPARTMENT Total

| $\$ 1,939,338$ | $\$ 6,813$ | $\$ 1,946,152$ | $\$ 1,781,228$ | $\$ 0$ | $\$ 164,924$ | $91.5 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 561,237$ | $\$ 19,750$ | $\$ 580,987$ | $\$ 483,606$ | $\$ 83,967$ | $\$ 13,414$ | $97.7 \%$ |
| $\$ 258,475$ | $\$ 80,000$ | $\$ 338,475$ | $\$ 334,687$ | $\$ 3,788$ | $(\$ 0)$ | $100.0 \%$ |
| $\$ 295,646$ | $\$ 0$ | $\$ 295,646$ | $\$ 27,018$ | $\$ 268,628$ | $\$ 0$ | $100.0 \%$ |
| $\mathbf{\$ 3 , 0 5 4 , 6 9 6}$ | $\mathbf{\$ 1 0 6 , 5 6 3}$ | $\mathbf{\$ 3 , 1 6 1 , 2 5 9}$ | $\mathbf{\$ 2 , 6 2 6 , 5 3 9}$ | $\mathbf{\$ 3 5 6 , 3 8 3}$ | $\mathbf{\$ 1 7 8 , 3 3 7}$ | $\mathbf{9 4 . 4 \%}$ |

## 423 SNOW \& ICE

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES

## 423 SNOW \& ICE Total

## 510 HEALTH DEPARTMENT

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
007 OTHER CHARGES \& EXPENSES
510 HEALTH DEPARTMENT Total

| $\$ 622,252$ | $\$ 0$ | $\$ 622,252$ | $\$ 622,252$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 622,252$ | $\$ 0$ | $\$ 622,252$ | $\$ 622,252$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |

## 519 SUSTAINABILITY

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES 004 SUPPLIES
519 SUSTAINABILITY Total

541 COUNCIL ON AGING
001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES 004 SUPPLIES
541 COUNCIL ON AGING Total

542 YOUTH SERVICES
001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
007 OTHER CHARGES \& EXPENSES
542 YOUTH SERVICES Total

543 VETERANS' DEPARTMENT
001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
007 OTHER CHARGES \& EXPENSES
543 VETERANS' DEPARTMENT Total

610 LIBRARY DEPARTMENT
001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
610 LIBRARY DEPARTMENT Total

## 630 PARKS COMMISSION

001 PERSONNEL SERVICES
002 PURCHASE OF SERVICES
004 SUPPLIES
630 PARKS COMMISSION Total

691 HISTORICAL COMMISSION
001 PERSONNEL SERVICES
691 HISTORICAL COMMISSION Total

710 DEBT EXCLUSION
009 DEBT SERVICE
710 DEBT EXCLUSION Total

720 ORDINARY DEBT SERVICE
009 DEBT SERVICE
720 ORDINARY DEBT SERVICE Total

911 RETIREMENT BOARD
001 PERSONNEL SERVICES
911 RETIREMENT BOARD Total

914 INSURANCE GROUP
001 PERSONNEL SERVICES
914 INSURANCE GROUP Total
$\begin{array}{ccccccc}\text { ORIGINAL } & \text { TRANSFERS/ } & \text { REVISED } & \text { FY2019 } & \text { FY2019 } & \text { REMAINING } \\ \text { APPROP. } & \text { ADJUST. } & \text { BUDGET } & \text { EXPENDED } & \text { ENCUMB. } & \text { BUDGET }\end{array}$ \% USED

| $\$ 100,406$ | $\$ 0$ | $\$ 100,406$ | $\$ 99,816$ | $\$ 0$ | $\$ 590$ | $99.4 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 1,440,500$ | $\$ 59,932$ | $\$ 1,500,432$ | $\$ 1,499,963$ | $\$ 0$ | $\$ 469$ | $100.0 \%$ |
| $\$ 1,000$ | $\$ 0$ | $\$ 1,000$ | $\$ 1,000$ | $\$ 0$ | $(\$ 0)$ | $100.0 \%$ |
| $\$ 1,541,906$ | $\$ 59,932$ | $\$ 1,601,838$ | $\$ 1,600,779$ | $\$ 0$ | $\$ 1,059$ | $\mathbf{9 9 . 9 \%}$ |


| $\$ 259,726$ | $\$ 3,149$ | $\$ 262,874$ | $\$ 257,488$ | $\$ 0$ | $\$ 5,387$ | $98.0 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 24,500$ | $\$ 0$ | $\$ 24,500$ | $\$ 24,500$ | $\$ 0$ | $(\$ 0)$ | $100.0 \%$ |
| $\$ 14,000$ | $\$ 0$ | $\$ 14,000$ | $\$ 14,000$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| $\mathbf{\$ 2 9 8 , 2 2 6}$ | $\mathbf{\$ 3 , 1 4 9}$ | $\$ 301, \mathbf{3 7 4}$ | $\mathbf{\$ 2 9 5 , 9 8 8}$ | $\mathbf{\$ 0}$ | $\$ 5, \mathbf{3 8 7}$ | $\mathbf{9 8 . 2}$ |


| $\$ 212,718$ | $\$ 0$ | $\$ 212,718$ | $\$ 212,718$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 25,300$ | $\$ 0$ | $\$ 25,300$ | $\$ 17,547$ | $\$ 0$ | $\$ 7,753$ | $69.4 \%$ |
| $\$ 56,350$ | $\$ 26,250$ | $\$ 82,600$ | $\$ 73,943$ | $\$ 594$ | $\$ 8,063$ | $90.2 \%$ |
| $\mathbf{\$ 2 9 4 , 3 6 8}$ | $\mathbf{\$ 2 6 , 2 5 0}$ | $\mathbf{\$ 3 2 0 , 6 1 8}$ | $\mathbf{\$ 3 0 4 , 2 0 8}$ | $\mathbf{\$ 5 9 4}$ | $\mathbf{\$ 1 5 , 8 1 7}$ | $\mathbf{9 5 . 1 \%}$ |


| $\$ 126,621$ | $\$ 1,401$ | $\$ 128,021$ | $\$ 121,173$ | $\$ 0$ | $\$ 6,848$ | $94.7 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 5,720$ | $\$ 0$ | $\$ 5,720$ | $\$ 3,233$ | $\$ 0$ | $\$ 2,487$ | $56.5 \%$ |
| $\$ 154,420$ | $\$ 0$ | $\$ 154,420$ | $\$ 110,040$ | $\$ 0$ | $\$ 44,380$ | $71.3 \%$ |
| $\mathbf{\$ 2 8 6 , 7 6 1}$ | $\$ \mathbf{1 , 4 0 1}$ | $\mathbf{\$ 2 8 8 , 1 6 1}$ | $\mathbf{\$ 2 3 4 , 4 4 6}$ | $\mathbf{\$ 0}$ | $\mathbf{\$ 5 3 , 7 1 5}$ | $\mathbf{8 1 . 4 \%}$ |


| $\$ 1,041,550$ | $(\$ 17,320)$ | $\$ 1,024,230$ | $\$ 1,012,284$ | $\$ 0$ | $\$ 11,946$ | $98.8 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 342,612$ | $\$ 18,700$ | $\$ 361,312$ | $\$ 357,362$ | $\$ 3,950$ | $\$ 0$ | $100.0 \%$ |
| $\mathbf{\$ 1 , 3 8 4 , 1 6 2}$ | $\$ \mathbf{1 , 3 8 0}$ | $\mathbf{\$ 1 , 3 8 5 , 5 4 2}$ | $\mathbf{\$ 1 , 3 6 9 , 6 4 5}$ | $\mathbf{\$ 3 , 9 5 0}$ | $\mathbf{\$ 1 1 , 9 4 6}$ | $\mathbf{9 9 . 1 \%}$ |


| $\$ 192,550$ | $\$ 28,500$ | $\$ 221,050$ | $\$ 208,991$ | $\$ 0$ | $\$ 12,059$ | $94.5 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 40,500$ | $\$ 0$ | $\$ 40,500$ | $\$ 40,500$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| $\$ 5,000$ | $\$ 0$ | $\$ 5,000$ | $\$ 5,000$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| $\mathbf{\$ 2 3 8 , 0 5 0}$ | $\mathbf{\$ 2 8 , 5 0 0}$ | $\mathbf{\$ 2 6 6 , 5 5 0}$ | $\mathbf{\$ 2 5 4 , 4 9 1}$ | $\mathbf{\$ 0}$ | $\mathbf{\$ 1 2 , 0 5 9}$ | $\mathbf{9 5 . 5 \%}$ |


| $\$ 1,800$ | $\$ 0$ | $\$ 1,800$ | $\$ 1,800$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 1,800$ | $\$ 0$ | $\$ 1,800$ | $\$ 1,800$ | $\$ 0$ | $\$ 0$ | $\mathbf{1 0 0 . 0 \%}$ |


| $\$ 3,178,737$ | $\$ 0$ | $\$ 3,178,737$ | $\$ 3,178,737$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 3,178,737$ | $\$ 0$ | $\$ 3,178,737$ | $\$ 3,178,737$ | $\$ 0$ | $\$ 0$ | $\mathbf{1 0 0 . 0 \%}$ |


| $\$ 954,098$ | $\$ 0$ | $\$ 954,098$ | $\$ 946,480$ | $\$ 0$ | $\$ 7,618$ | $99.2 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 954,098$ | $\$ 0$ | $\$ 954,098$ | $\$ 946,480$ | $\$ 0$ | $\$ 7,618$ | $\mathbf{9 9 . 2} \%$ |


| $\$ 4,132,415$ | $\$ 0$ | $\$ 4,132,415$ | $\$ 4,132,415$ | $\$ 0$ | $\$ 0$ | $100.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 4,132,415$ | $\$ 0$ | $\$ 4,132,415$ | $\$ 4,132,415$ | $\$ 0$ | $\$ 0$ | $\mathbf{1 0 0 . 0 \%}$ |


| $\$ 9,719,304$ | $(\$ 93,480)$ | $\$ 9,625,824$ | $\$ 9,469,573$ | $\$ 0$ | $\$ 156,251$ | $98.4 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 9,719,304$ | $(\$ 93,480)$ | $\$ 9,625,824$ | $\$ 9,469,573$ | $\$ 0$ | $\$ 156,251$ | $\mathbf{9 8 . 4 \%}$ |


|  | ORIGINAL APPROP. | TRANSFERS/ ADJUST. | REVISED BUDGET | FY2019 <br> EXPENDED | FY2019 ENCUMB. | REMAINING BUDGET | \% USED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 001 PERSONNEL SERVICES | \$2,640 | \$0 | \$2,640 | \$2,639 | \$0 | \$1 | 100.0\% |
| 921 COMMISSION ON DISABILITY Total | \$2,640 | \$0 | \$2,640 | \$2,639 | \$0 | \$1 | 100.0\% |
| 001 GENERAL FUND Total | \$67,485,702 | \$551,200 | \$68,036,902 | \$65,213,044 | \$2,158,257 | \$665,602 | 99.0\% |
| 060 WATER ENTERPRISE FUND |  |  |  |  |  |  |  |
| 450 WATER DEPARTMENT |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$2,175,572 | \$0 | \$2,175,572 | \$2,030,345 | \$135 | \$145,092 | 93.3\% |
| 002 PURCHASE OF SERVICES | \$898,351 | \$0 | \$898,351 | \$797,026 | \$69,131 | \$32,194 | 96.4\% |
| 004 SUPPLIES | \$185,845 | \$0 | \$185,845 | \$181,498 | \$2,009 | \$2,338 | 98.7\% |
| 007 OTHER CHARGES \& EXPENSES | \$106,107 | \$0 | \$106,107 | \$92,857 | \$0 | \$13,250 | 87.5\% |
| 008 CAPITAL OUTLAY | \$240,000 | \$0 | \$240,000 | \$151,340 | \$15,035 | \$73,625 | 69.3\% |
| 009 DEBT SERVICE | \$1,854,139 | \$0 | \$1,854,139 | \$1,677,022 | \$0 | \$177,117 | 90.4\% |
| 450 WATER DEPARTMENT Total | \$5,460,014 | \$0 | \$5,460,014 | \$4,930,088 | \$86,310 | \$443,615 | 91.9\% |
| 060 WATER ENTERPRISE FUND Total | \$5,460,014 | \$0 | \$5,460,014 | \$4,930,088 | \$86,310 | \$443,615 | 91.9\% |
| 061 SEWER ENTERPRISE FUND |  |  |  |  |  |  |  |
| 440 SEWER DEPARTMENT |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$2,317,272 | \$0 | \$2,317,272 | \$2,224,681 | \$0 | \$92,592 | 96.0\% |
| 002 PURCHASE OF SERVICES | \$1,277,607 | \$0 | \$1,277,607 | \$1,151,319 | \$87,977 | \$38,311 | 97.0\% |
| 004 SUPPLIES | \$402,128 | \$60,000 | \$462,128 | \$435,129 | \$7,299 | \$19,700 | 95.7\% |
| 007 OTHER CHARGES \& EXPENSES | \$91,321 | \$0 | \$91,321 | \$91,321 | \$0 | \$0 | 100.0\% |
| 008 CAPITAL OUTLAY | \$271,000 | $(\$ 60,000)$ | \$211,000 | \$149,319 | \$2,540 | \$59,141 | 72.0\% |
| 009 DEBT SERVICE | \$3,034,564 | \$0 | \$3,034,564 | \$2,836,110 | \$0 | \$198,454 | 93.5\% |
| 440 SEWER DEPARTMENT Total | \$7,393,893 | \$0 | \$7,393,893 | \$6,887,878 | \$97,816 | \$408,198 | 94.5\% |
| 061 SEWER ENTERPRISE FUND Total | \$7,393,893 | \$0 | \$7,393,893 | \$6,887,878 | \$97,816 | \$408,198 | 94.5\% |
| 6520 HARBORMASTER ENTERPRISE FUND |  |  |  |  |  |  |  |
| 295 HARBORMASTER DEPARTMENT |  |  |  |  |  |  |  |
| 001 PERSONNEL SERVICES | \$279,044 | \$0 | \$279,044 | \$279,044 | \$0 | (\$0) | 100.0\% |
| 002 PURCHASE OF SERVICES | \$47,250 | \$0 | \$47,250 | \$46,291 | \$0 | \$959 | 98.0\% |
| 004 SUPPLIES | \$18,700 | \$0 | \$18,700 | \$18,625 | \$0 | \$75 | 99.6\% |
| 007 OTHER CHARGES \& EXPENSES | \$11,000 | \$0 | \$11,000 | \$8,444 | \$0 | \$2,556 | 76.8\% |
| 008 CAPITAL OUTLAY | \$50,000 | \$0 | \$50,000 | \$26,021 | \$0 | \$23,979 | 52.0\% |
| 009 DEBT SERVICE | \$76,835 | \$0 | \$76,835 | \$76,835 | \$0 | \$0 | 100.0\% |
| 295 HARBORMASTER DEPARTMENT Total | \$482,829 | \$0 | \$482,829 | \$455,260 | \$0 | \$27,569 | 94.3\% |
| 6520 HARBORMASTER ENTERPRISE FUND Total | \$482,829 | \$0 | \$482,829 | \$455,260 | \$0 | \$27,569 | 94.3\% |
| TOTAL BUDGETARY FUNDS | \$80,822,437 | \$551,200 | \$81,373,638 | \$77,486,271 | \$2,342,383 | \$1,544,984 | $\underline{\underline{98.1 \%}}$ |

City of Newburyport
FY2019 Year-End Revenue Summary

## 001 GENERAL FUND <br> 412 REAL ESTATE TAX REVENUE 411 PER PROP TAX REVENUE 401 MOTOR VEHICLE EXCISE 402 OTHER EXCISE <br> 403 PENALTIES/INTEREST <br> 404 PAYMENT IN LIEU TAXES <br> 409 OTHER CHARGES FOR SVCS <br> 410 FEES <br> 416 OTHER DEPARTMENT REVENUE 417 LICENSES/PERMITS 419 FINES \& FORFEITS 420 INVESTMENT INCOME 421 MISCELLANEOUS RECURRING 422 MISCELLANEOUS NON-RECURRING 460 STATE AID <br> 493 OTHER FINANCING SOURCES 001 GENERAL FUND Total

060 WATER ENTERPRISE FUND Total

061 SEWER ENTERPRISE FUND Total

6520 HARBORMASTER ENTERPRISE FUND Total

TOTAL BUDGETARY FUNDS

| FY2017 | FY2018 | FY2019 | FY2019 | OVER/ | \% OF | \% OVER |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| ACTUAL | ACTUAL | ESTIMATE | ACTUAL | (BELOW) | \% OF | PRIOR |
|  |  |  |  | ESTIMATE |  |  |


| \$51,563,374 | \$53,946,873 | \$56,146,562 | \$55,573,460 | (\$573,102) | 99.0\% | 3.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$662,533 | \$664,093 | \$657,872 | \$644,277 | $(\$ 13,595)$ | 97.9\% | -3.0\% |
| \$2,707,801 | \$2,710,467 | \$2,600,000 | \$2,747,357 | \$147,357 | 105.7\% | 1.4\% |
| \$920,895 | \$963,447 | \$960,000 | \$1,000,525 | \$40,525 | 104.2\% | 3.8\% |
| \$296,694 | \$370,159 | \$300,000 | \$343,545 | \$43,545 | 114.5\% | -7.2\% |
| \$61,351 | \$62,612 | \$60,000 | \$82,083 | \$22,083 | 136.8\% | 31.1\% |
| \$0 | \$0 | \$0 | \$0 | \$0 |  |  |
| \$342,048 | \$402,086 | \$350,000 | \$345,552 | $(\$ 4,448)$ | 98.7\% | -14.1\% |
| \$64,393 | \$61,392 | \$60,000 | \$66,879 | \$6,879 | 111.5\% | 8.9\% |
| \$1,011,209 | \$964,669 | \$900,000 | \$1,190,151 | \$290,151 | 132.2\% | 23.4\% |
| \$13,994 | \$13,856 | \$10,000 | \$12,292 | \$2,292 | 122.9\% | -11.3\% |
| \$60,015 | \$131,781 | \$50,000 | \$271,752 | \$221,752 | 543.5\% | 106.2\% |
| \$301,065 | \$291,649 | \$275,000 | \$265,523 | $(\$ 9,477)$ | 96.6\% | -9.0\% |
| \$174,699 | \$59,193 | \$0 | \$114,726 | \$114,726 |  | 93.8\% |
| \$4,311,955 | \$4,362,522 | \$4,341,771 | \$4,398,935 | \$57,164 | 101.3\% | 0.8\% |
| \$0 | \$0 | \$0 | \$0 | \$0 |  |  |
| \$62,492,027 | \$65,004,800 | \$66,711,206 | \$67,057,057 | \$345,851 | 100.5\% | 3.2\% |
| \$5,485,689 | \$5,253,640 | \$5,360,014 | \$5,372,664 | \$ 12,650 | 100.2\% | 2.3\% |
| \$6,791,900 | \$6,537,286 | \$7,018,893 | \$6,943,961 | (\$74,932) | 98.9\% | 6.2\% |
| \$498,615 | \$491,483 | \$482,829 | \$428,347 | (\$54,482) | 88.7\% | -12.8\% |
| \$75,268,230 | \$77,287,208 | \$79,572,941 | \$79,802,029 | \$229,088 | 100.3\% | 3.3\% |

$\begin{array}{llllllll}\mathbf{\$ 6 2 , 4 9 2 , 0 2 7} & \$ 65,004,800 & \$ 66,711,206 & \$ 67,057,057 & \$ 345,851 & \underline{100.5 \%} & \underline{3.2 \%}\end{array}$

| \$51,563,374 | \$53,946,873 | \$56,146,562 | \$55,573,460 | (\$573,102) | 99.0\% | 3.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$662,533 | \$664,093 | \$657,872 | \$644,277 | $(\$ 13,595)$ | 97.9\% | -3.0\% |
| \$2,707,801 | \$2,710,467 | \$2,600,000 | \$2,747,357 | \$147,357 | 105.7\% | 1.4\% |
| \$920,895 | \$963,447 | \$960,000 | \$1,000,525 | \$40,525 | 104.2\% | 3.8\% |
| \$296,694 | \$370,159 | \$300,000 | \$343,545 | \$43,545 | 114.5\% | -7.2\% |
| \$61,351 | \$62,612 | \$60,000 | \$82,083 | \$22,083 | 136.8\% | 31.1\% |
| \$0 | \$0 | \$0 | \$0 | \$0 |  |  |
| \$342,048 | \$402,086 | \$350,000 | \$345,552 | $(\$ 4,448)$ | 98.7\% | -14.1\% |
| \$64,393 | \$61,392 | \$60,000 | \$66,879 | \$6,879 | 111.5\% | 8.9\% |
| \$1,011,209 | \$964,669 | \$900,000 | \$1,190,151 | \$290,151 | 132.2\% | 23.4\% |
| \$13,994 | \$13,856 | \$10,000 | \$12,292 | \$2,292 | 122.9\% | -11.3\% |
| \$60,015 | \$131,781 | \$50,000 | \$271,752 | \$221,752 | 543.5\% | 106.2\% |
| \$301,065 | \$291,649 | \$275,000 | \$265,523 | (\$9,477) | 96.6\% | -9.0\% |
| \$174,699 | \$59,193 | \$0 | \$114,726 | \$114,726 |  | 93.8\% |
| \$4,311,955 | \$4,362,522 | \$4,341,771 | \$4,398,935 | \$57,164 | 101.3\% | 0.8\% |
| \$0 | \$0 | \$0 | \$0 | \$0 |  |  |
| \$62,492,027 | \$65,004,800 | \$66,711,206 | \$67,057,057 | \$345,851 | 100.5\% | 3.2\% |
| \$5,485,689 | \$5,253,640 | \$5,360,014 | \$5,372,664 | \$12,650 | 100.2\% | 2.3\% |
| \$6,791,900 | \$6,537,286 | \$7,018,893 | \$6,943,961 | (\$74,932) | 98.9\% | 6.2\% |
| \$498,615 | \$491,483 | \$482,829 | \$428,347 | (\$54,482) | 88.7\% | -12.8\% |
| \$75,268,230 | \$77,287,208 | \$79,572,941 | \$79,802,029 | \$229,088 | 100.3\% | 3.3\% |

## City of Newburyport

FY2019 Year-End Revenue by Category

|  | FY2017 <br> ACTUAL | FY2018 ACTUAL | FY2019 ESTIMATE | $\begin{aligned} & \text { FY2019 } \\ & \text { ACTUAL } \end{aligned}$ | OVER/ (BELOW) ESTIMATE | \% OF ESTIMATE | \% OVER PRIOR YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 001 GENERAL FUND |  |  |  |  |  |  |  |
| 412 REAL ESTATE TAX REVENUE | \$51,563,374 | \$53,946,873 | \$56,146,562 | \$55,573,460 | (\$573,102) | 99.0\% | 3.0\% |
| 411 PER PROP TAX REVENUE | \$662,533 | \$664,093 | \$657,872 | \$644,277 | (\$13,595) | 97.9\% | -3.0\% |
| 401 MOTOR VEHICLE EXCISE | \$2,707,801 | \$2,710,467 | \$2,600,000 | \$2,747,357 | \$147,357 | 105.7\% | 1.4\% |
| 402 OTHER EXCISE |  |  |  |  |  |  |  |
| MEALS EXCISE | \$591,292 | \$627,528 | \$625,000 | \$657,825 | \$32,825 | 105.3\% | 4.8\% |
| CO MA ROOM OCCUPANCY | \$220,859 | \$223,725 | \$225,000 | \$226,301 | \$1,301 | 100.6\% | 1.2\% |
| CO MA URBAN REDEVELOPMENT | \$108,744 | \$112,141 | \$110,000 | \$116,346 | \$6,346 | 105.8\% | 3.8\% |
| boat revenue | \$0 | \$53 | \$0 | \$53 | \$53 |  | 0.0\% |
| 402 OTHER EXCISE Total | \$920,895 | \$963,447 | \$960,000 | \$1,000,525 | \$40,525 | 104.2\% | 3.8\% |


| 403 PENALTIES/INTEREST |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INT/PEN PP/RE TAX REV | \$140,518 | \$155,454 | \$145,000 | \$166,681 | \$21,681 | 115.0\% | 7.2\% |
| INT/PEN MV/BT EXCISE | \$71,783 | \$65,909 | \$65,000 | \$80,010 | \$15,010 | 123.1\% | 21.4\% |
| CO MA REG MOTOR VEHICLES | \$45,893 | \$64,856 | \$40,000 | \$51,955 | \$11,955 | 129.9\% | -19.9\% |
| INT ON TAX TITLES | \$37,024 | \$82,435 | \$50,000 | \$42,599 | $(\$ 7,401)$ | 85.2\% | -48.3\% |
| INT/PEN SA PI - SWR | \$778 | \$783 | \$0 | \$1,186 | \$1,186 |  | 51.4\% |
| INT/PEN SA PI - WTR | \$620 | \$624 | \$0 | \$953 | \$953 |  | 52.8\% |
| INT/PEN SA LOW ST | \$79 | \$98 | \$0 | \$161 | \$161 |  | 64.8\% |
| 403 PENALTIES/INTEREST Total | \$296,694 | \$370,159 | \$300,000 | \$343,545 | \$43,545 | 114.5\% | -7.2\% |
| 404 PAYMENT IN LIEU TAXES | \$61,351 | \$62,612 | \$60,000 | \$82,083 | \$22,083 | 136.8\% | 31.1\% |

## 410 FEES

TAX TITLE REVENUE
FIRE MASTER BOX CONNECTION FEE
OFF DUTY FEES
MUNICIPAL LIENS
REGISTRY FEES
410 FEES Total

| $\$ 196,109$ | $\$ 250,357$ | $\$ 209,000$ | $\$ 171,997$ | $(\$ 37,003)$ | $82.3 \%$ | $-31.3 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 83,100$ | $\$ 85,527$ | $\$ 85,000$ | $\$ 82,200$ | $(\$ 2,800)$ | $96.7 \%$ | $-3.9 \%$ |
| $\$ 33,327$ | $\$ 38,793$ | $\$ 30,000$ | $\$ 63,395$ | $\$ 33,395$ | $211.3 \%$ | $63.4 \%$ |
| $\$ 23,900$ | $\$ 20,450$ | $\$ 20,000$ | $\$ 21,475$ | $\$ 1,475$ | $107.4 \%$ | $5.0 \%$ |
| $\$ 5,577$ | $\$ 6,960$ | $\$ 6,000$ | $\$ 6,700$ | $\$ 700$ | $111.7 \%$ | $-3.7 \%$ |
| $\$ 342,048$ | $\$ 402,086$ | $\$ 350,000$ | $\$ 345,552$ | $\mathbf{( \$ 4 , 4 4 8})$ | $\mathbf{9 8 . 7 \%}$ | $\mathbf{- 1 4 . 1 \%}$ |

416 OTHER DEPARTMENT REVENUE
COPIES/RECORDINGS
BUSINESS CERTIFICATES
ZONING/ORDINANCES
416 OTHER DEPARTMENT REVENUE Total

| $\$ 50,738$ | $\$ 49,522$ | $\$ 49,000$ | $\$ 56,234$ | $\$ 7,234$ | $114.8 \%$ | $13.6 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 8,610$ | $\$ 8,885$ | $\$ 8,000$ | $\$ 8,135$ | $\$ 135$ | $101.7 \%$ | $-8.4 \%$ |
| $\$ 5,045$ | $\$ 2,985$ | $\$ 3,000$ | $\$ 1,810$ | $(\$ 1,190)$ | $60.3 \%$ | $-39.4 \%$ |
| $\$ 64,393$ | $\$ 61, \mathbf{3 9 2}$ | $\mathbf{\$ 6 0 , 0 0 0}$ | $\$ 66,879$ | $\$ 6,879$ | $\mathbf{1 1 1 . 5 \%}$ | $\mathbf{8 . 9} \%$ |

## 417 LICENSES/PERMITS

BLDG DEPT ALTERATION PERMITS
LICENSE FEES
BUILDING PERMITS
OTHER PERMITS
CLK PASSPORT
ROAD OPENING PERMIT DPW
BLDG DEPT OTHER PERMITS
FIRE PERMITS
DOG LICENSES

| $\$ 510,239$ | $\$ 293,935$ | $\$ 272,800$ | $\$ 567,657$ | $\$ 294,857$ | $208.1 \%$ | $93.1 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 210,913$ | $\$ 227,200$ | $\$ 225,000$ | $\$ 219,738$ | $(\$ 5,263)$ | $97.7 \%$ | $-3.3 \%$ |
| $\$ 74,597$ | $\$ 164,110$ | $\$ 150,000$ | $\$ 130,477$ | $(\$ 19,523)$ | $87.0 \%$ | $-20.5 \%$ |
| $\$ 58,140$ | $\$ 116,443$ | $\$ 115,000$ | $\$ 79,280$ | $(\$ 35,720)$ | $68.9 \%$ | $-31.9 \%$ |
| $\$ 47,735$ | $\$ 52,893$ | $\$ 45,000$ | $\$ 62,237$ | $\$ 17,237$ | $138.3 \%$ | $17.7 \%$ |
| $\$ 28,672$ | $\$ 25,812$ | $\$ 20,000$ | $\$ 35,342$ | $\$ 15,342$ | $176.7 \%$ | $36.9 \%$ |
| $\$ 25,513$ | $\$ 26,672$ | $\$ 25,500$ | $\$ 35,205$ | $\$ 9,705$ | $138.1 \%$ | $32.0 \%$ |
| $\$ 16,840$ | $\$ 17,134$ | $\$ 15,000$ | $\$ 26,037$ | $\$ 11,037$ | $173.6 \%$ | $52.0 \%$ |
| $\$ 12,565$ | $\$ 12,525$ | $\$ 11,500$ | $\$ 12,935$ | $\$ 1,435$ | $112.5 \%$ | $3.3 \%$ |

UTILITY CONTRACTORS LIC DPW MARRIAGE LICENSES LICENSES/PERMITS DPW UTILITY PERMITS STORM WATER PERMIT FEES RAFFLE PERMITS AUCTION LIC/PERMITS

## 417 LICENSES/PERMITS Total

## 419 FINES \& FORFEITS

COURT FINES
PARKING FINES
419 FINES \& FORFEITS Total

420 INVESTMENT INCOME

| $\$ 12,529$ | $\$ 12,911$ | $\$ 9,500$ | $\$ 11,612$ | $\$ 2,112$ | $122.2 \%$ | $-10.1 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 1,465$ | $\$ 895$ | $\$ 500$ | $\$ 680$ | $\$ 180$ | $136.1 \%$ | $-24.0 \%$ |
| $\$ 13,994$ | $\$ 13,856$ | $\$ 10,000$ | $\$ 12,292$ | $\$ 2,292$ | $122.9 \%$ | $\mathbf{- 1 1 . 3 \%}$ |
|  |  |  |  |  |  |  |
| $\mathbf{\$ 6 0 , 0 1 5}$ | $\mathbf{\$ 1 3 1 , 7 8 1}$ | $\mathbf{\$ 5 0 , 0 0 0}$ | $\mathbf{\$ 2 7 1 , 7 5 2}$ | $\mathbf{\$ 2 2 1 , 7 5 2}$ | $\mathbf{5 4 3 . 5 \%}$ | $\mathbf{1 0 6 . 2 \%}$ |

421 MISCELLANEOUS RECURRING
MISC RECURRING CO MA DIV MEDICAL ASSISTANCE
MISC REVENUE
POL INCIDENT/ACCIDENTS
421 MISCELLANEOUS RECURRING Total

422 MISCELLANEOUS NON-RECURRING
460 STATE AID
001 GENERAL FUND Total

060 WATER ENTERPRISE FUND
UTILITY BILLING/METERS
MISC FEES
REVENUE SPEC ASSES PI
WATER LIENS
PENALTIES/INTEREST
MISC NON-RECURRING
INTEREST ON INVESTMENT

060 WATER ENTERPRISE FUND Total

| FY2017 ACTUAL | FY2018 ACTUAL | FY2019 ESTIMATE | FY2019 ACTUAL | OVER/ (BELOW) ESTIMATE | \% OF ESTIMATE | \% OVER <br> PRIOR <br> YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$10,200 | \$12,776 | \$10,000 | \$9,500 | (\$500) | 95.0\% | -25.6\% |
| \$5,040 | \$4,910 | \$3,000 | \$4,410 | \$1,410 | 147.0\% | -10.2\% |
| \$4,405 | \$3,078 | \$2,000 | \$3,500 | \$1,500 | 175.0\% | 13.7\% |
| \$5,380 | \$4,175 | \$2,500 | \$2,100 | (\$400) | 84.0\% | -49.7\% |
| \$544 | \$2,857 | \$2,500 | \$1,107 | (\$1,393) | 44.3\% | -61.3\% |
| \$375 | \$0 | \$100 | \$650 | \$550 | 650.0\% |  |
| \$85 | \$150 | \$50 | \$0 | (\$50) | 0.0\% | -100.0\% |
| \$1,011,209 | \$964,669 | \$900,000 | \$1,190,151 | \$290,151 | 132.2\% | 23.4\% |


| \$159,827 | \$178,431 | \$175,000 | \$165,498 | $(\$ 9,502)$ | 94.6\% | -7.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$139,110 | \$107,460 | \$100,000 | \$94,345 | $(\$ 5,655)$ | 94.3\% | -12.2\% |
| \$0 | \$3,631 | \$0 | \$4,085 | \$4,085 |  | 12.5\% |
| \$2,128 | \$2,128 | \$0 | \$1,595 | \$1,595 |  | -25.0\% |
| \$301,065 | \$291,649 | \$275,000 | \$265,523 | $(\$ 9,477)$ | 96.6\% | -9.0\% |
| \$174,699 | \$59,193 | \$0 | \$114,726 | \$114,726 |  | 93.8\% |
| \$4,311,955 | \$4,362,522 | \$4,341,771 | \$4,398,935 | \$57,164 | 101.3\% | 0.8\% |
| \$62,492,027 | \$65,004,800 | \$66,711,206 | \$67,057,057 | \$345,851 | 100.5\% | 3.2\% |


| $\$ 4,949,972$ | $\$ 4,665,206$ | $\$ 4,777,514$ | $\$ 4,829,654$ | $\$ 52,140$ | $101.1 \%$ | $3.5 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 246,335$ | $\$ 281,989$ | $\$ 330,000$ | $\$ 232,450$ | $(\$ 97,550)$ | $70.4 \%$ | $-17.6 \%$ |
| $\$ 165,027$ | $\$ 175,691$ | $\$ 160,000$ | $\$ 162,310$ | $\$ 2,310$ | $101.4 \%$ | $-7.6 \%$ |
| $\$ 83,525$ | $\$ 86,489$ | $\$ 60,000$ | $\$ 84,213$ | $\$ 24,213$ | $140.4 \%$ | $-2.6 \%$ |
| $\$ 25,806$ | $\$ 26,734$ | $\$ 30,000$ | $\$ 30,205$ | $\$ 205$ | $100.7 \%$ | $13.0 \%$ |
| $\$ 15,023$ | $\$ 14,916$ | $\$ 0$ | $\$ 19,203$ | $\$ 19,203$ |  | $28.7 \%$ |
| $\$ 0$ | $\$ 2,616$ | $\$ 2,500$ | $\$ 14,630$ | $\$ 12,130$ | $585.2 \%$ | $459.3 \%$ |


| $\$ 5,485,689$ | $\$ 5,253,640$ | $\underline{\$ 5,360,014}$ | $\underline{\$ 5,372,664}$ | $\underline{\$ 12,650}$ | $\underline{100.2 \%} \quad \underline{2.3 \%}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  | FY2017 ACTUAL | FY2018 ACTUAL | FY2019 ESTIMATE | FY2019 ACTUAL | OVER/ <br> (BELOW) <br> ESTIMATE | \% OF ESTIMATE | \% OVER PRIOR <br> YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 061 SEWER ENTERPRISE FUND |  |  |  |  |  |  |  |
| UTILITY BILLING/METERS | \$6,190,820 | \$5,835,310 | \$6,408,893 | \$6,380,565 | $(\$ 28,328)$ | 99.6\% | 9.3\% |
| REVENUE SPEC ASSES PI | \$208,298 | \$232,344 | \$200,000 | \$202,354 | \$2,354 | 101.2\% | -12.9\% |
| MISC FEES | \$134,454 | \$241,925 | \$270,000 | \$168,768 | (\$101,232) | 62.5\% | -30.2\% |
| SEWER LIENS | \$112,961 | \$119,138 | \$80,000 | \$114,795 | \$34,795 | 143.5\% | -3.6\% |
| PENALTIES/INTEREST | \$34,143 | \$34,402 | \$40,000 | \$39,093 | (\$907) | 97.7\% | 13.6\% |
| INTEREST ON INVESTMENT | \$0 | \$44,635 | \$10,000 | \$14,630 | \$4,630 | 146.3\% | -67.2\% |
| INDUSTRIAL PRETREATMNT | \$13,007 | \$15,180 | \$10,000 | \$14,100 | \$4,100 | 141.0\% | -7.1\% |
| MISC NON-RECURRING | \$98,217 | \$12,938 | \$0 | \$8,653 | \$8,653 |  | -33.1\% |
| REVENUE SEWER RATE RELIEF FUND | \$0 | \$0 | \$0 | \$958 | \$958 |  |  |
| MISCELLANEOUS NON-RECURRING | \$0 | \$0 | \$0 | \$45 | \$45 |  |  |
| TAX TITLE REVENUE | \$0 | \$1,414 | \$0 | \$0 | \$0 |  | -100.0\% |
| 061 SEWER ENTERPRISE FUND Total | \$6,791,900 | \$6,537,286 | \$7,018,893 | \$6,943,961 | (\$74,932) | 98.9\% | 6.2\% |
| 6520 HARBORMASTER ENTERPRISE FUND |  |  |  |  |  |  |  |
| HBR MOORING \& SLIP | \$164,803 | \$166,582 | \$168,000 | \$144,544 | $(\$ 23,456)$ | 86.0\% | -13.2\% |
| HBR PLUM ISLAND PRK | \$93,104 | \$95,747 | \$100,000 | \$91,150 | $(\$ 8,850)$ | 91.1\% | -4.8\% |
| HBR BOAT EXCISE | \$73,589 | \$69,156 | \$74,329 | \$73,698 | (\$632) | 99.2\% | 6.6\% |
| HBR WATERFRONT DOCKS | \$81,205 | \$81,140 | \$85,000 | \$71,571 | $(\$ 13,429)$ | 84.2\% | -11.8\% |
| HBR CASHMAN PARK | \$42,776 | \$42,144 | \$45,000 | \$31,562 | $(\$ 13,438)$ | 70.1\% | -25.1\% |
| HBR FISH PIER | \$5,200 | \$5,800 | \$5,500 | \$6,050 | \$550 | 110.0\% | 4.3\% |
| HBR VIOLATIONS | \$200 | \$350 | \$500 | \$5,175 | \$4,675 | 1035.0\% | 1378.6\% |
| HBR PENALTIES/INTEREST | \$4,131 | \$3,019 | \$4,000 | \$4,429 | \$429 | 110.7\% | 46.7\% |
| HBR SHELLFISH PERMITS | \$700 | \$345 | \$500 | \$300 | (\$200) | 60.0\% | -13.0\% |
| HBR VESSEL CHARGES | \$32,907 | \$27,199 | \$0 | \$0 | \$0 |  | -100.0\% |
| 6520 HARBORMASTER ENTERPRISE FUND Total | \$498,615 | \$491,483 | \$482,829 | \$428,347 | (\$54,482) | 88.7\% | -12.8\% |
| TOTAL BUDGETARY FUNDS | \$75,268,230 | \$77,287,208 | \$79,572,941 | \$79,802,029 | \$229,088 | 100.3\% | 3.3\% |

* 421 Miscellaneous Recurring Revenue: Medicaid Reimbursements ( $\$ 94,345$ ), Veterans Services $(\$ 89,208)$, Cell tower lease payments $(\$ 27,600)$, Animal Control $(\$ 21,500)$, Property Lease $(\$ 15,000)$, Deferred Revenue Adjustment $(\$ 6,430)$, FWS Refuge Revenue Sharing ( $\$ 5,723$ ), TNC (Uber) Surcharge (\$4,085), Police Incident/Accident $(\$ 1,595)$.
** 422 Miscellaneous Non-Recurring Revenue: National Grid Rebate $(\$ 26,223)$, Tower Grant Reimbursement ( $\$ 19,200$ ), Sale of School Equipment/Laptops ( $\$ 18,000$ ), Prior Year Training Reimbursements ( $\$ 17,170$ ), FSA Forfeitures ( $\$ 12,350$ ), Insurance Reimbursements ( $\$ 12,276.12$ ), Other Small One-Time Receipts $(\$ 9,508)$.

